Isetan Mitsukoshi Holdings Monthly Sales Flash Report June 2024
Domestic Department Store Business

July 1st, 2024

■We have applied revenue recognition standard from FY2021. The disclosure of the Department Store Business sales by store remains on conventional standard.

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan Area)

Isetan Mitsukoshi	YoY (%)	Total Apr to June
Isetan Shinjuku Main Store	128.6%	124.6%
Mitsukoshi Nihombashi Main Store	117.2%	115.2%
Mitsukoshi Ginza Store	139.2%	134.9%
Isetan Tachikawa Store	104.9%	101.8%
Isetan Urawa Store	97.6%	94.9%

	YoY (%)	Total Apr to June
Sub Total (Isetan Mitsukoshi) (A)	124.2%	121.1%

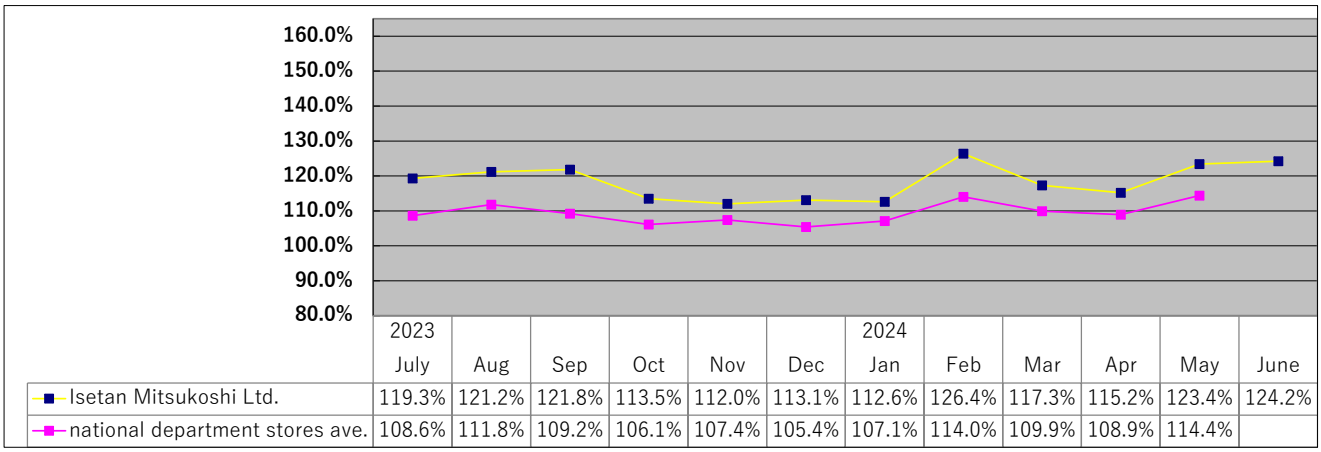
Domestic Regional Companies Sales

Regional Companies	YoY (%)	Total Apr to June
Sapporo Marui Mitsukoshi Ltd.	110.5%	104.5%
Hakodate Marui Imai Ltd.	98.1%	103.3%
Sendai Mitsukoshi Ltd.	99.7%	95.2%
Niigata Isetan Mitsukoshi Ltd.	101.2%	96.8%
Shizuoka Isetan Ltd.	93.7%	95.0%
Nagoya Mitsukoshi Ltd.	103.6%	104.8%
Hiroshima Mitsukoshi Ltd.	79.1%	87.5%
Takamatsu Mitsukoshi Ltd.	109.7%	106.9%
Matsuyama Mitsukoshi Ltd.	95.2%	92.5%
Iwataya Mitsukoshi Ltd.	125.7%	122.0%

	YoY (%)	Total Apr to June
Sub Total (Regional Store) (B)	110.0%	107.7%

	YoY (%)	Total Apr to June
Sub Total (Isetan Mitsukoshi Group) (A+B)	119.0%	116.2%

Monthly sales change for the past one year (year on year)
[Isetan Mitsukoshi Ltd. (Tokyo Metropolitan Area) ・national department stores average]



	2023 July	Aug	Sep	Oct	Nov	Dec	2024 Jan	Feb	Mar	Apr	May	June
Isetan Mitsukoshi Ltd.	119.3%	121.2%	121.8%	113.5%	112.0%	113.1%	112.6%	126.4%	117.3%	115.2%	123.4%	124.2%
national department stores ave.	108.6%	111.8%	109.2%	106.1%	107.4%	105.4%	107.1%	114.0%	109.9%	108.9%	114.4%	

■Sales of high-value-added products continued to drive sales, particularly at the Isetan Shinjuku Main Store, Mitsukoshi Nihombashi Main Store, and Mitsukoshi Ginza Store, with year-on-year sales growth of 124.2% for the total of Isetan Mitsukoshi Ltd. and 119.0% for the total of domestic department stores. In addition, both main stores and the Mitsukoshi Ginza Store have outperformed fiscal 2018 for twelve consecutive months.

■Same as before, sales of clothing, handbags, jewelry/watches, and cosmetics of luxury and designer brands are strong. In addition, with rising temperatures, interest in summer items such as sunglasses, blouses, and pants was also high.

■Tax-free sales were strong, with the second-highest performance following May, which recorded the highest single-month sales in the domestic department store total (existing stores). As with the overall purchasing trend, interest in high-value-added products such as luxury brand handbags and purses, jewelry, watches, and cosmetics continued to be strong.

【Contact】
Corporate Communication and IR Division, General Affairs Department, Isetan Mitsukoshi Holdings Ltd.
E-mail:support_sh@imhds.co.jp