Isetan Mitsukoshi Holdings Ltd. Sales of Department Store Business Report September 2016

ISETAN MITSUKOSHI GROUP

14-Oct-16

Sales of each stores(Isetan Mitsukoshi Ltd.)

(Thousands of yen)	Isetan Shinjuku Main store				Mitsukoshi Nihombashi Main store				Mitsukoshi Ginza store				Total of Flagship Stores			
Merchandise Category	September	YoY (%)	Total April to September	YoY (%)	September	YoY (%)	Total April to September	YoY (%)	September	YoY (%)	Total April to September	YoY (%)	September	YoY (%)	Total April to September	YoY (%)
(Men's clothing)	3,118,435	85.1	20,225,191	94.6	684,544	98.7	5,362,651	103.9	337,776	102.0	2,318,834	83.1	4,140,755	88.3	27,906,676	95.1
(Women's clothing)	4,806,145	99.7	26,360,842	94.8	2,291,028	91.8	14,523,066	96.5	1,039,051	110.2	6,446,014	86.0	8,136,224	98.5	47,329,922	94.0
(Children's clothing)	525,907	105.9	2,819,688	102.8	177,253	97.6	1,494,257	99.8	107,729	95.4	893,294	98.4	810,889	102.5	5,207,239	101.1
(Formal wear and bedding)	421,463	102.8	3,066,367	98.1	243,852	95.8	1,122,636	90.6	54,639	208.4	458,447	124.9	719,954	104.2	4,647,450	98.2
Sales of apparel	8,871,950	94.5	52,472,088	95.3	3,396,677	93.7	22,502,610	98.1	1,539,195	108.9	10,116,589	87.5	13,807,822	95.7	85,091,287	95.0
Accessories	2,776,562	98.8	17,536,291	95.9	1,002,757	102.0	6,478,154	99.7	877,414	87.9	5,889,164	83.2	4,656,733	97.2	29,903,609	93.8
Sundry goods	3,848,667	93.1	23,749,997	95.4	2,444,671	96.2	14,997,599	100.0	1,809,704	100.0	12,159,829	97.5	8,103,042	95.5	50,907,425	97.2
Household	933,467	116.9	5,413,715	90.8	713,689	92.4	4,617,343	87.9	184,287	166.0	965,816	75.5	1,831,443	108.9	10,996,874	88.0
Foods	2,533,649	104.1	16,994,013	100.6	2,465,891	100.0	21,524,218	99.4	1,119,784	103.6	7,555,638	99.5	6,119,324	102.3	46,073,869	99.8
Restaurants & Cafés	427,503	100.8	2,627,961	96.7	196,835	103.6	1,201,433	96.5	42,485	93.0	254,349	76.1	666,823	101.1	4,083,743	95.0
Service	337,382	119.9	1,756,787	104.3	105,756	110.8	651,478	34.8	23,069	109.3	139,683	122.1	466,207	117.1	2,547,948	69.4
Others	271,332	98.5	2,231,955	108.9	718,917	100.1	5,189,432	104.4	73,388	97.8	557,396	102.7	1,063,637	99.5	7,978,783	105.5
Total	20,000,512	97.3	122,782,807	96.3	11,045,193	96.9	77,162,267	97.1	5,669,326	102.0	37,638,464	91.8	36,715,031	97.9	237,583,538	95.8
Operating Days	30	0	180	-1	30	0	181	0	30	0	180	-1	—	—	—	—

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd. branch stores			
Merchandise Category	September	YoY (%)	Total April to September	YoY (%)
(Men's clothing)	595,138	85.7	4,767,688	90.0
(Women's clothing)	2,103,111	89.4	14,115,424	91.3
(Children's clothing)	253,455	90.1	2,006,622	92.3
(Formal wear and bedding)	443,669	92.5	2,932,265	95.4
Sales of apparel	3,395,373	89.1	23,821,999	91.6
Accessories	1,240,191	92.2	8,003,825	93.3
Sundry goods	1,566,397	101.0	9,161,982	98.7
Household	327,135	87.6	2,199,913	88.8
Foods	2,766,812	87.2	19,153,725	90.4
Restaurants & Cafés	474,307	95.7	3,081,296	95.1
Service	138,847	98.1	808,496	93.0
Others	66,783	71.7	462,177	73.3
Total	9,975,845	90.8	66,693,413	92.3

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd.			
Merchandise Category	September	YoY (%)	Total April to September	YoY (%)
(Men's clothing)	4,735,894	88.0	32,674,363	94.4
(Women's clothing)	10,239,336	96.5	61,445,344	93.4
(Children's clothing)	1,064,346	99.2	7,213,861	98.5
(Formal wear and bedding)	1,163,625	99.4	7,579,715	97.1
Sales of apparel	17,203,201	94.3	108,913,283	94.2
Accessories	5,896,923	96.1	37,907,429	93.7
Sundry goods	9,669,440	96.3	60,069,403	97.4
Household	2,158,579	105.0	13,196,788	88.1
Foods	8,886,131	97.1	65,227,592	96.8
Restaurants & Cafés	1,141,131	98.8	7,165,037	95.0
Service	605,052	112.1	3,356,446	73.9
Others	1,130,420	97.3	8,440,973	103.0
Total	46,690,877	96.3	304,276,951	95.0

Details of branche stores (Thousands of yen)	Isetan Tachikawa store		Isetan Matsudo store		Isetan Urawa store		Isetan Sagamihara store		Isetan Fuchu store		Mitsukoshi Chiba store	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
September	2,514,970	93.7	1,215,378	90.1	2,827,975	92.8	1,464,342	86.9	1,119,384	82.4	833,796	97.2
Total April to September	16,609,606	94.1	8,499,169	93.3	18,791,247	96.0	9,659,486	88.5	7,466,500	83.1	5,667,405	93.6
Operating Days	30	0	30	0	30	0	30	0	30	0	30	0

Sales of each stores(regional department store subsidiaries)

(Thousands of yen)	Sapporo Marui Mitsukoshi		Hakodate Maruiimai		Sendai Mituskoshi		Nigata Isetan Mitsukoshi		Shizuoka Isetan		Nagoya Mitsukoshi		Hiroshima Mitsukoshi		Takamatsu Mitsukoshi		Matsuyama Mitsukoshi		Iwataya Mitsukoshi		Sub Total	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
September	4,860,593	100.1	644,746	89.9	2,445,831	94.6	3,514,298	97.6	1,388,483	92.5	4,875,908	92.1	1,235,179	104.5	1,580,899	92.7	946,182	87.2	8,194,492	92.2	29,686,610	94.5
Total April to September	28,856,299	99.6	3,784,633	95.8	15,732,731	94.4	21,409,884	98.6	8,958,069	97.2	31,361,955	93.6	7,564,588	99.3	10,569,692	97.6	6,616,318	94.0	53,267,893	96.9	188,122,061	96.8

Grand Total

(Thousands of yen)		
	Sales	YoY (%)
September	76,377,487	95.6
Total April to September	492,399,012	95.7

* Contact: Corporate Administration Division Isetan Mitsukoshi Holdings Ltd. mail : support_sh@imhds.co.jp