Isetan Mitsukoshi Holdings Monthly Sales Report (August 2020)
(Domestic Department Store Business)

September 15, 2020

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2020
Isetan Shinjuku Main store	73.1%	55.3%
Mitsukoshi Nihombashi Main store	73.4%	56.9%
Mitsukoshi Ginza store	52.2%	33.3%
Isetan Tachikawa store	86.8%	57.8%
Isetan Urawa store	91.6%	60.0%

	YoY (%)	Total FY2020
Sub Total (Isetan Mitsukoshi) (A)	**66.6%**	**49.6%**
existing stores total ※ (B)	**71.7%**	**52.6%**

※excluding Isetan Sagamihara Store and Isetan Fuchu Store

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2020
Sapporo Marui Mitsukoshi Ltd.	74.5%	56.3%
Hakodate Marui Imai Ltd.	86.6%	70.2%
Sendai Mitsukoshi Ltd.	82.3%	69.1%
Niigata Isetan Mitsukoshi Ltd.	81.0%	62.8%
Shizuoka Isetan Co., Ltd.	90.7%	69.7%
Nagoya Mitsukoshi Ltd.	80.9%	68.2%
Hiroshima Mitsukoshi Ltd.	95.3%	73.4%
Takamatsu Mitsukoshi Ltd.	88.1%	66.3%
Matsuyama Mitsukoshi Ltd.	101.1%	62.4%
Iwataya Mitsukoshi Ltd.	79.7%	62.6%

	YoY (%)	Total FY2020
Sub Total (Regional Store) (C)	**81.6%**	**64.2%**
existing stores total ※ (D)	**84.5%**	**66.3%**

	YoY (%)	Total FY2020
Sub Total (Isetan Mitsukoshi) (A+C)	**72.3%**	**55.2%**
existing stores total ※ (B+D)	**76.7%**	**57.9%**

※excluding Isetan Sagamihara Store , Isetan Fuchu Store and Niigata Mitsukoshi Store

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	August	Total FY2020	August	Total FY2020	August	Total FY2020	August	Total FY2020	August	Total FY2020	August	Total FY2020
(Men's clothing)	67.8	47.2	69.8	41.5	62.9	35.8	67.6	45.4	65.7	44.8	68.5	47.9
(Women's clothing)	64.8	42.9	64.9	43.4	54.5	33.2	63.2	41.5	60.3	39.7	68.2	46.2
(Children's clothing)	68.6	55.1	89.5	70.0	15.4	16.0	54.3	51.7	54.2	51.4	58.3	58.2
(Formal wear and bedding)	75.6	56.3	47.9	39.5	44.4	32.1	63.7	49.1	62.6	47.4	74.1	54.3
Sales of apparel	66.6	45.9	66.1	45.7	49.4	31.9	64.1	43.9	61.7	42.7	67.9	48.0
Accessories	72.8	51.4	83.1	55.4	53.3	34.9	70.9	48.4	70.2	47.4	75.9	52.9
Sundry goods	74.1	57.7	65.7	49.9	42.7	25.3	63.9	47.3	63.3	47.0	68.0	51.7
Household	87.7	59.4	78.3	52.7	87.1	46.2	83.8	55.4	73.5	51.2	82.3	57.1
Foods	90.3	80.4	84.2	72.5	70.3	47.3	84.2	71.4	77.3	65.3	80.3	69.4
Restaurants & Cafés	51.4	31.2	51.1	30.8	43.6	33.7	51.3	31.1	47.0	29.2	49.1	32.8
Service	99.2	63.2	36.6	21.5	82.2	42.3	79.4	49.2	73.0	46.0	72.6	49.4
Others	55.7	87.1	82.9	62.7	78.8	51.1	74.2	68.1	73.0	67.1	83.0	73.6
Total	73.1	55.3	73.4	56.9	52.2	33.3	69.2	51.7	66.6	49.6	72.3	55.2
Operating Days	31	99	31	99	31	99	-	-	-	-	—	—

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