Isetan Mitsukoshi Holdings Ltd. Sales of Department Store Business Report April 2017

ISETAN MITSUKOSHI GROUP

15-May-17

Sales of each stores(Isetan Mitsukoshi Ltd.)

(Thousands of yen)	Isetan Shinjuku Main store				Mitsukoshi Nihombashi Main store				Mitsukoshi Ginza store				Total of Flagship Stores			
Merchandise Category	April	YoY (%)	Total April to April	YoY (%)	April	YoY (%)	Total April to April	YoY (%)	April	YoY (%)	Total April to April	YoY (%)	April	YoY (%)	Total April to April	YoY (%)
(Men's clothing)	3,426,546	97.5	3,426,546	97.5	986,362	93.7	986,362	93.7	479,018	100.3	479,018	100.3	4,891,926	96.9	4,891,926	96.9
(Women's clothing)	4,881,858	105.0	4,881,858	105.0	2,072,148	82.6	2,072,148	82.6	1,156,333	94.6	1,156,333	94.6	8,110,339	96.8	8,110,339	96.8
(Children's clothing)	602,884	111.6	602,884	111.6	535,283	114.6	535,283	114.6	161,452	104.4	161,452	104.4	1,299,619	111.8	1,299,619	111.8
(Formal wear and bedding)	488,118	100.6	488,118	100.6	184,601	101.6	184,601	101.6	80,429	125.6	80,429	125.6	753,148	103.0	753,148	103.0
Sales of apparel	9,399,406	102.3	9,399,406	102.3	3,778,394	89.8	3,778,394	89.8	1,877,232	97.9	1,877,232	97.9	15,055,032	98.3	15,055,032	98.3
Accessories	3,011,068	97.0	3,011,068	97.0	1,009,210	94.6	1,009,210	94.6	1,110,215	97.9	1,110,215	97.9	5,130,493	96.7	5,130,493	96.7
Sundry goods	4,221,393	106.5	4,221,393	106.5	2,358,892	94.6	2,358,892	94.6	2,434,377	103.7	2,434,377	103.7	9,014,662	102.4	9,014,662	102.4
Household	1,099,202	106.7	1,099,202	106.7	773,224	96.7	773,224	96.7	172,728	106.9	172,728	106.9	2,045,154	102.7	2,045,154	102.7
Foods	2,362,009	102.5	2,362,009	102.5	2,298,953	91.1	2,298,953	91.1	1,221,485	106.7	1,221,485	106.7	5,882,447	98.5	5,882,447	98.5
Restaurants & Cafés	436,593	104.1	436,593	104.1	153,013	89.8	153,013	89.8	43,305	105.2	43,305	105.2	632,911	100.3	632,911	100.3
Service	261,367	86.5	261,367	86.5	109,034	93.4	109,034	93.4	32,381	112.4	32,381	112.4	402,782	89.9	402,782	89.9
Others	281,956	95.1	281,956	95.1	793,237	94.8	793,237	94.8	83,507	93.2	83,507	93.2	1,158,700	94.8	1,158,700	94.8
Total	21,072,994	102.2	21,072,994	102.2	11,273,957	92.3	11,273,957	92.3	6,975,230	101.6	6,975,230	101.6	39,322,181	99.1	39,322,181	99.1
Operating Days	30	0	30	0	30	0	30	0	30	0	30	0	—	—	—	—

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd. branch stores			
Merchandise Category	April	YoY (%)	Total April to April	YoY (%)
(Men's clothing)	776,102	90.3	776,102	90.3
(Women's clothing)	2,248,368	90.4	2,248,368	90.4
(Children's clothing)	410,665	89.1	410,665	89.1
(Formal wear and bedding)	411,525	89.3	411,525	89.3
Sales of apparel	3,846,660	90.1	3,846,660	90.1
Accessories	1,252,340	91.3	1,252,340	91.3
Sundry goods	1,282,585	91.0	1,282,585	91.0
Household	324,865	83.8	324,865	83.8
Foods	2,345,256	86.6	2,345,256	86.6
Restaurants & Cafés	461,752	95.3	461,752	95.3
Service	154,507	95.3	154,507	95.3
Others	38,846	53.5	38,846	53.5
Total	9,706,811	89.3	9,706,811	89.3

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd.			
Merchandise Category	April	YoY (%)	Total April to April	YoY (%)
(Men's clothing)	5,668,028	96.0	5,668,028	96.0
(Women's clothing)	10,358,708	95.3	10,358,708	95.3
(Children's clothing)	1,710,284	105.4	1,710,284	105.4
(Formal wear and bedding)	1,164,672	97.7	1,164,672	97.7
Sales of apparel	18,901,692	96.5	18,901,692	96.5
Accessories	6,382,832	95.6	6,382,832	95.6
Sundry goods	10,297,247	100.8	10,297,247	100.8
Household	2,370,021	99.6	2,370,021	99.6
Foods	8,227,700	94.8	8,227,700	94.8
Restaurants & Cafés	1,094,662	98.1	1,094,662	98.1
Service	557,289	91.4	557,289	91.4
Others	1,197,550	92.5	1,197,550	92.5
Total	49,028,993	97.0	49,028,993	97.0

Details of branche stores	Isetan Tachikawa store		Isetan Matsudo store		Isetan Urawa store		Isetan Sagamihara store		Isetan Fuchu store	
(Thousands of yen)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
April	2,695,432	100.4	1,269,094	95.0	3,042,196	98.8	1,515,610	94.3	1,184,479	95.0
Total April to April	2,695,432	100.4	1,269,094	95.0	3,042,196	98.8	1,515,610	94.3	1,184,479	95.0
Operating Days	30	0	30	0	30	0	30	0	30	0

Sales of each stores(regional department store subsidiaries)

(Thousands of yen)	Sapporo Marui Mitsukoshi		Hakodate Maruiimai		Sendai Mituskoshi		Nigata Isetan Mitsukoshi		Shizuoka Isetan		Nagoya Mitsukoshi		Hiroshima Mitsukoshi		Takamatsu Mitsukoshi		Matsuyama Mitsukoshi		Iwataya Mitsukoshi		Sub Total	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
April	4,559,974	107.2	556,183	94.6	2,544,423	104.9	3,338,312	99.9	1,516,428	101.2	5,160,996	96.7	1,086,185	95.7	1,686,569	105.8	1,018,236	99.6	8,489,254	104.6	29,956,560	102.2
Total April to April	4,559,974	107.2	556,183	94.6	2,544,423	104.9	3,338,312	99.9	1,516,428	101.2	5,160,996	96.7	1,086,185	95.7	1,686,569	105.8	1,018,236	99.6	8,489,254	104.6	29,956,560	102.2

Grand Total

(Thousands of yen)	Sales	YoY (%)
April	78,985,553	98.9
Total April to April	78,985,553	98.9

* Contact: Corporate Administration Division Isetan Mitsukoshi Holdings Ltd. mail : support_sh@imhds.co.jp