Isetan Mitsukoshi Holdings Monthly Sales Report August 2022
Domestic Department Store Business

September 15, 2022

■We have applied revenue recognition standard since FY2021. The disclosure of the Department Store Business sales by store remains on conventional standard.

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2022
Isetan Shinjuku Main store	161.3%	140.3%
Mitsukoshi Nihombashi Main store	137.5%	129.4%
Mitsukoshi Ginza store	143.7%	143.8%
Isetan Tachikawa store	123.2%	117.7%
Isetan Urawa store	117.4%	107.0%

	YoY (%)	Total FY2022
Sub Total (Isetan Mitsukoshi) (A)	148.3%	134.2%

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2022
Sapporo Marui Mitsukoshi Ltd.	124.0%	123.1%
Hakodate Marui Imai Ltd.	102.5%	104.4%
Sendai Mitsukoshi Ltd.	111.5%	109.3%
Niigata Isetan Mitsukoshi Ltd.	115.1%	105.3%
Shizuoka Isetan Co., Ltd.	113.0%	105.0%
Nagoya Mitsukoshi Ltd.	102.4%	103.0%
Hiroshima Mitsukoshi Ltd.	104.9%	105.6%
Takamatsu Mitsukoshi Ltd.	113.1%	107.1%
Matsuyama Mitsukoshi Ltd.	149.2%	125.6%
Iwataya Mitsukoshi Ltd.	130.0%	120.7%

	YoY (%)	Total FY2022
Sub Total (Regional Store) (B)	117.6%	112.6%

	YoY (%)	Total FY2022
Sub Total (Isetan Mitsukoshi group) (A+B)	135.6%	125.4%

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	August	Total FY2022	August	Total FY2022	August	Total FY2022	August	Total FY2022	August	Total FY2022	August	Total FY2022
(Men's clothing)	139.9	141.6	142.5	139.5	164.8	169.4	141.6	142.8	140.3	140.3	135.6	133.9
(Women's clothing)	173.9	155.5	146.0	142.9	151.8	151.5	166.7	152.8	164.2	147.9	145.2	134.3
(Children's clothing)	149.9	118.0	114.1	131.7	154.4	143.0	142.3	124.6	138.2	120.0	125.2	111.4
(Formal wear and bedding)	148.3	123.6	108.9	133.4	125.9	118.3	135.1	125.4	127.4	119.1	114.8	109.9
Sales of apparel	158.2	146.3	138.7	139.6	153.8	153.1	154.9	145.8	152.1	141.3	139.3	130.8
Accessories	170.1	157.4	149.3	151.8	166.5	167.6	163.5	157.6	156.2	151.2	145.2	140.0
Sundry goods	156.8	143.8	146.2	149.9	140.6	150.0	151.1	146.3	148.1	143.1	138.7	132.9
Household	123.1	109.7	184.5	128.9	143.9	141.9	145.2	119.2	143.5	118.3	133.5	114.2
Foods	124.3	110.1	114.8	105.6	127.8	117.9	122.0	109.5	120.1	108.4	113.9	106.4
Restaurants & Cafés	238.1	180.1	201.4	176.0	143.4	159.3	228.7	179.2	193.6	163.8	171.3	151.5
Service	1129.4	383.6	132.5	154.0	109.8	118.4	904.8	328.6	769.8	292.9	638.7	252.0
Others	74.2	106.6	111.6	105.4	134.7	121.5	102.1	107.2	101.8	107.9	104.3	104.1
Total	161.3	140.3	137.5	129.4	143.7	143.8	152.6	137.7	148.3	134.2	135.6	125.4
Operating Days	31	153	31	153	31	153	—	—		—	—	—

August over view

■Since there is no action restriction this summer, the impact of the spread of the COVID-19 infections is limited, and there was a high appetite for purchasing to high-priced products, YoY sales were 148.3% for the total of Isetan Mitsukoshi (5 Tokyo metropolitan area stores) and 135.6% for the total of Isetan Mitsukoshi Group Stores (domestic department stores).In particular, Isetan Shinjuku Main Store exceeded 2019's record by double digits, when there was a last-minute surge in demand prior to the consumption tax hike and the reopening of jewelry and other products, and recorded record-high sales after the merger for the fifth consecutive month.☒

■Isetan Shinjuku Main Store and Mitsukoshi Nihombashi Main Store continued to be highly motivated to purchase high-valueadded products, and fall/winter apparel and general merchandise, mainly luxury brands and designer brands, began to perform well in addition to watches, jewelry, and handbags. And original events at Isetan Shinjuku Main Store also performed well, boosting sales.

Current Overview in September

■High value-added products such as jewelry watches, luxury brands, and designer brands continued to drive sales.Therefore cumulative In-store sales up to 14th were 135.4% YoY at Isetan Mitsukoshi (5 Tokyo metropolitan area stores) and 127.1 %YoY at Isetan Mitsukoshi Group Stores (domestic department stores), respectively, exceeding the previous year's results.

【Contact】
Corporate Communication and IR Division, General Affairs Department, Isetan Mitsukoshi Holdings Ltd.

Corporate Communication and IR Division, General Affairs Department, Isetan Mitsukoshi Holdings Ltd.
E-mail:support_sh@imhds.co.jp