Isetan Mitsukoshi Holdings Monthly Sales Report (August 2019)
(Domestic Department Store Business)

September 17, 2019

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2019
Isetan Shinjuku Main store	105.1%	98.6%
Mitsukoshi Nihombashi Main store	107.9%	96.6%
Mitsukoshi Ginza store	101.1%	100.1%
Isetan Tachikawa store	102.1%	98.3%
Isetan Urawa store	103.1%	98.2%
Isetan Sagamihara store	141.5%	108.5%
Isetan Fuchu store	142.1%	106.2%
SubTotal (A)	106.7%	98.8%

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2019
Sapporo Marui Mitsukoshi Ltd.	97.8%	97.9%
Hakodate Marui Imai Ltd.	114.9%	107.0%
Sendai Mitsukoshi Ltd.	99.1%	95.9%
Niigata Isetan Mitsukoshi Ltd.	101.9%	97.8%
Shizuoka Isetan Co., Ltd.	96.9%	94.0%
Nagoya Mitsukoshi Ltd.	103.3%	99.6%
Hiroshima Mitsukoshi Ltd.	100.0%	102.1%
Takamatsu Mitsukoshi Ltd.	100.3%	98.5%
Matsuyama Mitsukoshi Ltd.	93.1%	95.4%
Iwataya Mitsukoshi Ltd.	95.6%	96.2%
SubTotal (B)	98.9%	97.6%

Grand Total(A+B)	103.6%	98.3%

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	August	Total FY2019	August	Total FY2019	August	Total FY2019	August	Total FY2019	August	Total FY2019	August	Total FY2019
(Men's clothing)	118.6	103.0	103.6	91.6	104.9	97.9	115.3	100.8	117.6	101.2	112.9	99.2
(Women's clothing)	96.1	93.5	91.2	82.6	102.3	99.1	96.0	91.8	99.4	93.3	98.1	94.4
(Children's clothing)	110.0	97.7	92.6	102.2	100.2	104.5	103.7	100.3	105.5	100.0	102.6	97.7
(Formal wear and bedding)	85.7	77.3	106.7	90.7	102.3	98.7	92.9	82.6	100.2	89.5	98.2	90.3
Sales of apparel	104.0	96.3	95.0	87.1	102.5	99.4	102.2	94.8	105.0	95.9	102.0	95.7
Accessories	95.2	89.1	135.4	114.3	102.5	99.1	103.8	96.0	107.2	97.8	105.9	99.3
Sundry goods	111.9	106.0	128.2	105.9	101.2	101.8	112.5	104.8	112.8	104.4	109.7	103.5
Household	96.9	86.2	91.4	87.4	92.2	90.8	94.1	87.1	101.7	90.0	97.4	89.5
Foods	112.6	108.0	99.5	96.9	102.9	102.9	105.7	102.2	104.7	101.1	100.5	99.4
Restaurants & Cafés	93.7	92.6	110.6	99.9	7.4	6.7	91.3	88.6	100.1	94.7	99.1	95.0
Service	95.4	87.6	112.3	99.7	96.8	102.2	100.0	91.9	103.8	93.3	101.2	92.8
Others	101.5	105.1	90.5	90.3	94.7	95.5	94.0	94.3	93.7	94.1	96.7	94.4
Total	105.1	98.6	107.9	96.6	101.1	100.1	105.0	98.3	106.7	98.8	103.6	98.3
Operating Days	31	153	31	153	31	153	-	-	-	-	—	—

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