

Isetan Mitsukoshi Holdings Monthly Sales Flash Report June 2022

Domestic Department Store Business



July 1, 2022

■ We have applied revenue recognition standard from FY2021. The disclosure of the Department Store Business sales by store remains on conventional standard.

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan Area)

Isetan Mitsukoshi	YoY (%)	Total Apr to Jun
Isetan Shinjuku Main Store	118.8%	146.5%
Mitsukoshi Nihombashi Main Store	114.4%	137.0%
Mitsukoshi Ginza Store	124.2%	151.9%
Isetan Tachikawa Store	97.8%	120.7%
Isetan Urawa Store	102.7%	103.9%

	YoY (%)	Total Apr to Jun
Sub Total (Isetan Mitsukoshi) (A)	115.6%	139.1%

Domestic Regional Companies Sales

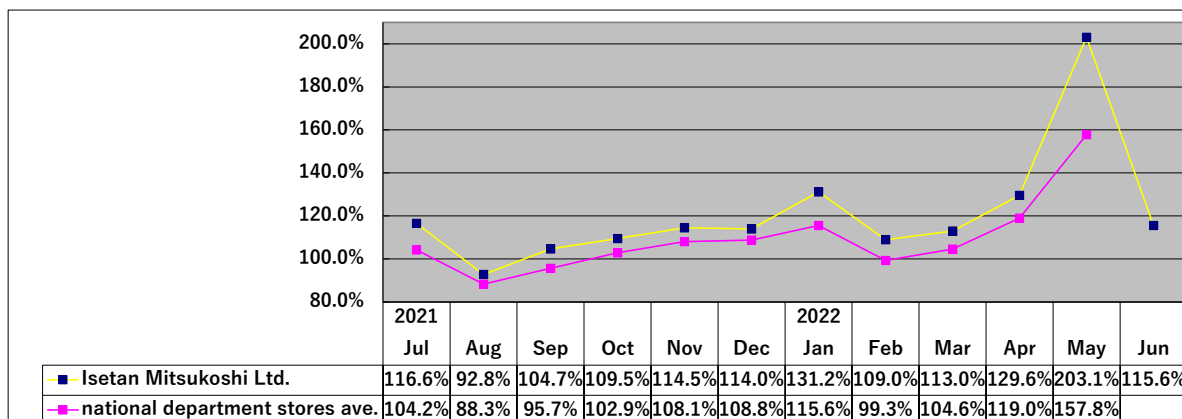
Regional Companies	YoY (%)	Total Apr to Jun
Sapporo Marui Mitsukoshi Ltd.	123.9%	126.2%
Hakodate Marui Imai Ltd.	111.6%	104.3%
Sendai Mitsukoshi Ltd.	102.4%	109.8%
Niigata Isetan Mitsukoshi Ltd.	101.2%	104.1%
Shizuoka Isetan Ltd.	98.6%	103.5%
Nagoya Mitsukoshi Ltd.	103.7%	105.4%
Hiroshima Mitsukoshi Ltd.	108.0%	107.5%
Takamatsu Mitsukoshi Ltd.	114.3%	116.0%
Matsuyama Mitsukoshi Ltd.	112.1%	132.2%
Iwataya Mitsukoshi Ltd.	113.5%	122.5%

	YoY (%)	Total Apr to Jun
Sub Total (Regional Store) (B)	109.8%	114.5%

	YoY (%)	Total Apr to Jun
Sub Total (Isetan Mitsukoshi Group) (A+B)	113.3%	128.3%

Monthly sales change for the past one year (year on year)

[Isetan Mitsukoshi Ltd. (Tokyo Metropolitan Area) · national department stores average]



■ Sales at domestic department stores were 113.3% YoY, driven mainly by Isetan Mitsukoshi (5 Tokyo metropolitan area stores), due to a reactionary decline in operating conditions in the previous year.

Especially, Isetan Shinjuku Main Store and Mitsukoshi Nihombashi Main Store performed strongly, exceeding the results in 2019.

■ At Isetan Shinjuku Main Store and Mitsukoshi Nihombashi Main Store, there continued to be a high appetite for high-value-added products such as luxury brands, and jewelry, watches, handbags, and wallets saw double-digit growth compared to the results in 2019. In particular, the Isetan Shinjuku Main Store held limited events for luxury brands and other events, and limited-edition products, innovator products, and symbol items attracted popularity and drove sales.

Actual demand purchasing also grew for summer apparel and fashion goods as more opportunities to go out and temperatures rose from the second half of the month.

■ Tax-free sales were higher than the previous year at Isetan Mitsukoshi (5 Tokyo metropolitan area stores) total and at Isetan Mitsukoshi Group Stores (domestic department stores) total.

【Contact】

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