Isetan Mitsukoshi Holdings Monthly Sales Flash Report September 2022
Domestic Department Store Business

October 3, 2022

■We have applied revenue recognition standard from FY2021. The disclosure of the Department Store Business sales by store remains on conventional standard.

Isetan Mitsukoshi Ltd. Stores Sales
(Tokyo Metropolitan Area)

Isetan Mitsukoshi	YoY (%)	Total Apr to Sep
Isetan Shinjuku Main Store	134.7%	142.6%
Mitsukoshi Nihombashi Main Store	131.0%	131.2%
Mitsukoshi Ginza Store	132.9%	141.8%
Isetan Tachikawa Store	111.7%	116.7%
Isetan Urawa Store	109.1%	107.4%

	YoY (%)	Total Apr to Sep
Sub Total (Isetan Mitsukoshi) (A)	130.2%	135.0%

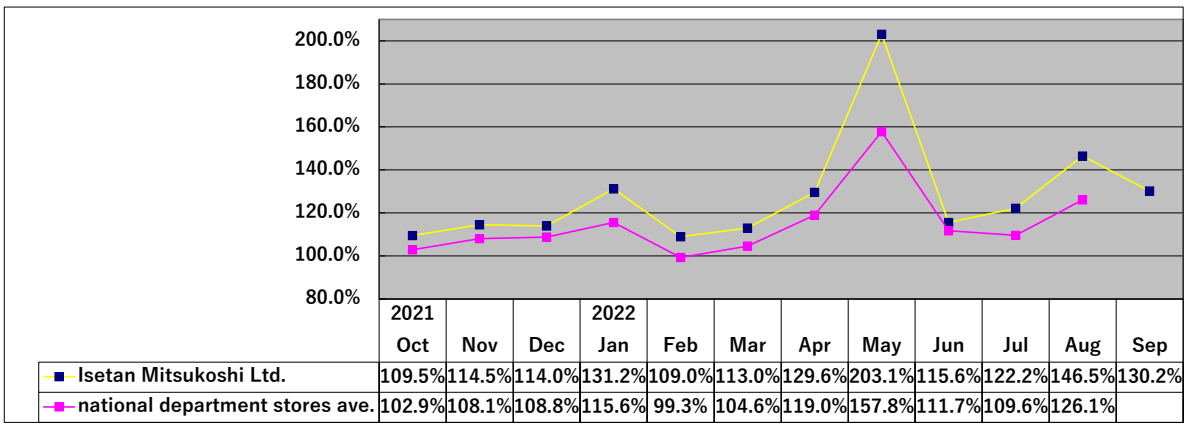
Domestic Regional Companies Sales

Regional Companies	YoY (%)	Total Apr to Sep
Sapporo Marui Mitsukoshi Ltd.	119.4%	122.4%
Hakodate Marui Imai Ltd.	109.9%	105.3%
Sendai Mitsukoshi Ltd.	108.3%	109.1%
Niigata Isetan Mitsukoshi Ltd.	108.8%	105.9%
Shizuoka Isetan Ltd.	110.1%	105.8%
Nagoya Mitsukoshi Ltd.	107.5%	103.7%
Hiroshima Mitsukoshi Ltd.	103.8%	105.3%
Takamatsu Mitsukoshi Ltd.	110.3%	107.6%
Matsuyama Mitsukoshi Ltd.	135.1%	126.8%
Iwataya Mitsukoshi Ltd.	114.2%	119.6%

	YoY (%)	Total Apr to Sep
Sub Total (Regional Store) (B)	112.1%	112.5%

	YoY (%)	Total Apr to Sep
Sub Total (Isetan Mitsukoshi Group) (A+B)	122.8%	125.3%

Monthly sales change for the past one year (year on year)
[Isetan Mitsukoshi Ltd. (Tokyo Metropolitan Area) ・national department stores average]



	2021 Oct	Nov	Dec	2022 Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
Isetan Mitsukoshi Ltd.	109.5%	114.5%	114.0%	131.2%	109.0%	113.0%	129.6%	203.1%	115.6%	122.2%	146.5%	130.2%
national department stores ave.	102.9%	108.1%	108.8%	115.6%	99.3%	104.6%	119.0%	157.8%	111.7%	109.6%	126.1%	

■The impact of the spread of the COVID-19 infections was limited, and there was a high appetite for purchasing high-priced products. YoY sales were 130.2% for the total of Isetan Mitsukoshi (5 Tokyo metropolitan area stores) and 122.8% for the total of Isetan Mitsukoshi Group Stores (domestic department stores).In particular, the Isetan Shinjuku Main Store and the Mitsukoshi Nihombashi Main Store did not reach the results of 2019, when there was a large surge in demand prior to the consumption tax hike, but they greatly exceeded the results of 2018, and are continuing to perform favorably.

■At the Isetan Shinjuku Main Store and the Mitsukoshi Nihombashi Main Store, there continues to be a high appetite for high value-added products, and in addition to jewelry and handbags, fall/winter item (for women's clothing, coats and short boots, and for men's clothing, tops) are also trending favorably, centered on luxury brands and designers brands.Events for loyal customers and foreign product exhibition were also strong, boosting sales.

■Tax-free sales were stronger on a recovery trend, partly due to further relaxation of restrictions on entry, exceeding the previous year's results in total sales at Isetan Mitsukoshi Group Stores (domestic department stores).

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