Isetan Mitsukoshi Holdings Monthly Sales Report (January 2020)
(Domestic Department Store Business)

February 15, 2020

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2019
Isetan Shinjuku Main store	97.1%	98.4%
Mitsukoshi Nihombashi Main store	90.9%	94.9%
Mitsukoshi Ginza store	100.7%	98.2%
Isetan Tachikawa store	100.0%	99.2%
Isetan Urawa store	95.4%	97.0%

SubTotal (A)	90.8%	96.2%
existing stores total ※	96.4%	97.5%

※excluding Isetan Sagamihara store, Isetan Fuchu store

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2019
Sapporo Marui Mitsukoshi Ltd.	101.6%	99.5%
Hakodate Marui Imai Ltd.	114.9%	107.8%
Sendai Mitsukoshi Ltd.	93.7%	95.0%
Niigata Isetan Mitsukoshi Ltd.	111.9%	98.0%
Shizuoka Isetan Co., Ltd.	95.3%	95.2%
Nagoya Mitsukoshi Ltd.	95.6%	97.9%
Hiroshima Mitsukoshi Ltd.	97.5%	99.5%
Takamatsu Mitsukoshi Ltd.	95.9%	97.0%
Matsuyama Mitsukoshi Ltd.	90.4%	92.7%
Iwataya Mitsukoshi Ltd.	89.7%	94.5%

SubTotal (B)	96.6%	96.8%

Grand Total(A+B)	93.1%	96.4%
existing stores total ※	96.5%	97.2%

※excluding Isetan Sagamihara store, Isetan Fuchu store

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	January	Total FY2019	January	Total FY2019	January	Total FY2019	January	Total FY2019	January	Total FY2019	January	Total FY2019
(Men's clothing)	103.1	99.7	81.5	87.1	94.2	95.5	99.0	97.4	94.7	96.9	94.2	95.5
(Women's clothing)	93.1	94.2	83.7	83.2	101.7	98.3	92.2	92.3	86.2	91.4	89.2	92.6
(Children's clothing)	102.1	96.8	95.1	97.5	109.5	104.9	101.4	98.4	90.7	96.5	89.3	94.4
(Formal wear and bedding)	93.3	83.6	93.6	91.3	97.3	97.0	93.8	86.7	84.6	90.0	84.1	90.6
Sales of apparel	97.3	95.9	84.4	85.8	100.3	98.2	95.0	94.1	89.0	93.4	90.3	93.4
Accessories	94.0	91.1	108.2	108.6	106.1	98.2	99.6	96.1	94.8	96.7	97.5	98.2
Sundry goods	100.8	104.4	88.2	100.1	98.0	97.6	97.4	101.6	94.8	100.6	95.6	100.8
Household	73.1	89.8	79.5	88.8	109.3	93.5	79.8	89.7	75.2	90.4	82.8	90.6
Foods	100.9	107.0	98.3	97.7	101.1	102.5	100.1	102.2	93.1	98.5	96.4	97.9
Restaurants & Cafés	97.4	93.3	80.6	94.2	13.9	7.2	89.8	88.4	78.3	88.5	83.8	90.5
Service	112.2	90.7	91.5	95.5	125.9	97.8	108.2	92.5	93.0	89.8	92.1	89.7
Others	77.6	103.9	93.9	89.2	98.9	93.7	89.9	92.9	87.7	92.3	93.0	93.8
Total	97.1	98.4	90.9	94.9	100.7	98.2	96.1	97.4	90.8	96.2	93.1	96.4
Operating Days	30	304	30	304	30	304	-	-	-	-	—	—

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