Isetan Mitsukoshi Holdings Monthly Sales Report (June 2020)
(Domestic Department Store Business)

July 15, 2020

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2020
Isetan Shinjuku Main store	81.1%	44.0%
Mitsukoshi Nihombashi Main store	83.9%	42.2%
Mitsukoshi Ginza store	54.7%	21.7%
Isetan Tachikawa store	91.5%	41.8%
Isetan Urawa store	92.4%	41.7%

	YoY (%)	Total FY2020
Sub Total (Isetan Mitsukoshi) (A)	**75.4%**	**37.8%**
existing stores total ※ (B)	**79.5%**	**39.8%**

※excluding Isetan Sagamihara Store and Isetan Fuchu Store

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2020
Sapporo Marui Mitsukoshi Ltd.	76.4%	41.1%
Hakodate Marui Imai Ltd.	91.2%	58.9%
Sendai Mitsukoshi Ltd.	87.7%	58.8%
Niigata Isetan Mitsukoshi Ltd.	80.8%	52.3%
Shizuoka Isetan Co., Ltd.	82.6%	57.2%
Nagoya Mitsukoshi Ltd.	89.3%	58.0%
Hiroshima Mitsukoshi Ltd.	88.2%	57.8%
Takamatsu Mitsukoshi Ltd.	85.6%	52.7%
Matsuyama Mitsukoshi Ltd.	66.6%	45.1%
Iwataya Mitsukoshi Ltd.	84.2%	49.7%

	YoY (%)	Total FY2020
Sub Total (Regional Store) (C)	**83.4%**	**51.6%**
existing stores total ※ (D)	**86.1%**	**53.3%**

	YoY (%)	Total FY2020
Sub Total (Isetan Mitsukoshi) (A+C)	**78.4%**	**43.0%**
existing stores total ※ (B+D)	**82.0%**	**45.0%**

※excluding Isetan Sagamihara Store , Isetan Fuchu Store and Niigata Mitsukoshi Store

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	June	Total FY2020	June	Total FY2020	June	Total FY2020	June	Total FY2020	June	Total FY2020	June	Total FY2020
(Men's clothing)	80.4	34.9	74.5	28.0	64.1	22.9	78.3	32.8	77.4	32.7	78.5	36.2
(Women's clothing)	67.6	31.1	74.3	30.6	55.8	21.5	67.3	29.5	65.5	28.3	71.3	34.0
(Children's clothing)	85.4	48.4	90.1	64.2	50.3	17.7	81.4	50.5	80.3	49.9	85.2	57.0
(Formal wear and bedding)	77.7	45.0	71.2	28.7	53.1	25.0	73.2	38.4	72.2	36.4	76.2	41.3
Sales of apparel	73.9	34.1	75.3	34.4	57.2	21.7	72.1	32.6	70.6	31.8	74.5	36.9
Accessories	80.2	36.6	86.5	34.2	58.6	22.2	76.7	32.7	74.8	31.9	78.9	37.1
Sundry goods	80.7	47.9	74.2	32.3	38.0	15.1	68.3	35.7	68.9	35.4	72.2	39.8
Household	73.5	46.3	80.0	37.2	74.1	29.2	76.1	41.1	73.2	38.6	76.6	42.7
Foods	102.2	72.3	93.4	59.8	73.8	32.6	94.0	60.1	88.2	54.1	88.2	58.6
Restaurants & Cafés	50.3	19.5	43.3	18.3	45.7	19.9	48.6	19.3	46.0	18.0	48.7	21.6
Service	94.3	48.3	29.1	14.0	65.1	25.5	71.1	36.1	70.5	33.9	74.2	38.4
Others	94.0	88.1	90.9	50.2	74.5	36.5	90.6	59.3	90.0	58.3	92.4	63.9
Total	81.1	44.0	83.9	42.2	54.7	21.7	77.6	39.5	75.4	37.8	78.4	43.0
Operating Days	30	37	30	37	30	37	-	-	-	-	—	—

【Contact】
Group Corporate Strategy Office Division Isetan Mitsukoshi Holdings Ltd.
E-mail:support_sh@imhds.co.jp