Isetan Mitsukoshi Holdings Ltd. Sales of Department Store Business Report October 2016

15-Nov-16

Sales of each stores(Isetan Mitsukoshi Ltd.)

(Thousands of yen)	Isetan Shinjuku Main store				Mitsukoshi Nihombashi Main store				Mitsukoshi Ginza store				Total of Flagship Stores			
Merchandise Category	October	YoY (%)	Total April to October	YoY (%)	October	YoY (%)	Total April to October	YoY (%)	October	YoY (%)	Total April to October	YoY (%)	October	YoY (%)	Total April to October	YoY (%)
(Men's clothing)	4,428,285	98.4	24,653,476	95.3	1,189,942	101.0	6,552,593	103.4	422,179	91.2	2,741,013	84.2	6,040,406	98.4	33,947,082	95.7
(Women's clothing)	5,175,109	98.0	31,535,951	95.3	2,819,869	99.4	17,342,935	97.0	1,157,215	92.4	7,603,229	86.9	9,152,193	97.7	56,482,115	94.6
(Children's clothing)	570,922	104.6	3,390,610	103.1	255,700	101.8	1,749,957	100.1	138,522	103.8	1,031,816	99.1	965,144	103.8	6,172,383	101.5
(Formal wear and bedding)	523,349	89.9	3,589,716	96.8	226,921	106.1	1,349,557	92.9	57,130	117.5	515,577	124.0	807,400	95.6	5,454,850	97.8
Sales of apparel	10,697,665	98.1	63,169,753	95.8	4,492,432	100.3	26,995,042	98.4	1,775,046	93.6	11,891,635	88.4	16,965,143	98.2	102,056,430	95.5
Accessories	2,689,367	89.0	20,225,658	94.9	1,079,756	104.0	7,557,910	100.3	1,044,055	88.5	6,933,219	83.9	4,813,178	91.8	34,716,787	93.6
Sundry goods	3,881,500	99.8	27,631,497	96.0	2,408,516	99.4	17,406,115	99.9	2,068,371	90.0	14,228,200	96.3	8,358,387	97.1	59,265,812	97.2
Household	867,486	100.5	6,281,201	92.0	777,316	90.3	5,394,659	88.2	156,597	132.1	1,122,413	80.3	1,801,399	97.7	12,798,273	89.3
Foods	2,591,311	102.4	19,585,324	100.8	2,765,765	95.2	24,289,983	98.9	1,226,098	98.3	8,781,736	99.3	6,583,174	98.5	52,657,043	99.6
Restaurants & Cafés	435,644	101.4	3,063,605	97.3	164,392	98.7	1,365,825	96.7	42,674	98.8	297,023	78.7	642,710	100.5	4,726,453	95.7
Service	420,113	141.9	2,176,900	109.9	108,324	99.6	759,802	38.4	34,182	135.7	173,865	124.6	562,619	130.9	3,110,567	75.8
Others	266,196	107.9	2,498,151	108.8	817,264	100.1	6,006,696	103.8	70,458	77.6	627,854	99.1	1,153,918	100.0	9,132,701	104.7
Total	21,849,282	98.5	144,632,089	96.6	12,613,765	98.5	89,776,032	97.3	6,417,481	93.0	44,055,945	92.0	40,880,528	97.6	278,464,066	96.1
Operating Days	31	0	211	-1	31	0	212	0	31	0	211	-1	—	—	—	—

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd. branch stores			
Merchandise Category	October	YoY (%)	Total April to October	YoY (%)
(Men's clothing)	919,613	98.5	5,687,301	91.3
(Women's clothing)	2,817,510	96.3	16,932,934	92.1
(Children's clothing)	359,066	98.6	2,365,688	93.2
(Formal wear and bedding)	462,752	90.3	3,395,017	94.7
Sales of apparel	4,558,941	96.3	28,380,940	92.3
Accessories	1,359,082	97.4	9,362,907	93.9
Sundry goods	1,638,664	101.8	10,800,646	99.1
Household	361,635	88.7	2,561,548	88.8
Foods	2,763,063	88.6	21,916,788	90.1
Restaurants & Cafés	499,786	98.7	3,581,082	95.6
Service	180,703	97.5	989,199	93.8
Others	63,002	70.8	525,179	73.0
Total	11,424,876	94.8	78,118,289	92.6

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd.			
Merchandise Category	October	YoY (%)	Total April to October	YoY (%)
(Men's clothing)	6,960,017	98.4	39,634,380	95.0
(Women's clothing)	11,969,701	97.4	73,415,045	94.0
(Children's clothing)	1,324,209	102.3	8,538,070	99.1
(Formal wear and bedding)	1,270,153	93.6	8,849,868	96.6
Sales of apparel	21,524,080	97.8	130,437,363	94.8
Accessories	6,172,259	93.0	44,079,688	93.6
Sundry goods	9,997,050	97.8	70,066,453	97.5
Household	2,163,038	96.1	15,359,826	89.2
Foods	9,346,239	95.4	74,573,831	96.7
Restaurants & Cafés	1,142,496	99.7	8,307,533	95.7
Service	743,323	120.8	4,099,769	79.5
Others	1,216,918	97.9	9,657,891	102.3
Total	52,305,403	97.0	356,582,354	95.3

Details of branche stores	Isetan Tachikawa store		Isetan Matsudo store		Isetan Urawa store		Isetan Sagamihara store		Isetan Fuchu store		Mitsukoshi Chiba store	
(Thousands of yen)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
October	2,819,761	96.1	1,442,363	94.7	3,268,882	100.8	1,625,053	89.3	1,271,599	82.8	997,218	100.5
Total April to October	19,429,367	94.4	9,941,532	93.5	22,060,129	96.7	11,284,539	88.6	8,738,099	83.0	6,664,623	94.5
Operating Days	31	0	31	0	31	0	31	0	31	0	31	0

Sales of each stores(regional department store subsidiaries)

(Thousands of yen)	Sapporo Marui Mitsukoshi		Hakodate Maruiimai		Sendai Mituskoshi		Nigata Isetan Mitsukoshi		Shizuoka Isetan		Nagoya Mitsukoshi		Hiroshima Mitsukoshi		Takamatsu Mitsukoshi		Matsuyama Mitsukoshi		Iwataya Mitsukoshi		Sub Total	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
October	5,331,691	98.8	634,313	94.1	2,594,340	95.0	3,701,432	103.9	1,600,775	100.0	5,357,489	94.9	1,176,876	102.7	1,894,856	102.5	1,257,074	116.5	9,238,781	97.8	32,787,627	99.0
Total April to October	34,187,990	99.5	4,418,946	95.5	18,327,071	94.5	25,111,315	99.4	10,558,843	97.7	36,719,445	93.8	8,741,464	99.8	12,464,548	98.4	7,873,392	97.0	62,506,674	97.1	220,909,688	97.1

Grand Total

(Thousands of yen)		
	Sales	YoY (%)
October	85,093,030	97.7
Total April to October	577,492,043	96.0

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