# Isetan Mitsukoshi Holdings Monthly Sales Report (July 2019)
# (Domestic Department Store Business)

August 15, 2019

## Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

| Store | YoY (%) | Total FY2019 |
|---|---|---|
| Isetan Shinjuku Main store | 94.4% | 97.2% |
| Mitsukoshi Nihombashi Main store | 94.0% | 94.5% |
| Mitsukoshi Ginza store | 99.2% | 99.9% |
| Isetan Tachikawa store | 94.2% | 97.6% |
| Isetan Urawa store | 94.5% | 97.2% |
| Isetan Sagamihara store | 116.6% | 101.5% |
| Isetan Fuchu store | 116.1% | 98.7% |

| SubTotal (A) | 96.1% | 97.2% |
|---|---|---|

## Domestic Regional Companies Sales

| Company | YoY (%) | Total FY2019 |
|---|---|---|
| Sapporo Marui Mitsukoshi Ltd. | 94.6% | 98.0% |
| Hakodate Marui Imai Ltd. | 100.8% | 105.3% |
| Sendai Mitsukoshi Ltd. | 94.1% | 95.3% |
| Niigata Isetan Mitsukoshi Ltd. | 96.1% | 96.9% |
| Shizuoka Isetan Co., Ltd. | 88.0% | 93.4% |
| Nagoya Mitsukoshi Ltd. | 94.4% | 98.9% |
| Hiroshima Mitsukoshi Ltd. | 104.4% | 102.5% |
| Takamatsu Mitsukoshi Ltd. | 92.6% | 98.2% |
| Matsuyama Mitsukoshi Ltd. | 90.9% | 95.9% |
| Iwataya Mitsukoshi Ltd. | 95.5% | 96.3% |

| SubTotal (B) | 94.9% | 97.3% |
|---|---|---|

| Grand Total(A+B) | 95.6% | 97.2% |
|---|---|---|

## Merchandise Category

| | Isetan Shinjuku Main store | | Mitsukoshi Nihombashi Main store | | Mitsukoshi Ginza store | | Total of Flagship Stores | | Isetan Mitsukoshi Ltd. | | Grand Total | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | July | Total FY2019 | July | Total FY2019 | July | Total FY2019 | July | Total FY2019 | July | Total FY2019 | July | Total FY2019 |
| (Men's clothing) | 102.1 | 100.2 | 83.3 | 90.0 | 95.7 | 96.4 | 98.7 | 98.2 | 99.6 | 98.3 | 96.4 | 96.8 |
| (Women's clothing) | 79.3 | 92.9 | 80.3 | 81.1 | 94.1 | 98.4 | 81.7 | 91.0 | 84.9 | 92.1 | 87.9 | 93.7 |
| (Children's clothing) | 99.0 | 95.4 | 95.0 | 103.2 | 108.4 | 106.3 | 101.4 | 99.6 | 101.5 | 99.0 | 96.5 | 96.8 |
| (Formal wear and bedding) | 82.2 | 75.7 | 93.6 | 87.1 | 97.0 | 98.0 | 86.2 | 80.5 | 94.8 | 87.4 | 91.7 | 88.6 |
| Sales of apparel | 88.0 | 94.8 | 82.6 | 85.9 | 96.5 | 98.7 | 88.2 | 93.4 | 90.8 | 94.2 | 90.8 | 94.5 |
| Accessories | 82.2 | 87.8 | 111.3 | 110.0 | 98.7 | 98.4 | 91.1 | 94.3 | 94.5 | 95.7 | 96.6 | 97.9 |
| Sundry goods | 108.3 | 104.6 | 98.8 | 100.6 | 103.3 | 102.0 | 104.9 | 103.0 | 103.9 | 102.4 | 102.7 | 102.0 |
| Household | 84.6 | 84.4 | 90.3 | 86.5 | 81.0 | 90.5 | 86.5 | 85.8 | 91.4 | 87.8 | 87.9 | 87.9 |
| Foods | 107.4 | 107.0 | 95.7 | 96.6 | 101.5 | 102.9 | 100.7 | 101.6 | 99.6 | 100.4 | 97.7 | 99.1 |
| Restaurants & Cafés | 86.5 | 92.3 | 107.1 | 97.4 | 7.0 | 6.5 | 85.3 | 87.9 | 91.6 | 93.2 | 91.9 | 93.8 |
| Service | 92.5 | 85.9 | 99.4 | 97.1 | 108.2 | 103.3 | 95.3 | 90.2 | 95.8 | 91.1 | 94.6 | 91.1 |
| Others | 92.4 | 105.9 | 91.8 | 90.3 | 91.1 | 95.7 | 91.8 | 94.4 | 91.7 | 94.1 | 92.2 | 93.9 |
| Total | 94.4 | 97.2 | 94.0 | 94.5 | 99.2 | 99.9 | 95.1 | 96.9 | 96.1 | 97.2 | 95.6 | 97.2 |
| Operating Days | 31 | 122 | 31 | 122 | 31 | 122 | - | - | - | - | — | — |

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