Isetan Mitsukoshi Holdings Ltd. Sales of Department Store Business Report February 2018

March 15, 2018

Sales of each stores(Isetan Mitsukoshi Ltd.)

(Thousands of yen)	Isetan Shinjuku Main store				Mitsukoshi Nihombashi Main store				Mitsukoshi Ginza store				Total of Flagship Stores			
Merchandise Category	February	YoY (%)	Total April to February	YoY (%)	February	YoY (%)	Total April to February	YoY (%)	February	YoY (%)	Total April to February	YoY (%)	February	YoY (%)	Total April to February	YoY (%)
(Men's clothing)	2,928,709	106.5	41,248,233	101.9	644,001	96.0	10,091,154	94.2	426,307	128.1	4,759,706	103.5	3,999,017	105.2	56,099,093	100.5
(Women's clothing)	4,298,078	103.5	54,073,262	103.4	1,671,068	78.2	23,208,606	81.5	1,026,528	107.6	13,113,576	104.7	6,995,674	95.6	90,395,444	96.9
(Children's clothing)	527,776	107.1	5,927,499	107.3	675,913	98.5	3,224,227	104.4	116,887	116.0	1,614,571	108.8	1,320,576	100.7	10,766,297	106.6
(Formal wear and bedding)	412,349	101.1	5,845,342	100.4	180,859	97.4	2,109,739	98.9	50,283	90.6	810,799	101.3	643,491	93.0	8,765,880	100.1
Sales of apparel	8,166,912	104.6	107,094,336	102.9	3,171,841	86.2	38,633,726	87.0	1,620,005	112.2	20,298,652	104.6	12,958,758	98.7	166,026,714	98.9
Accessories	2,720,670	109.7	33,876,849	101.3	1,000,628	102.7	12,195,539	99.3	1,035,347	117.7	12,054,280	105.5	4,756,645	102.6	58,126,668	101.7
Sundry goods	4,451,956	106.3	49,943,319	109.0	2,323,376	102.8	28,488,261	101.6	2,803,530	118.2	28,186,486	119.3	9,578,862	108.7	106,618,066	109.4
Household	776,362	86.3	10,387,298	100.1	586,459	88.8	8,718,292	97.9	171,668	111.1	1,995,083	101.9	1,534,489	94.2	21,100,673	99.4
Foods	3,189,842	87.4	36,218,556	101.0	2,310,623	89.5	41,503,909	95.4	1,562,694	102.5	15,747,625	101.8	7,063,159	98.1	93,470,090	98.5
Restaurants & Cafés	393,467	104.1	4,813,416	99.9	83,219	57.9	1,760,289	86.0	35,626	95.7	443,467	95.7	512,312	89.7	7,017,172	95.7
Service	281,325	96.8	3,043,281	87.9	88,484	91.0	1,148,551	96.2	19,997	90.9	300,610	106.8	389,806	84.5	4,492,442	91.0
Others	293,736	81.9	3,598,363	92.9	618,473	85.3	9,336,869	94.1	73,934	116.2	1,051,719	102.5	986,143	78.9	13,986,951	94.4
Total	20,274,270	101.1	248,975,418	103.0	10,183,103	91.6	141,785,436	94.3	7,322,801	112.7	80,077,922	108.7	37,780,174	100.3	470,838,776	101.1
Operating Days	28	2	328	1	27	0	329	0	28	2	328	1	—	—	—	—

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd. branch stores			
Merchandise Category	February	YoY (%)	Total April to February	YoY (%)
(Men's clothing)	685,870	102.8	9,266,923	91.8
(Women's clothing)	1,785,184	89.4	25,153,950	91.2
(Children's clothing)	269,260	85.7	3,432,635	90.4
(Formal wear and bedding)	475,505	105.7	5,404,022	96.7
Sales of apparel	3,215,819	93.8	43,257,530	91.9
Accessories	1,110,470	102.3	14,129,075	90.6
Sundry goods	1,475,970	99.7	16,388,671	91.2
Household	332,098	90.3	3,754,807	83.2
Foods	2,630,815	85.1	33,731,928	88.2
Restaurants & Cafés	421,328	94.5	5,287,749	93.4
Service	123,994	87.1	1,557,392	94.3
Others	33,392	51.9	471,306	55.2
Total	9,343,886	92.5	118,578,458	90.2

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd.			
Merchandise Category	February	YoY (%)	Total April to February	YoY (%)
(Men's clothing)	4,684,886	104.8	65,366,014	99.2
(Women's clothing)	8,780,859	95.3	115,549,397	95.6
(Children's clothing)	1,589,835	100.5	14,198,928	102.2
(Formal wear and bedding)	1,118,996	102.4	14,169,899	98.8
Sales of apparel	16,174,576	98.9	209,284,238	97.3
Accessories	5,867,115	107.6	72,255,742	99.3
Sundry goods	11,054,834	105.7	123,006,742	106.6
Household	1,866,587	86.3	24,855,484	96.5
Foods	9,693,976	90.9	127,202,007	95.6
Restaurants & Cafés	933,639	94.1	12,304,926	94.7
Service	513,800	96.2	6,049,839	91.8
Others	1,019,535	85.1	14,458,255	92.2
Total	47,124,062	98.6	589,417,233	98.7

Details of branche stores	Isetan Tachikawa store		Isetan Matsudo store		Isetan Urawa store		Isetan Sagamihara store		Isetan Fuchu store	
(Thousands of yen)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
February	2,403,047	104.1	1,996,271	165.3	2,635,500	100.3	1,307,666	96.3	1,001,402	95.0
Total April to February	32,573,397	100.2	17,804,630	107.4	36,768,976	100.1	17,823,463	95.1	13,607,992	94.1
Operating Days	28	2	28	2	27	1	28	2	27	1

Sales of each stores(regional department store subsidiaries)

(Thousands of yen)	Sapporo Marui Mitsukoshi		Hakodate Maruiimai		Sendai Mituskoshi		Nigata Isetan Mitsukoshi		Shizuoka Isetan		Nagoya Mitsukoshi		Hiroshima Mitsukoshi		Takamatsu Mitsukoshi		Matsuyama Mitsukoshi		Iwataya Mitsukoshi		Sub Total	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
February	5,165,077	104.5	539,867	85.7	2,223,103	93.0	3,060,557	96.4	1,296,089	98.7	4,932,180	100.2	1,036,068	94.1	1,652,413	98.6	862,933	96.5	8,475,983	103.5	29,244,271	100.0
Total April to February	59,589,777	103.5	6,923,209	94.2	30,226,535	98.1	40,006,359	96.9	17,896,696	101.2	59,732,824	98.1	13,724,846	95.7	21,050,561	99.6	12,437,416	95.8	107,878,781	102.7	369,467,003	100.1

Grand Total

(Thousands of yen)	Sales	YoY (%)
February	76,368,332	99.1
Total April to February	958,884,235	99.2

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