Isetan Mitsukoshi Holdings Monthly Sales Flash Report June 2025
Domestic Department Store Business

Jul 1st, 2025

■We have applied revenue recognition standard from FY2021. The disclosure of the Department Store Business sales by store remains on conventional standard.

Isetan Mitsukoshi Ltd. Stores Sales
(Tokyo Metropolitan Area)

Isetan Mitsukoshi	YoY (%)	Total Apr to Jun
Isetan Shinjuku Main Store	89.4%	94.5%
Mitsukoshi Nihombashi Main Store	95.3%	99.6%
Mitsukoshi Ginza Store	88.5%	95.7%
Isetan Tachikawa Store	93.7%	97.1%
Isetan Urawa Store	92.5%	95.9%

	YoY (%)	Total Apr to Jun
Sub Total (Isetan Mitsukoshi) (A)	90.9%	95.9%

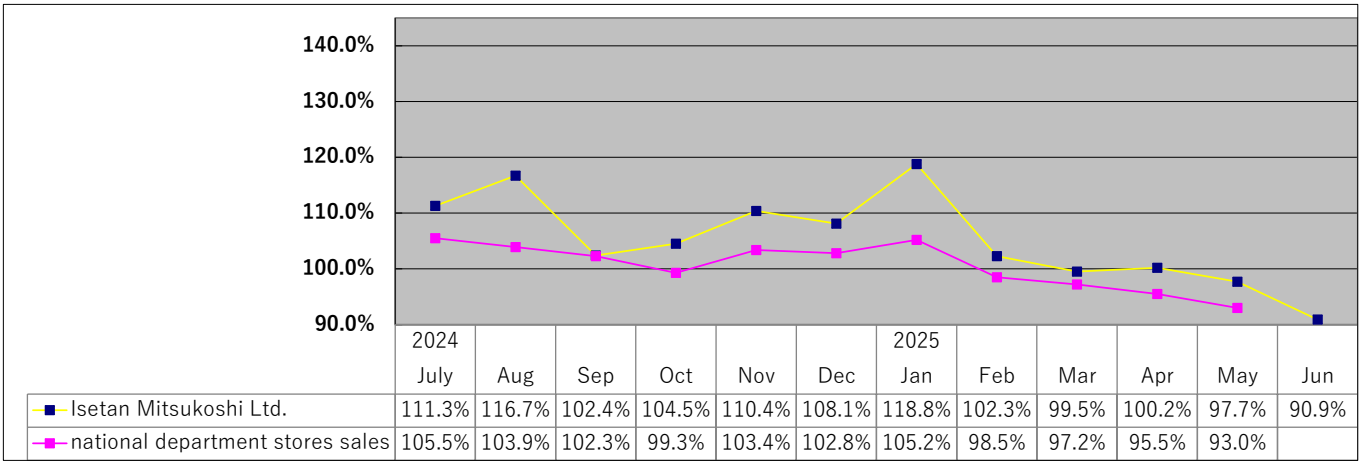
Domestic Regional Companies Sales

Regional Companies	YoY (%)	Total Apr to Jun
Sapporo Marui Mitsukoshi Ltd.	98.1%	96.1%
Hakodate Marui Imai Ltd.	92.4%	87.1%
Sendai Mitsukoshi Ltd.	93.7%	94.1%
Niigata Isetan Mitsukoshi Ltd.	93.3%	98.9%
Shizuoka Isetan Ltd.	90.5%	93.6%
Nagoya Mitsukoshi Ltd.	90.9%	92.9%
Hiroshima Mitsukoshi Ltd.	93.5%	89.4%
Takamatsu Mitsukoshi Ltd.	87.1%	93.5%
Matsuyama Mitsukoshi Ltd.	83.0%	88.3%
Iwataya Mitsukoshi Ltd.	86.1%	91.1%

	YoY (%)	Total Apr to Jun
Sub Total (Regional Store) (B)	90.4%	93.2%

	YoY (%)	Total Apr to Jun
Sub Total (Isetan Mitsukoshi Group) (A+B)	90.8%	95.0%

Monthly sales change for the past one year (year on year)
[Isetan Mitsukoshi Ltd. (Tokyo Metropolitan Area) ・national department stores sales]



	2024 July	Aug	Sep	Oct	Nov	Dec	2025 Jan	Feb	Mar	Apr	May	Jun
Isetan Mitsukoshi Ltd.	111.3%	116.7%	102.4%	104.5%	110.4%	108.1%	118.8%	102.3%	99.5%	100.2%	97.7%	90.9%
national department stores sales	105.5%	103.9%	102.3%	99.3%	103.4%	102.8%	105.2%	98.5%	97.2%	95.5%	93.0%	

■The year-on-year ratio was 90.9% for Isetan Mitsukoshi Ltd. as a whole and 90.8% for all domestic department stores. Tax-free sales were down from the previous year for duty-free stores, which had performed well in the previous fiscal year, but domestic customers, whose identities are being verified smoothly, remained steady, especially in the Tokyo metropolitan area.

■Domestic customers, especially identified customers, continued to show interest in high value-added products. In particular, at Isetan Shinjuku main store, where the next season (pre-fall 2025) was launched, items that can be worn now, mainly by luxury and designer brands, performed well. In addition, the holding of original events such as the “Summer Anko Expo®” at the Mitsukoshi Nihombashi main store also encouraged new customers to visit the store.

■As for overseas customers continue to show high interest in cosmetics and food, and the number of members of our newly launched “MITSUKOSHI ISETAN JAPAN" app for overseas customers is increasing.

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