Isetan Mitsukoshi Holdings Monthly Sales Report October 2021
Domestic Department Store Business

November 15, 2021

■We have applied revenue recognition standard since FY2021. The disclosure of the Department Store Business sales by store remains on conventional standard.

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2021
Isetan Shinjuku Main store	111.5%	128.0%
Mitsukoshi Nihombashi Main store	101.3%	119.4%
Mitsukoshi Ginza store	110.9%	135.0%
Isetan Tachikawa store	96.9%	109.5%
Isetan Urawa store	107.1%	126.7%

	YoY (%)	Total FY2021
Sub Total (Isetan Mitsukoshi) (A)	107.7%	125.3%
existing stores total ※ (B)	108.9%	126.6%

※excluding Mitsukoshi Ebisu Store

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2021
Sapporo Marui Mitsukoshi Ltd.	100.4%	108.0%
Hakodate Marui Imai Ltd.	96.0%	100.6%
Sendai Mitsukoshi Ltd.	101.5%	108.1%
Niigata Isetan Mitsukoshi Ltd.	106.1%	116.5%
Shizuoka Isetan Co., Ltd.	97.0%	109.8%
Nagoya Mitsukoshi Ltd.	100.0%	111.1%
Hiroshima Mitsukoshi Ltd.	80.8%	96.4%
Takamatsu Mitsukoshi Ltd.	110.2%	123.3%
Matsuyama Mitsukoshi Ltd.	160.2%	64.9%
Iwataya Mitsukoshi Ltd.	104.6%	118.0%

	YoY (%)	Total FY2021
Sub Total (Regional Store) (C)	102.6%	111.5%

	YoY (%)	Total FY2021
Sub Total (Isetan Mitsukoshi) (A+C)	105.6%	119.4%
existing stores total ※ (B+C)	106.3%	120.1%

※excluding Mitsukoshi Ebisu Store and

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	October	Total FY2021	October	Total FY2021	October	Total FY2021	October	Total FY2021	October	Total FY2021	October	Total FY2021
(Men's clothing)	104.3	122.0	84.8	111.5	118.1	102.8	102.3	119.4	102.1	118.3	102.6	113.4
(Women's clothing)	116.9	134.9	102.5	111.8	101.2	131.4	111.8	129.6	109.8	127.1	107.0	120.3
(Children's clothing)	97.9	117.8	92.3	111.8	41.6	77.1	84.6	111.5	90.2	111.5	88.4	105.2
(Formal wear and bedding)	103.4	118.4	130.5	135.1	82.7	105.0	107.3	120.8	101.2	118.7	96.6	112.3
Sales of apparel	110.1	127.8	98.0	113.0	95.5	119.6	106.3	124.1	105.2	122.3	103.8	116.6
Accessories	103.8	123.8	110.4	136.4	117.5	129.8	108.1	128.1	108.4	127.7	108.4	125.5
Sundry goods	119.0	135.7	109.7	142.3	120.1	147.3	116.6	139.1	115.1	136.5	111.4	130.6
Household	101.8	115.7	104.0	114.8	107.3	112.1	103.1	115.1	104.0	115.2	102.0	110.5
Foods	114.3	128.5	93.1	106.5	112.1	141.0	106.4	121.1	105.6	121.8	102.9	114.1
Restaurants & Cafés	95.4	114.3	89.3	93.5	117.0	156.6	94.3	109.9	96.9	111.4	96.4	109.4
Service	96.6	105.7	101.1	121.9	106.9	133.1	98.2	109.8	98.6	112.8	97.3	113.1
Others	102.7	95.2	94.2	111.3	162.5	156.4	102.4	109.8	103.6	110.9	101.2	104.3
Total	111.5	128.0	101.3	119.4	110.9	135.0	108.6	126.4	107.7	125.3	105.6	119.4
Operating Days	31	190	31	190	31	190	—	—		—	—	—

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