Isetan Mitsukoshi Holdings Monthly Sales Report (March 2020)
(Domestic Department Store Business)

April 15, 2020

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2019
Isetan Shinjuku Main store	65.8%	94.9%
Mitsukoshi Nihombashi Main store	67.9%	91.9%
Mitsukoshi Ginza store	44.9%	90.8%
Isetan Tachikawa store	68.8%	96.4%
Isetan Urawa store	70.4%	94.5%

SubTotal (A)	60.6%	91.9%
existing stores total ※	63.7%	93.6%

※excluding Isetan Sagamihara store, Isetan Fuchu store

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2019
Sapporo Marui Mitsukoshi Ltd.	55.3%	93.5%
Hakodate Marui Imai Ltd.	62.2%	102.1%
Sendai Mitsukoshi Ltd.	73.9%	93.2%
Niigata Isetan Mitsukoshi Ltd.	84.8%	97.5%
Shizuoka Isetan Co., Ltd.	72.4%	93.1%
Nagoya Mitsukoshi Ltd.	78.3%	95.5%
Hiroshima Mitsukoshi Ltd.	84.1%	98.1%
Takamatsu Mitsukoshi Ltd.	73.6%	94.7%
Matsuyama Mitsukoshi Ltd.	59.7%	89.6%
Iwataya Mitsukoshi Ltd.	68.5%	91.4%

SubTotal (B)	70.9%	93.9%

Grand Total(A+B)	64.6%	92.7%
existing stores total ※	66.6%	93.7%

※excluding Isetan Sagamihara store, Isetan Fuchu store

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	February	Total FY2019	February	Total FY2019	February	Total FY2019	February	Total FY2019	February	Total FY2019	February	Total FY2019
(Men's clothing)	59.4	96.5	45.5	83.4	48.3	90.3	56.7	93.9	55.5	93.2	58.1	92.1
(Women's clothing)	56.0	89.5	44.6	79.8	43.9	91.6	51.9	87.7	49.4	86.5	53.0	88.0
(Children's clothing)	82.5	93.7	98.3	96.0	34.1	97.0	90.3	95.0	84.2	92.4	85.3	91.5
(Formal wear and bedding)	75.6	82.7	43.7	86.7	73.4	94.8	65.5	84.8	63.4	87.3	64.4	87.6
Sales of apparel	60.6	92.0	67.0	83.2	45.2	91.9	60.6	90.1	57.9	89.0	59.9	89.4
Accessories	53.5	86.6	64.3	102.7	40.3	90.6	53.0	90.7	53.9	91.4	59.9	93.7
Sundry goods	71.4	100.6	69.1	95.7	31.6	87.0	60.3	95.9	59.5	94.9	65.5	95.8
Household	58.4	85.8	43.9	84.8	47.6	88.2	51.6	85.6	50.2	86.0	57.9	87.1
Foods	89.4	105.8	78.2	96.7	71.0	98.9	81.9	100.8	75.4	96.6	76.1	95.9
Restaurants & Cafés	52.8	88.9	41.2	88.8	4.4	7.0	48.4	84.2	44.3	83.4	47.4	85.7
Service	90.2	90.7	26.7	86.6	72.4	94.7	70.6	89.9	65.1	86.6	66.2	86.7
Others	58.7	94.6	75.1	87.7	100.9	94.9	72.0	90.0	71.5	89.4	78.9	91.9
Total	65.8	94.9	67.9	91.9	44.9	90.8	62.9	93.3	60.6	91.9	64.6	92.7
Operating Days	31	364	31	364	31	364	-	-	-	-	—	—

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