Isetan Mitsukoshi Holdings Monthly Sales Report September 2021
Domestic Department Store Business

October 15, 2021

■We have applied revenue recognition standard since FY2021. The disclosure of the Department Store Business sales by store remains on conventional standard.

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2021
Isetan Shinjuku Main store	103.5%	132.0%
Mitsukoshi Nihombashi Main store	100.8%	123.5%
Mitsukoshi Ginza store	104.4%	141.5%
Isetan Tachikawa store	85.2%	112.6%
Isetan Urawa store	100.3%	131.1%

	YoY (%)	Total FY2021
Sub Total (Isetan Mitsukoshi) (A)	101.6%	129.5%
existing stores total ※ (B)	102.6%	130.9%

※excluding Mitsukoshi Ebisu Store

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2021
Sapporo Marui Mitsukoshi Ltd.	90.8%	109.8%
Hakodate Marui Imai Ltd.	91.3%	101.7%
Sendai Mitsukoshi Ltd.	89.9%	109.4%
Niigata Isetan Mitsukoshi Ltd.	96.7%	118.6%
Shizuoka Isetan Co., Ltd.	86.8%	112.8%
Nagoya Mitsukoshi Ltd.	86.4%	113.3%
Hiroshima Mitsukoshi Ltd.	80.3%	99.7%
Takamatsu Mitsukoshi Ltd.	96.4%	126.0%
Matsuyama Mitsukoshi Ltd.	67.3%	54.8%
Iwataya Mitsukoshi Ltd.	101.4%	121.2%

	YoY (%)	Total FY2021
Sub Total (Regional Store) (C)	92.8%	113.5%

	YoY (%)	Total FY2021
Sub Total (Isetan Mitsukoshi) (A+C)	98.0%	122.5%
existing stores total ※ (B+C)	98.6%	123.2%

※excluding Mitsukoshi Ebisu Store and

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	September	Total FY2021	September	Total FY2021	September	Total FY2021	September	Total FY2021	September	Total FY2021	September	Total FY2021
(Men's clothing)	101.4	127.2	99.9	120.4	85.0	98.6	100.4	124.5	100.0	123.1	94.2	116.5
(Women's clothing)	110.4	140.1	103.9	114.5	106.7	140.8	108.7	134.9	107.1	132.2	102.5	124.0
(Children's clothing)	93.0	122.9	90.7	115.1	59.0	103.0	87.8	118.5	90.0	116.8	86.8	109.0
(Formal wear and bedding)	105.4	122.2	124.3	136.2	75.4	110.7	107.6	124.2	103.2	123.0	98.1	116.0
Sales of apparel	105.8	132.9	103.1	117.2	97.5	127.5	104.5	129.4	103.4	127.2	98.9	120.1
Accessories	95.7	128.5	118.4	143.6	99.7	132.9	102.3	133.1	101.6	132.5	100.4	129.6
Sundry goods	116.2	139.4	110.6	151.2	109.8	154.3	113.7	144.5	110.9	141.6	104.5	135.1
Household	74.3	118.4	82.9	117.3	83.5	113.0	77.7	117.6	78.1	117.5	82.4	112.2
Foods	101.0	131.2	88.6	108.7	105.3	147.9	97.4	123.9	97.1	124.9	94.8	116.3
Restaurants & Cafés	71.2	120.0	66.6	94.5	106.8	168.6	70.3	114.4	72.3	115.5	73.6	112.9
Service	68.0	107.6	83.1	127.9	95.6	140.8	71.7	112.4	74.5	116.2	79.9	116.9
Others	74.7	94.5	85.1	114.5	176.7	155.1	90.8	111.0	92.0	112.0	86.1	104.8
Total	103.5	132.0	100.8	123.5	104.4	141.5	102.9	130.7	101.6	129.5	98.0	122.5
Operating Days	30	159	30	159	30	159	—	—		—	—	—

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