

# Isetan Mitsukoshi Holdings Monthly Sales Report August 2021

## Domestic Department Store Business



September 15, 2021

■ We have applied revenue recognition standard since FY2021. The disclosure of the Department Store Business sales by store remains on conventional standard.

### Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2021
Isetan Shinjuku Main store	95.6%	140.5%
Mitsukoshi Nihombashi Main store	92.5%	129.4%
Mitsukoshi Ginza store	92.3%	153.3%
Isetan Tachikawa store	74.4%	120.1%
Isetan Urawa store	80.0%	139.5%

	YoY (%)	Total FY2021
<b>Sub Total (Isetan Mitsukoshi) (A)</b>	<b>91.7%</b>	<b>137.5%</b>
<b>existing stores total ※ (B)</b>	<b>92.9%</b>	<b>139.0%</b>

※excluding Mitsukoshi Ebisu Store

### Domestic Regional Companies Sales

Company	YoY (%)	Total FY2021
Sapporo Marui Mitsukoshi Ltd.	81.5%	115.3%
Hakodate Marui Imai Ltd.	80.4%	103.9%
Sendai Mitsukoshi Ltd.	85.7%	114.2%
Niigata Isetan Mitsukoshi Ltd.	89.7%	124.1%
Shizuoka Isetan Co., Ltd.	78.7%	119.0%
Nagoya Mitsukoshi Ltd.	100.4%	120.0%
Hiroshima Mitsukoshi Ltd.	71.7%	104.1%
Takamatsu Mitsukoshi Ltd.	89.5%	133.3%
Matsuyama Mitsukoshi Ltd.	23.3%	53.4%
Iwataya Mitsukoshi Ltd.	89.5%	125.9%

	YoY (%)	Total FY2021
<b>Sub Total (Regional Store) (C)</b>	<b>85.9%</b>	<b>118.6%</b>

	YoY (%)	Total FY2021
<b>Sub Total (Isetan Mitsukoshi) (A + C)</b>	<b>89.2%</b>	<b>129.1%</b>
<b>existing stores total ※ (B + C)</b>	<b>89.9%</b>	<b>129.8%</b>

※excluding Mitsukoshi Ebisu Store and

### Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	August	Total FY2021	August	Total FY2021	August	Total FY2021	August	Total FY2021	August	Total FY2021	August	Total FY2021
(Men's clothing)	91.4	135.4	70.8	126.5	60.6	101.6	86.4	131.9	84.3	130.0	80.6	122.9
(Women's clothing)	95.1	150.9	71.6	117.9	83.3	152.3	88.9	144.0	84.6	140.5	82.7	130.4
(Children's clothing)	80.0	131.0	67.7	118.5	75.0	126.3	76.4	125.7	73.9	122.9	76.6	113.7
(Formal wear and bedding)	81.7	126.6	117.8	140.1	83.3	120.6	89.8	128.9	84.4	128.6	79.4	120.7
Sales of apparel	92.1	142.0	74.1	121.2	76.6	137.1	87.3	137.3	83.8	134.6	81.5	126.2
Accessories	83.6	138.5	96.6	151.8	90.3	144.0	88.1	142.8	86.1	142.2	87.1	138.2
Sundry goods	103.4	146.2	122.7	167.2	101.6	169.5	108.2	154.5	104.7	151.5	101.0	144.7
Household	87.2	136.7	66.5	128.2	68.7	122.1	77.4	132.3	76.9	131.8	74.4	121.4
Foods	105.8	138.1	82.9	111.9	99.1	160.1	96.5	129.3	95.8	130.8	92.6	120.7
Restaurants & Cafés	57.8	139.1	57.5	105.3	127.2	188.0	58.0	131.6	60.8	131.3	64.9	126.3
Service	68.2	121.2	68.6	141.3	95.1	157.2	70.0	126.2	73.2	129.7	76.7	127.8
Others	139.7	97.5	91.7	121.1	98.3	149.4	103.3	115.1	105.7	116.2	89.1	108.3
Total	95.6	140.5	92.5	129.4	92.3	153.3	94.3	138.7	91.7	137.5	89.2	129.1
Operating Days	31	129	31	129	31	129	—	—	—	—	—	—

#### 【Contact】

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