Isetan Mitsukoshi Holdings Monthly Sales Report (May 2019)
(Domestic Department Store Business)

Jun. 17, 2019

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2019
Isetan Shinjuku Main store	98.8%	98.0%
Mitsukoshi Nihombashi Main store	94.3%	94.9%
Mitsukoshi Ginza store	101.6%	101.1%
Isetan Tachikawa store	100.3%	97.5%
Isetan Urawa store	98.8%	98.1%
Isetan Sagamihara store	99.5%	95.9%
Isetan Fuchu store	94.8%	92.2%
SubTotal (A)	98.2%	97.6%

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2019
Sapporo Marui Mitsukoshi Ltd.	101.8%	100.1%
Hakodate Marui Imai Ltd.	112.1%	106.9%
Sendai Mitsukoshi Ltd.	96.4%	95.6%
Niigata Isetan Mitsukoshi Ltd.	99.3%	98.7%
Shizuoka Isetan Co., Ltd.	94.8%	94.4%
Nagoya Mitsukoshi Ltd.	99.8%	100.9%
Hiroshima Mitsukoshi Ltd.	100.9%	102.0%
Takamatsu Mitsukoshi Ltd.	99.6%	98.5%
Matsuyama Mitsukoshi Ltd.	99.4%	95.9%
Iwataya Mitsukoshi Ltd.	98.5%	96.9%
SubTotal (B)	99.4%	98.5%

Grand Total(A+B)	98.7%	97.9%

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	May	Total FY2019	May	Total FY2019	May	Total FY2019	May	Total FY2019	May	Total FY2019	May	Total FY2019
(Men's clothing)	98.4	98.7	99.5	94.0	96.4	93.8	98.4	97.4	98.7	97.1	97.9	96.0
(Women's clothing)	104.1	96.0	84.6	83.3	102.3	101.0	98.9	93.8	98.3	93.8	98.7	95.4
(Children's clothing)	90.9	97.1	103.2	106.1	112.0	105.9	97.6	101.6	96.0	100.0	95.8	98.1
(Formal wear and bedding)	80.1	74.2	85.9	82.2	98.2	96.5	83.5	78.4	87.8	83.7	90.6	87.2
Sales of apparel	99.7	96.0	90.8	89.1	101.2	99.4	97.8	94.9	97.7	94.8	97.8	95.3
Accessories	88.7	88.8	108.9	109.0	99.9	98.8	95.2	94.9	96.3	95.5	99.0	97.6
Sundry goods	103.0	105.5	91.8	100.3	103.7	103.1	100.4	103.7	100.7	103.2	101.1	102.9
Household	81.2	82.3	89.8	87.3	88.2	97.3	85.3	85.6	86.3	86.6	87.4	87.2
Foods	107.5	110.3	97.1	96.4	103.4	105.3	102.7	104.0	101.5	102.5	100.6	101.0
Restaurants & Cafés	96.0	95.3	97.2	90.9	5.5	5.8	90.5	88.6	95.6	93.7	96.5	94.8
Service	85.5	87.6	102.8	89.0	113.4	101.0	92.4	89.0	94.7	89.8	94.5	89.9
Others	89.8	95.0	91.9	89.5	106.1	103.2	92.7	92.0	92.8	92.1	95.5	94.5
Total	98.8	98.0	94.3	94.9	101.6	101.1	98.1	97.8	98.2	97.6	98.7	97.9
Operating Days	31	61	31	61	31	61	-	-	-	-	—	—

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