Isetan Mitsukoshi Holdings Ltd, Sales of Department Store Business Report January 2019

February 15, 2019

Sales of each stores(Isetan Mitsukoshi Ltd.)

(Thousands of yen)	Isetan Shinjuku Main store				Mitsukoshi Nihombashi Main store				Mitsukoshi Ginza store				Total of Flagship Stores			
Merchandise Category	January	YoY (%)	Total April to January	YoY (%)	January	YoY (%)	Total April to January	YoY (%)	January	YoY (%)	Total April to January	YoY (%)	January	YoY (%)	Total April to January	YoY (%)
(Men's clothing)	4,286,474	96.8	39,349,543	102.7	881,382	87.1	8,113,444	85.9	460,507	97.5	4,413,843	101.9	5,628,363	95.2	51,876,830	99.6
(Women's clothing)	6,074,855	100.3	54,202,221	108.9	2,280,240	87.3	19,530,496	90.7	1,439,316	100.0	12,589,401	104.2	9,794,411	96.9	86,322,118	103.5
(Children's clothing)	526,839	95.0	5,478,240	101.5	214,811	99.1	2,561,704	100.5	121,713	98.6	1,629,312	108.8	863,363	96.5	9,669,256	102.4
(Formal wear and bedding)	525,108	94.8	5,237,351	96.4	202,817	96.5	1,905,664	98.8	70,278	88.9	736,618	96.9	798,203	94.6	7,879,633	97.0
Sales of apparel	11,413,276	98.5	104,267,355	105.4	3,579,250	88.3	32,111,308	90.6	2,091,814	99.0	19,369,174	103.7	17,084,340	96.2	155,747,837	101.8
Accessories	3,183,110	95.3	32,240,435	103.5	1,169,741	109.6	10,847,574	96.9	1,179,766	96.8	11,969,921	108.6	5,532,617	98.3	55,057,930	103.2
Sundry goods	4,811,426	106.0	52,561,645	115.5	1,894,411	73.6	23,820,130	91.0	2,343,603	97.1	27,168,532	107.0	9,049,440	95.0	103,550,307	106.7
Household	890,973	95.3	8,470,236	88.1	779,697	85.3	7,012,415	86.2	208,035	80.9	1,708,572	93.7	1,878,705	89.2	17,191,223	87.9
Foods	3,310,451	99.7	34,430,150	104.2	2,111,911	93.1	37,994,080	96.9	1,220,496	102.1	14,114,186	99.5	6,642,858	97.9	86,538,416	100.2
Restaurants & Cafés	409,837	101.0	4,607,910	104.3	126,157	94.9	1,299,959	77.5	25,762	75.5	369,232	90.5	561,756	98.1	6,277,101	96.5
Service	250,639	99.5	2,740,543	99.2	90,564	100.0	1,100,793	103.8	28,168	118.6	308,096	109.8	369,371	100.9	4,149,432	101.1
Others	282,976	120.6	2,582,384	78.1	698,519	84.0	7,875,515	90.3	79,340	110.8	1,071,198	109.6	1,060,835	93.2	11,529,097	88.7
Total	24,552,688	99.7	241,900,658	105.8	10,450,250	87.6	122,061,774	92.8	7,176,984	98.0	76,078,911	104.6	42,179,922	96.1	440,041,343	101.6
Operating Days	29	–	304	–	30	–	305	–	29	–	304	–	—	—	—	—

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd, branch stores			
Merchandise Category	January	YoY (%)	Total April to January	YoY (%)
(Men's clothing)	1,025,720	80.8	7,246,447	84.4
(Women's clothing)	2,590,554	80.0	19,583,889	83.8
(Children's clothing)	339,834	82.1	2,678,770	84.7
(Formal wear and bedding)	481,138	69.8	3,838,489	77.9
Sales of apparel	4,437,246	79.1	33,347,595	83.3
Accessories	1,448,071	82.2	11,601,200	89.1
Sundry goods	1,228,608	85.8	13,501,852	90.5
Household	334,042	76.8	2,789,453	81.5
Foods	2,019,653	77.7	25,448,702	81.8
Restaurants & Cafés	415,863	86.4	4,262,166	87.6
Service	157,163	87.0	1,047,497	73.1
Others	44,992	110.1	399,354	91.2
Total	10,085,638	80.4	92,397,819	84.6

※existing stores total
(excluding Isetan Matsudo store)
January: 98.5 Total: 98.9
(Apr. to Jan.)

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd,			
Merchandise Category	January	YoY (%)	Total April to January	YoY (%)
(Men's clothing)	6,654,082	92.6	59,123,277	97.4
(Women's clothing)	12,384,965	92.8	105,906,015	99.2
(Children's clothing)	1,203,197	92.0	12,348,020	97.9
(Formal wear and bedding)	1,279,340	83.5	11,718,121	89.8
Sales of apparel	21,521,584	92.1	189,095,433	97.9
Accessories	6,980,687	94.5	66,659,130	100.4
Sundry goods	10,278,047	93.8	117,052,154	104.6
Household	2,212,744	87.1	19,980,670	86.9
Foods	8,662,513	92.3	111,987,119	95.3
Restaurants & Cafés	977,620	92.8	10,539,269	92.7
Service	526,533	96.3	5,196,926	93.9
Others	1,105,832	93.8	11,928,460	88.8
Total	52,265,560	92.6	532,439,161	98.2

※existing stores total
(excluding Isetan Matsudo store)
January: 96.6 Total: 101.1
(Apr. to Jan.)

Details of branche stores (Thousands of yen)	Isetan Tachikawa store		Isetan Urawa store		Isetan Sagamihara store		Isetan Fuchu store	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
January	3,382,465	100.1	3,690,643	99.1	1,729,195	99.5	1,283,335	91.6
Total April to January	30,521,729	101.2	34,176,643	100.1	15,932,002	96.5	11,767,445	93.3
Operating Days (Jan.)	29	–	29	–	29	–	29	–

Sales of each stores(regional department store subsidiaries)

(Thousands of yen)	Sapporo Marui Mitsukoshi		Hakodate Maruiimai		Sendai Mituskoshi		Nigata Isetan Mitsukoshi		Shizuoka Isetan		Nagoya Mitsukoshi		Hiroshima Mitsukoshi		Takamatsu Mitsukoshi		Matsuyama Mitsukoshi		Iwataya Mitsukoshi		Sub Total	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
January	5,543,583	99.4	537,188	84.9	2,834,983	97.9	3,584,965	102.7	1,784,062	96.8	5,523,811	98.0	1,131,505	92.0	1,901,969	96.0	1,053,297	95.2	10,104,245	98.3	33,999,608	98.0
Total April to January	54,208,378	99.6	6,008,563	94.1	27,325,126	97.6	36,559,760	99.0	15,887,023	95.7	56,121,861	102.4	11,931,499	94.0	19,184,957	98.9	11,089,653	95.8	98,810,738	99.4	337,127,558	99.1

Grand Total

(Thousands of yen)	Sales	YoY (%)
January	86,265,168	94.7
Total April to January	869,566,720	98.5

※existing stores total
(excluding Isetan Matsudo store)
January: 97.1 Total: 100.3
(Apr. to Jan.)

＊Contact: Administration/Share Division Isetan Mitsukoshi Holdings Ltd. mail : support_sh@imhds.co.jp