Isetan Mitsukoshi Holdings Monthly Sales Flash Report July 2023
Domestic Department Store Business

August 1, 2023

■We have applied revenue recognition standard from FY2021. The disclosure of the Department Store Business sales by store remains on conventional standard.

Isetan Mitsukoshi Ltd. Stores Sales
(Tokyo Metropolitan Area)

Isetan Mitsukoshi	YoY (%)	Total Apr to Jul
Isetan Shinjuku Main Store	119.6%	119.9%
Mitsukoshi Nihombashi Main Store	110.8%	110.3%
Mitsukoshi Ginza Store	142.4%	139.2%
Isetan Tachikawa Store	110.9%	108.7%
Isetan Urawa Store	107.9%	107.6%

	YoY (%)	Total Apr to Jul
Sub Total (Isetan Mitsukoshi) (A)	119.3%	118.7%

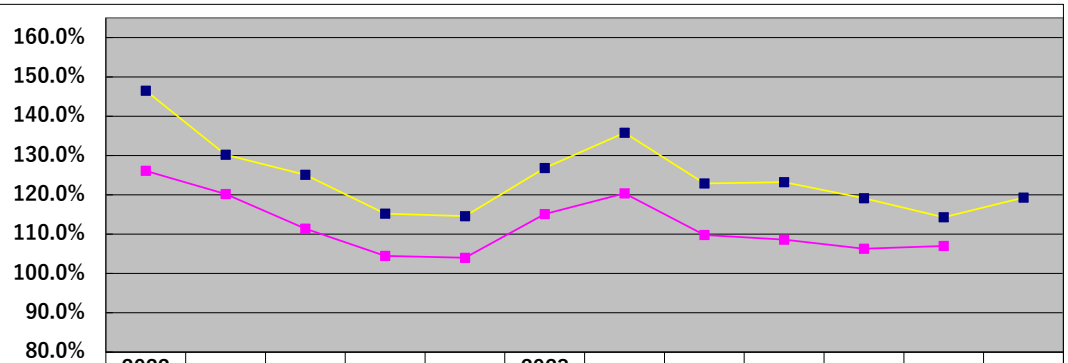
Domestic Regional Companies Sales

Regional Companies	YoY (%)	Total Apr to Jul
Sapporo Marui Mitsukoshi Ltd.	112.7%	114.2%
Hakodate Marui Imai Ltd.	103.2%	100.6%
Sendai Mitsukoshi Ltd.	101.1%	102.9%
Niigata Isetan Mitsukoshi Ltd.	98.8%	101.8%
Shizuoka Isetan Ltd.	100.8%	100.0%
Nagoya Mitsukoshi Ltd.	105.9%	107.2%
Hiroshima Mitsukoshi Ltd.	99.2%	97.1%
Takamatsu Mitsukoshi Ltd.	106.7%	101.1%
Matsuyama Mitsukoshi Ltd.	96.7%	94.8%
Iwataya Mitsukoshi Ltd.	112.6%	109.8%

	YoY (%)	Total Apr to Jul
Sub Total (Regional Store) (B)	107.2%	106.7%

	YoY (%)	Total Apr to Jul
Sub Total (Isetan Mitsukoshi Group) (A+B)	114.5%	114.0%

Monthly sales change for the past one year (year on year)
[Isetan Mitsukoshi Ltd. (Tokyo Metropolitan Area) ・national department stores average]



	2022 Aug	Sep	Oct	Nov	Dec	2023 Jan	Feb	Mar	Apr	May	Jun	Jul
Isetan Mitsukoshi Ltd.	146.5%	130.2%	125.1%	115.2%	114.6%	126.8%	135.8%	122.9%	123.2%	119.1%	114.3%	119.3%
national department stores ave.	126.1%	120.2%	111.4%	104.5%	104.0%	115.1%	120.4%	109.8%	108.6%	106.3%	107.0%	

■Sales of high-value-added products continued to be driven mainly by Isetan Shinjuku Main Store and Mitsukoshi Nihombashi Main Store.
Sales YoY were 119.3% at Isetan Mitsukoshi Ltd. and 114.5% at domestic department stores.
In addition, since April 2022, the Isetan Shinjuku Main Store has continued to outperform FY18 for 16 consecutive months.

■At Isetan Shinjuku Main Store and Mitsukoshi Nihombashi Main Store, customers continue to be highly motivated to purchase high-valueadded products, with jewelry and handbags performing well, driving sales.
Summer clothing and accessories also performed well on the back of increased demand for going out.

■Tax-free sales exceeded the pre-Corona results for the same month of 2018 in total (existing stores) for domestic department stores, due to continued strong interest in luxury brand handbags and jewelry, and especially at stores in Tokyo,Sapporo, and Fukuoka.

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