Isetan Mitsukoshi Holdings Monthly Sales Report (February 2020)
(Domestic Department Store Business)

March 16, 2020

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2019
Isetan Shinjuku Main store	89.8%	97.8%
Mitsukoshi Nihombashi Main store	86.0%	94.3%
Mitsukoshi Ginza store	63.8%	95.2%
Isetan Tachikawa store	98.4%	99.1%
Isetan Urawa store	95.5%	96.9%

SubTotal (A)	81.4%	95.1%
existing stores total ※	85.7%	96.6%

※excluding Isetan Sagamihara store, Isetan Fuchu store

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2019
Sapporo Marui Mitsukoshi Ltd.	75.1%	97.4%
Hakodate Marui Imai Ltd.	90.3%	106.3%
Sendai Mitsukoshi Ltd.	95.4%	95.0%
Niigata Isetan Mitsukoshi Ltd.	109.1%	98.9%
Shizuoka Isetan Co., Ltd.	96.4%	95.3%
Nagoya Mitsukoshi Ltd.	91.0%	97.3%
Hiroshima Mitsukoshi Ltd.	96.1%	99.2%
Takamatsu Mitsukoshi Ltd.	92.4%	96.7%
Matsuyama Mitsukoshi Ltd.	89.2%	92.5%
Iwataya Mitsukoshi Ltd.	82.6%	93.6%

SubTotal (B)	88.5%	96.1%

Grand Total(A+B)	84.2%	95.5%
existing stores total ※	86.8%	96.4%

※excluding Isetan Sagamihara store, Isetan Fuchu store

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	February	Total FY2019	February	Total FY2019	February	Total FY2019	February	Total FY2019	February	Total FY2019	February	Total FY2019
(Men's clothing)	111.5	100.4	81.9	86.7	75.7	94.1	102.9	97.7	98.8	97.0	95.9	95.5
(Women's clothing)	77.3	92.9	79.0	82.9	71.6	96.3	76.8	91.1	73.7	90.1	77.7	91.5
(Children's clothing)	85.7	95.9	83.1	94.6	57.1	101.6	81.7	96.4	79.6	94.7	81.7	93.1
(Formal wear and bedding)	79.5	83.3	91.1	91.3	91.6	96.6	83.1	86.4	80.0	89.3	79.3	89.7
Sales of apparel	88.7	95.4	81.2	85.4	72.2	96.3	85.0	93.4	81.4	92.5	82.6	92.6
Accessories	74.4	89.8	87.2	106.8	65.1	95.6	75.1	94.4	75.4	95.0	82.1	97.0
Sundry goods	92.9	103.4	76.6	98.1	41.7	92.3	74.5	99.3	74.1	98.3	77.6	98.8
Household	76.6	88.7	90.6	88.9	74.8	92.1	81.5	89.1	79.0	89.6	83.9	90.1
Foods	110.6	107.3	100.5	97.9	92.6	101.5	103.4	102.3	95.1	98.3	94.0	97.5
Restaurants & Cafés	81.7	92.3	74.0	92.8	7.2	7.2	76.5	87.5	69.8	87.1	74.6	89.2
Service	91.7	90.8	80.5	94.2	91.4	97.3	88.6	92.1	83.2	89.2	83.5	89.2
Others	67.8	100.1	90.1	89.2	105.2	94.4	84.0	92.2	83.7	91.6	88.1	93.4
Total	90.4	97.8	86.1	94.3	63.8	95.2	84.2	96.4	81.4	95.1	84.2	95.5
Operating Days	29	333	29	333	29	333	-	-	-	-	—	—

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