Isetan Mitsukoshi Holdings Ltd. Sales of Department Store Business Report December 2014

15-Jan-15

Sales of each stores(Isetan Mitsukoshi Ltd.)

(Thousands of yen)	Isetan Shinjuku Main store				Mitsukoshi Nihombashi Main store				Mitsukoshi Ginza store				Total of Flagship Stores			
Merchandise Category	December	YoY (%)	Total April to December	YoY (%)	December	YoY (%)	Total April to December	YoY (%)	December	YoY (%)	Total April to December	YoY (%)	December	YoY (%)	Total April to December	YoY (%)
(Men's clothing)	4,758,975	102.8	33,031,315	100.0	1,241,787	109.7	8,350,862	109.4	732,092	105.3	4,374,339	109.0	6,732,854	104.3	45,756,516	102.4
(Women's clothing)	5,755,599	101.9	42,646,606	96.2	2,965,779	98.4	23,306,141	99.8	1,548,358	115.2	11,547,040	108.5	10,269,736	102.7	77,499,787	98.9
(Children's clothing)	541,474	98.0	3,972,730	93.6	197,580	103.4	2,096,289	92.0	105,761	124.6	887,096	125.2	844,815	102.0	6,956,115	96.2
(Formal wear and bedding)	654,068	92.3	4,864,332	100.8	236,918	98.3	1,711,231	86.5	64,036	107.2	494,313	104.3	955,022	94.6	7,069,876	97.2
Sales of apparel	11,710,116	101.5	84,514,983	97.8	4,642,064	101.4	35,464,523	100.6	2,450,248	112.2	17,302,789	109.2	18,802,428	102.8	137,282,295	99.8
Accessories	4,663,271	104.7	26,782,182	99.9	1,453,491	105.1	9,595,892	107.2	1,578,531	108.7	9,189,250	103.7	7,695,293	105.6	45,567,324	102.1
Sundry goods	4,973,466	103.3	31,510,823	95.9	2,963,236	100.1	20,000,366	92.4	1,880,602	126.4	11,175,773	112.8	9,817,304	106.0	62,686,962	97.3
Household	1,033,699	71.8	8,579,221	91.3	1,165,291	92.9	8,051,348	91.9	317,094	104.9	2,039,726	104.8	2,516,084	84.0	18,670,295	92.9
Foods	5,660,644	100.9	28,771,775	100.0	7,986,409	98.2	38,583,139	100.9	2,314,327	99.8	12,547,119	102.6	15,961,380	99.4	79,902,033	100.8
Restaurants & Cafés	503,640	97.0	3,892,500	94.9	195,557	103.9	1,744,368	106.1	64,138	97.8	540,040	97.0	763,335	98.8	6,176,908	98.0
Service	349,209	100.0	2,738,330	107.7	613,806	106.3	4,455,639	100.4	19,126	98.9	174,976	101.3	982,141	103.8	7,368,945	103.0
Others	309,940	119.2	2,793,337	116.0	1,166,331	111.8	8,092,514	104.6	125,944	97.1	843,197	97.2	1,602,215	111.8	11,729,048	106.5
Total	29,203,985	100.8	189,583,151	98.1	20,186,185	100.3	125,987,789	99.5	8,750,010	109.9	53,812,868	106.8	58,140,180	101.9	369,383,808	99.7
Operating Days	31	0	273	0	31	0	273	0	31	0	273	0	—	—	—	—

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd. branch stores			
Merchandise Category	December	YoY (%)	Total April to December	YoY (%)
(Men's clothing)	1,462,466	95.4	9,203,510	97.3
(Women's clothing)	2,896,296	97.2	25,370,639	96.4
(Children's clothing)	408,378	100.1	3,336,773	97.4
(Formal wear and bedding)	662,862	104.1	4,602,598	97.3
Sales of apparel	5,430,002	97.7	42,513,522	96.8
Accessories	1,960,243	98.4	13,363,251	97.9
Sundry goods	2,101,344	100.5	13,543,932	93.3
Household	670,345	92.2	4,174,927	92.8
Foods	6,414,674	93.8	36,379,872	95.0
Restaurants & Cafés	645,827	95.9	5,033,217	98.4
Service	206,752	82.9	1,456,601	89.0
Others	150,467	84.4	1,057,913	87.3
Total	17,579,655	96.0	117,523,230	95.7

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd.			
Merchandise Category	December	YoY (%)	Total April to December	YoY (%)
(Men's clothing)	8,195,320	102.6	54,960,026	101.5
(Women's clothing)	13,166,031	101.4	102,870,428	98.3
(Children's clothing)	1,253,192	101.4	10,292,886	96.6
(Formal wear and bedding)	1,617,885	98.3	11,672,481	97.2
Sales of apparel	24,232,429	101.6	179,795,822	99.1
Accessories	9,655,535	104.0	58,930,575	101.1
Sundry goods	11,918,648	104.9	76,230,891	96.6
Household	3,186,430	85.6	22,845,224	92.9
Foods	22,376,056	97.7	116,281,911	98.9
Restaurants & Cafés	1,409,161	97.4	11,210,123	98.2
Service	1,188,894	99.5	8,825,542	100.4
Others	1,752,682	108.8	12,786,952	104.6
Total	75,719,836	100.5	486,907,041	98.7

Details of branche stores	Isetan Tachikawa store		Isetan Matsudo store		Isetan Urawa store		Isetan Sagamihara store		Isetan Fuchu store		Mitsukoshi Chiba store	
(Thousands of yen)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
December	4,173,020	98.3	2,220,842	96.9	4,775,616	97.7	2,653,555	94.8	2,169,077	96.2	1,587,545	86.7
Total April to December	28,491,870	98.7	14,865,676	93.3	31,336,132	97.4	17,931,376	95.5	14,580,400	94.8	10,317,776	88.0
Operating Days	31	0	31	0	31	0	31	0	31	0	31	0

Sales of each stores(regional department store subsidiaries)

(Thousands of yen)	Sapporo Marui Mitsukoshi		Hakodate Maruiimai		Sendai Mituskoshi		Nigata Isetan Mitsukoshi		Shizuoka Isetan		Nagoya Mitsukoshi		Hiroshima Mitsukoshi		Takamatsu Mitsukoshi		Matsuyama Mitsukoshi		Iwataya Mitsukoshi		Sub Total	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
December	7,265,416	93.6	1,053,610	91.9	4,304,115	96.9	4,852,788	91.9	2,248,106	100.1	7,946,401	98.2	1,910,874	95.1	2,895,684	105.1	1,815,575	98.2	13,441,408	101.0	47,733,978	97.6
Total April to December	47,242,117	94.9	6,676,926	94.4	26,390,383	98.8	34,274,909	96.5	14,978,771	97.9	52,044,509	99.8	12,213,833	96.4	17,212,900	103.2	11,522,066	96.1	84,457,331	97.8	307,013,746	97.7

Grand Total

(Thousands of yen)		
	Sales	YoY (%)
December	123,453,813	99.3
Total April to December	793,920,786	98.3

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