Isetan Mitsukoshi Holdings Ltd, Sales of Department Store Business Report April 2018

May 15, 2018

Sales of each stores(Isetan Mitsukoshi Ltd.)

(Thousands of yen)	Isetan Shinjuku Main store				Mitsukoshi Nihombashi Main store				Mitsukoshi Ginza store				Total of Flagship Stores			
Merchandise Category	April	YoY (%)	Total April to April	YoY (%)	April	YoY (%)	Total April to April	YoY (%)	April	YoY (%)	Total April to April	YoY (%)	April	YoY (%)	Total April to April	YoY (%)
(Men's clothing)	3,658,864	106.8	3,658,864	106.8	871,592	88.4	871,592	88.4	487,316	101.7	487,316	101.7	5,017,772	102.6	5,017,772	102.6
(Women's clothing)	5,456,737	111.8	5,456,737	111.8	1,870,760	90.3	1,870,760	90.3	1,259,280	108.9	1,259,280	108.9	8,586,777	105.9	8,586,777	105.9
(Children's clothing)	628,618	104.3	628,618	104.3	527,389	98.5	527,389	98.5	156,830	97.1	156,830	97.1	1,312,837	101.0	1,312,837	101.0
(Formal wear and bedding)	499,502	102.3	499,502	102.3	200,572	108.7	200,572	108.7	64,657	80.4	64,657	80.4	764,731	101.5	764,731	101.5
Sales of apparel	10,243,721	109.0	10,243,721	109.0	3,470,313	91.8	3,470,313	91.8	1,968,083	104.8	1,968,083	104.8	15,682,117	104.2	15,682,117	104.2
Accessories	3,108,394	103.2	3,108,394	103.2	1,000,640	99.2	1,000,640	99.2	1,245,622	112.2	1,245,622	112.2	5,354,656	104.4	5,354,656	104.4
Sundry goods	4,862,965	115.2	4,862,965	115.2	1,889,092	80.1	1,889,092	80.1	2,906,547	119.4	2,906,547	119.4	9,658,604	107.1	9,658,604	107.1
Household	1,074,566	97.8	1,074,566	97.8	706,107	91.3	706,107	91.3	155,870	90.2	155,870	90.2	1,936,543	94.7	1,936,543	94.7
Foods	2,284,514	96.7	2,284,514	96.7	2,202,669	95.8	2,202,669	95.8	1,172,192	96.0	1,172,192	96.0	5,659,375	96.2	5,659,375	96.2
Restaurants & Cafés	450,270	103.1	450,270	103.1	126,947	83.0	126,947	83.0	39,516	91.3	39,516	91.3	616,733	97.4	616,733	97.4
Service	274,618	105.1	274,618	105.1	133,923	122.8	133,923	122.8	35,049	108.2	35,049	108.2	443,590	110.1	443,590	110.1
Others	200,446	71.1	200,446	71.1	664,762	83.8	664,762	83.8	85,080	101.9	85,080	101.9	950,288	82.0	950,288	82.0
Total	22,499,494	106.8	22,499,494	106.8	10,194,453	90.4	10,194,453	90.4	7,607,959	109.1	7,607,959	109.1	40,301,906	102.5	40,301,906	102.5
Operating Days	30	–	30	–	30	–	30	–	30	–	30	–	—	—	—	—

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd, branch stores			
Merchandise Category	April	YoY (%)	Total April to April	YoY (%)
(Men's clothing)	688,080	88.7	688,080	88.7
(Women's clothing)	1,950,521	86.8	1,950,521	86.8
(Children's clothing)	348,473	84.9	348,473	84.9
(Formal wear and bedding)	360,413	87.6	360,413	87.6
Sales of apparel	3,347,487	87.0	3,347,487	87.0
Accessories	1,093,402	87.3	1,093,402	87.3
Sundry goods	1,216,044	94.8	1,216,044	94.8
Household	253,403	78.0	253,403	78.0
Foods	1,901,880	81.1	1,901,880	81.1
Restaurants & Cafés	400,742	86.8	400,742	86.8
Service	123,192	79.7	123,192	79.7
Others	32,118	82.7	32,118	82.7
Total	8,368,268	86.2	8,368,268	86.2

※existing stores total
(excluding Isetan Matsudo store)
April: 99.2 Total: 99.2
(Apr. to Apr.)

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd,			
Merchandise Category	April	YoY (%)	Total April to April	YoY (%)
(Men's clothing)	5,705,852	100.7	5,705,852	100.7
(Women's clothing)	10,537,297	101.7	10,537,297	101.7
(Children's clothing)	1,661,309	97.1	1,661,309	97.1
(Formal wear and bedding)	1,125,146	96.6	1,125,146	96.6
Sales of apparel	19,029,604	100.7	19,029,604	100.7
Accessories	6,448,058	101.0	6,448,058	101.0
Sundry goods	10,874,649	105.6	10,874,649	105.6
Household	2,189,947	92.4	2,189,947	92.4
Foods	7,561,257	91.9	7,561,257	91.9
Restaurants & Cafés	1,017,475	92.9	1,017,475	92.9
Service	566,782	101.7	566,782	101.7
Others	982,401	82.0	982,401	82.0
Total	48,670,173	99.3	48,670,173	99.3

※existing stores total
(excluding Isetan Matsudo store)
April: 101.9 Total: 101.9
(Apr. to Apr.)

Details of branche stores (Thousands of yen)	Isetan Tachikawa store		Isetan Urawa store		Isetan Sagamihara store		Isetan Fuchu store	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
April	2,791,989	103.6	3,061,011	100.6	1,444,003	95.3	1,071,265	90.4
Total April to April	2,791,989	103.6	3,061,011	100.6	1,444,003	95.3	1,071,265	90.4
Operating Days	30	–	30	–	30	–	30	–

Sales of each stores(regional department store subsidiaries)

(Thousands of yen)	Sapporo Marui Mitsukoshi		Hakodate Maruiimai		Sendai Mituskoshi		Nigata Isetan Mitsukoshi		Shizuoka Isetan		Nagoya Mitsukoshi		Hiroshima Mitsukoshi		Takamatsu Mitsukoshi		Matsuyama Mitsukoshi		Iwataya Mitsukoshi		Sub Total	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
April	4,726,553	103.7	560,536	100.8	2,399,219	94.3	3,250,636	97.4	1,424,855	94.0	5,249,654	101.7	1,033,528	95.2	1,688,283	100.1	957,036	94.0	8,699,975	102.5	29,990,275	100.1
Total April to April	4,726,553	103.7	560,536	100.8	2,399,219	94.3	3,250,636	97.4	1,424,855	94.0	5,249,654	101.7	1,033,528	95.2	1,688,283	100.1	957,036	94.0	8,699,975	102.5	29,990,275	100.1

Grand Total

(Thousands of yen)	Sales	YoY (%)
April	78,660,448	99.6
Total April to April	78,660,448	99.6

※existing stores total
(excluding Isetan Matsudo store)
April: 101.2 Total: 101.2
(Apr. to Apr.)

＊Contact: Administration/Share Division Isetan Mitsukoshi Holdings Ltd. mail : support_sh@imhds.co.jp