Isetan Mitsukoshi Holdings Ltd. Sales of Department Store Business Report August 2017

ISETAN MITSUKOSHI GROUP

September 15, 2017

Sales of each stores(Isetan Mitsukoshi Ltd.)

(Thousands of yen)	Isetan Shinjuku Main store				Mitsukoshi Nihombashi Main store				Mitsukoshi Ginza store				Total of Flagship Stores			
Merchandise Category	August	YoY (%)	Total April to August	YoY (%)	August	YoY (%)	Total April to August	YoY (%)	August	YoY (%)	Total April to August	YoY (%)	August	YoY (%)	Total April to August	YoY (%)
(Men's clothing)	2,648,454	116.1	16,961,295	99.1	531,686	96.4	4,353,809	93.1	330,551	128.3	2,025,333	102.2	3,510,691	113.6	23,340,437	98.2
(Women's clothing)	3,629,253	107.1	22,230,053	103.1	1,447,715	80.4	9,985,645	81.6	908,997	113.2	5,468,459	101.1	5,985,965	99.9	37,684,157	96.1
(Children's clothing)	413,026	115.6	2,555,430	111.4	139,833	116.2	1,473,623	111.9	226,724	116.7	858,437	109.3	779,583	116.0	4,887,490	111.2
(Formal wear and bedding)	372,012	93.8	2,617,136	99.0	152,929	94.6	887,945	101.0	63,713	99.5	427,938	106.0	588,654	94.6	3,933,019	100.1
Sales of apparel	7,062,745	109.9	44,363,914	101.8	2,272,163	86.3	16,701,022	87.4	1,529,985	116.0	8,780,167	102.4	10,864,893	104.7	69,845,103	98.0
Accessories	2,556,857	97.6	14,403,112	97.6	994,100	106.6	5,429,946	99.2	856,715	112.3	5,115,357	102.1	4,407,672	102.2	24,948,415	98.8
Sundry goods	4,057,496	113.1	21,482,120	107.9	2,517,043	106.0	12,530,609	99.8	2,450,112	130.6	11,916,706	115.1	9,024,651	115.1	45,929,435	107.3
Household	697,446	90.9	4,672,209	104.3	599,649	98.7	3,870,860	99.2	131,199	104.2	839,721	107.4	1,428,294	95.2	9,382,790	102.4
Foods	2,335,013	104.2	14,656,507	101.4	2,373,934	92.6	18,160,773	95.3	1,109,956	104.8	6,650,285	103.3	5,818,903	99.2	39,467,565	98.8
Restaurants & Cafés	435,889	101.7	2,224,745	101.1	189,917	92.3	915,415	91.1	42,434	102.1	216,336	102.1	668,240	98.9	3,356,496	98.2
Service	236,228	95.3	1,263,812	89.0	87,922	101.8	521,820	95.6	19,166	100.0	131,147	112.5	343,316	97.1	1,916,779	92.1
Others	250,402	85.9	1,754,845	89.5	664,229	95.4	4,219,789	94.4	69,285	109.2	481,644	99.5	983,916	93.6	6,456,278	93.4
Total	17,632,076	106.2	104,821,264	102.0	9,698,957	96.0	62,350,234	94.3	6,208,852	117.9	34,131,363	106.8	33,539,885	104.9	201,302,861	100.2
Operating Days	28	0	150	0	29	0	151	0	28	0	150	0	—	—	—	—

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd. branch stores			
Merchandise Category	August	YoY (%)	Total April to August	YoY (%)
(Men's clothing)	475,909	96.3	3,704,024	88.8
(Women's clothing)	1,474,552	90.7	10,665,017	88.8
(Children's clothing)	209,876	92.4	1,541,170	87.9
(Formal wear and bedding)	417,122	95.0	2,317,785	93.1
Sales of apparel	2,577,459	92.5	18,227,996	89.2
Accessories	1,015,251	96.4	6,141,829	90.8
Sundry goods	1,338,204	93.8	6,978,365	91.9
Household	263,348	79.1	1,539,508	82.2
Foods	2,571,465	93.5	14,391,558	87.8
Restaurants & Cafés	480,283	94.7	2,452,650	94.1
Service	99,243	91.6	627,075	93.6
Others	36,466	74.9	212,185	53.7
Total	8,381,719	93.0	50,571,166	89.2

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd.			
Merchandise Category	August	YoY (%)	Total April to August	YoY (%)
(Men's clothing)	3,986,601	111.2	27,044,460	96.8
(Women's clothing)	7,460,516	97.9	48,349,175	94.4
(Children's clothing)	989,458	110.1	6,428,658	104.5
(Formal wear and bedding)	1,005,776	94.7	6,250,802	97.4
Sales of apparel	13,442,351	102.1	88,073,095	96.0
Accessories	5,422,925	101.0	31,090,247	97.1
Sundry goods	10,362,853	111.8	52,907,794	105.0
Household	1,691,641	92.3	10,922,301	98.9
Foods	8,390,366	97.4	53,859,116	95.6
Restaurants & Cafés	1,148,525	97.1	5,809,152	96.4
Service	442,560	95.8	2,543,854	92.5
Others	1,020,382	92.8	6,668,469	91.2
Total	41,921,603	102.3	251,874,028	97.8

Details of branche stores	Isetan Tachikawa store		Isetan Matsudo store		Isetan Urawa store		Isetan Sagamihara store		Isetan Fuchu store	
(Thousands of yen)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
August	2,259,707	102.9	1,212,214	103.1	2,612,518	104.4	1,290,584	97.8	1,006,696	95.8
Total April to August	13,900,342	98.6	7,070,176	97.1	15,801,284	99.0	7,782,763	95.0	6,016,601	94.8
Operating Days	29	0	29	0	29	0	29	0	29	0

Sales of each stores(regional department store subsidiaries)

(Thousands of yen)	Sapporo Marui Mitsukoshi		Hakodate Maruiimai		Sendai Mituskoshi		Nigata Isetan Mitsukoshi		Shizuoka Isetan		Nagoya Mitsukoshi		Hiroshima Mitsukoshi		Takamatsu Mitsukoshi		Matsuyama Mitsukoshi		Iwataya Mitsukoshi		Sub Total	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
August	4,938,230	109.7	507,032	86.9	2,258,580	102.5	2,917,213	96.5	1,312,162	104.9	4,297,556	98.1	1,102,127	101.8	1,472,518	101.4	917,263	99.0	8,491,622	105.1	28,214,303	102.7
Total April to August	25,077,876	104.5	2,945,797	93.8	13,262,156	99.8	17,402,830	97.2	7,714,817	101.9	25,347,183	95.7	6,079,559	96.1	8,929,784	99.3	5,496,314	96.9	46,273,513	102.7	158,529,830	100.1

Grand Total

(Thousands of yen)	Sales	YoY (%)
August	70,135,906	102.4
Total April to August	410,403,857	98.6

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