Isetan Mitsukoshi Holdings Monthly Sales Report (October 2020)
(Domestic Department Store Business)

November 16, 2020

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2020
Isetan Shinjuku Main store	102.7%	62.9%
Mitsukoshi Nihombashi Main store	103.4%	63.4%
Mitsukoshi Ginza store	73.1%	40.8%
Isetan Tachikawa store	102.3%	66.2%
Isetan Urawa store	104.4%	67.6%

	YoY (%)	Total FY2020
Sub Total (Isetan Mitsukoshi) (A)	**98.3%**	**56.6%**
existing stores total ※ (B)	**98.3%**	**60.1%**

※excluding Isetan Sagamihara Store and Isetan Fuchu Store

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2020
Sapporo Marui Mitsukoshi Ltd.	92.6%	63.1%
Hakodate Marui Imai Ltd.	97.4%	73.7%
Sendai Mitsukoshi Ltd.	108.1%	74.5%
Niigata Isetan Mitsukoshi Ltd.	98.2%	67.6%
Shizuoka Isetan Co., Ltd.	111.1%	75.3%
Nagoya Mitsukoshi Ltd.	97.8%	73.3%
Hiroshima Mitsukoshi Ltd.	114.6%	79.5%
Takamatsu Mitsukoshi Ltd.	104.9%	71.4%
Matsuyama Mitsukoshi Ltd.	49.2%	55.7%
Iwataya Mitsukoshi Ltd.	102.5%	68.3%

	YoY (%)	Total FY2020
Sub Total (Regional Store) (C)	**99.3%**	**69.3%**
existing stores total ※ (D)	**102.4%**	**71.7%**

	YoY (%)	Total FY2020
Sub Total (Isetan Mitsukoshi) (A+C)	**98.7%**	**61.5%**
existing stores total ※ (B+D)	**100.0%**	**64.6%**

※excluding Isetan Sagamihara Store , Isetan Fuchu Store and Niigata Mitsukoshi Store

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	October	Total FY2020	October	Total FY2020	October	Total FY2020	October	Total FY2020	October	Total FY2020	October	Total FY2020
(Men's clothing)	97.1	56.6	84.0	52.1	59.8	40.8	91.6	54.7	92.6	53.4	91.3	56.2
(Women's clothing)	92.6	51.9	89.0	51.7	76.5	42.0	89.3	50.3	89.6	47.8	91.7	53.6
(Children's clothing)	93.5	62.7	117.9	72.4	121.1	33.2	103.8	59.9	104.0	58.2	105.0	64.2
(Formal wear and bedding)	109.4	65.4	84.4	43.0	78.7	39.9	100.1	56.3	109.2	53.8	110.0	59.6
Sales of apparel	95.1	54.9	89.4	53.3	76.4	40.8	91.5	52.7	92.5	50.7	93.3	55.4
Accessories	99.9	58.8	123.2	65.4	78.1	42.5	100.4	56.6	101.6	54.9	105.0	60.0
Sundry goods	115.2	63.9	141.9	59.0	60.3	31.3	105.8	54.4	106.9	53.9	110.2	58.1
Household	111.4	73.1	83.5	59.7	77.5	52.3	95.1	65.6	94.8	59.6	95.7	63.6
Foods	115.7	87.6	96.5	77.0	85.6	56.2	102.8	77.8	102.4	71.6	96.8	74.6
Restaurants & Cafés	78.9	41.6	74.4	40.1	91.2	43.6	78.1	41.2	83.7	37.9	81.9	41.3
Service	89.3	71.8	41.4	26.1	75.7	52.6	74.3	57.1	79.3	54.1	82.3	56.9
Others	75.8	82.6	90.0	68.5	78.3	58.0	85.6	71.2	86.2	70.4	93.2	77.0
Total	102.7	62.9	103.4	63.4	73.1	40.8	97.5	59.1	98.3	56.6	98.7	61.5
Operating Days	31	160	31	160	31	160	-	-	-	-	—	—

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