Isetan Mitsukoshi Holdings Monthly Sales Report April 2022
Domestic Department Store Business

May 16, 2022

■We have applied revenue recognition standard since FY2021. The disclosure of the Department Store Business sales by store remains on conventional standard.

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2022
Isetan Shinjuku Main store	132.7%	132.7%
Mitsukoshi Nihombashi Main store	131.8%	131.8%
Mitsukoshi Ginza store	135.8%	135.8%
Isetan Tachikawa store	106.1%	106.1%
Isetan Urawa store	102.5%	102.5%

	YoY (%)	Total FY2022
Sub Total (Isetan Mitsukoshi) (A)	128.8%	128.8%

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2022
Sapporo Marui Mitsukoshi Ltd.	110.4%	110.4%
Hakodate Marui Imai Ltd.	95.9%	95.9%
Sendai Mitsukoshi Ltd.	115.4%	115.4%
Niigata Isetan Mitsukoshi Ltd.	102.5%	102.5%
Shizuoka Isetan Co., Ltd.	107.0%	107.0%
Nagoya Mitsukoshi Ltd.	98.6%	98.6%
Hiroshima Mitsukoshi Ltd.	98.3%	98.3%
Takamatsu Mitsukoshi Ltd.	109.4%	109.4%
Matsuyama Mitsukoshi Ltd.	165.7%	165.7%
Iwataya Mitsukoshi Ltd.	113.5%	113.5%

	YoY (%)	Total FY2022
Sub Total (Regional Store) (B)	108.2%	108.2%

	YoY (%)	Total FY2022
Sub Total (Isetan Mitsukoshi group) (A+B)	120.4%	120.4%

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	April	Total FY2022	April	Total FY2022	April	Total FY2022	April	Total FY2022	April	Total FY2022	April	Total FY2022
(Men's clothing)	136.9	136.9	131.1	131.1	160.8	160.8	137.2	137.2	135.3	135.3	129.9	129.9
(Women's clothing)	139.5	139.5	142.9	142.9	141.2	141.2	140.3	140.3	136.3	136.3	127.1	127.1
(Children's clothing)	105.9	105.9	143.4	143.4	130.4	130.4	126.6	126.6	121.4	121.4	111.1	111.1
(Formal wear and bedding)	113.8	113.8	144.0	144.0	129.9	129.9	121.6	121.6	113.7	113.7	102.1	102.1
Sales of apparel	134.7	134.7	140.6	140.6	143.6	143.6	136.8	136.8	132.8	132.8	124.4	124.4
Accessories	148.4	148.4	137.9	137.9	155.7	155.7	146.9	146.9	141.7	141.7	131.1	131.1
Sundry goods	134.6	134.6	141.8	141.8	136.8	136.8	136.8	136.8	131.8	131.8	122.4	122.4
Household	100.2	100.2	142.3	142.3	130.4	130.4	116.1	116.1	115.2	115.2	109.9	109.9
Foods	110.8	110.8	109.0	109.0	115.5	115.5	111.1	111.1	108.8	108.8	106.1	106.1
Restaurants & Cafés	142.7	142.7	141.1	141.1	173.3	173.3	142.6	142.6	135.7	135.7	130.2	130.2
Service	279.7	279.7	135.2	135.2	123.2	123.2	246.5	246.5	223.3	223.3	198.6	198.6
Others	132.6	132.6	103.7	103.7	135.1	135.1	114.3	114.3	115.1	115.1	103.2	103.2
Total	132.7	132.7	131.8	131.8	135.8	135.8	132.9	132.9	128.8	128.8	120.4	120.4
Operating Days	30	30	30	30	30	30	—	—		—	—	—

April over view

■Domestic department stores posted a double-digit YoY increase in sales for the first time in 3 months as behavioral restrictions were lifted nationwide for the first time in 4 months since December last year, increasing the number of opportunities to go out and improving consumer appetite.

■At the Isetan Shinjuku Main Store and the Mitsukoshi Nihombashi Main Store, customers continue to be highly motivated to purchase luxury brands and other high-value-added products with watches, jewelry and handbags performing well. Spring/summer apparel and fashion accessories also performed well, reflecting replacement demand ahead of Golden Week and rising purchasing appetite due to rising temperatures.

Current Overview in May

■High-value-added products such as luxury brands, designer brands, and jewelry watches continued to drive sales, as well as a reactionary rise in business restrictions due to the state of emergency in the same period last year,cumulative In-store sales up to 15th were 260.7%YoY at Isetan Mitsukoshi (5 Tokyo metropolitan area stores) and 180.2%YoY at Isetan Mitsukoshi Group Stores (domestic department stores), significantly , exceeding the previous year's results.

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