Isetan Mitsukoshi Holdings Monthly Sales Flash Report April 2022
Domestic Department Store Business

May 2, 2022

■We have applied revenue recognition standard from FY2021. The disclosure of the Department Store Business sales by store remains on conventional standard.

Isetan Mitsukoshi Ltd. Stores Sales
(Tokyo Metropolitan Area)

Isetan Mitsukoshi	YoY (%)	Total Apr to Mar
Isetan Shinjuku Main Store	135.3%	135.3%
Mitsukoshi Nihombashi Main Store	132.2%	132.2%
Mitsukoshi Ginza Store	135.8%	135.8%
Isetan Tachikawa Store	105.8%	105.8%
Isetan Urawa Store	102.5%	102.5%

	YoY (%)	Total Apr
Sub Total (Isetan Mitsukoshi) (A)	129.6%	129.6%

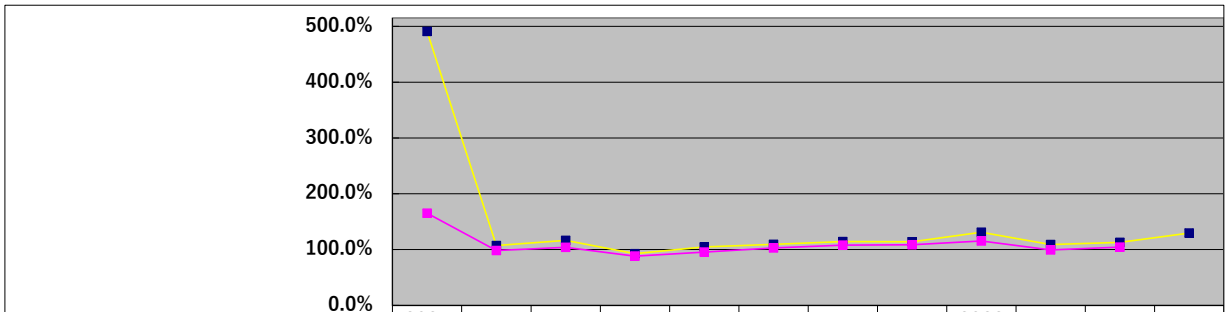
Domestic Regional Companies Sales

Regional Companies	YoY (%)	Total Apr to Mar
Sapporo Marui Mitsukoshi Ltd.	110.4%	110.4%
Hakodate Marui Imai Ltd.	95.9%	95.9%
Sendai Mitsukoshi Ltd.	115.4%	115.4%
Niigata Isetan Mitsukoshi Ltd.	102.5%	102.5%
Shizuoka Isetan Ltd.	107.0%	107.0%
Nagoya Mitsukoshi Ltd.	98.6%	98.6%
Hiroshima Mitsukoshi Ltd.	98.3%	98.3%
Takamatsu Mitsukoshi Ltd.	109.4%	109.4%
Matsuyama Mitsukoshi Ltd.	165.7%	165.7%
Iwataya Mitsukoshi Ltd.	113.5%	113.5%

	YoY (%)	Total Apr
Sub Total (Regional Store) (B)	108.2%	108.2%

	YoY (%)	Total Apr
Sub Total (Isetan Mitsukoshi Group) (A+B)	120.2%	120.2%

Monthly sales change for the past one year (year on year)
[Isetan Mitsukoshi Ltd. (Tokyo Metropolitan Area) ・national department stores average]



	2021 May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	2022 Jan	Feb	Mar	Apr
Isetan Mitsukoshi Ltd.	490.9%	107.3%	116.6%	92.8%	104.7%	109.5%	114.5%	114.0%	131.2%	109.0%	113.0%	129.6%
national department stores ave.	165.2%	98.4%	104.2%	88.3%	95.7%	102.9%	108.1%	108.8%	115.6%	99.3%	104.6%	

■Domestic department stores posted a double-digit YoY increase in sales for the first time in 3 months as behavioral restrictions were lifted nationwide for the first time in 4 months since December last year, increasing the number of opportunities to go out and improving consumer appetite.

■At the Isetan Shinjuku Main Store and the Mitsukoshi Nihombashi Main Store, customers continue to be highly motivated to purchase luxury brands and other high-value-added products with watches, jewelry and handbags performing well.
Spring/summer apparel and fashion accessories also performed well, reflecting replacement demand ahead of Golden Week and rising purchasing appetite due to rising temperatures.

■Tax-free sales were higher than the previous year at Isetan Mitsukoshi (5 Tokyo metropolitan area stores) total and at Isetan Mitsukoshi Group Stores (domestic department stores) total.

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