Isetan Mitsukoshi Holdings Ltd. Sales of Department Store Business Report September 2014

三越伊勢丹ホールディングス

October, 15, 201

Sales of each stores(Isetan Mitsukoshi Ltd.)

(Thousands of yen)	Isetan Shinjuku Main store				Mitsukoshi Nihombashi Main store				Mitsukoshi Ginza store				Total of Flagship Stores			
Merchandise Category	September	YoY (%)	Total April to September	YoY (%)	September	YoY (%)	Total April to September	YoY (%)	September	YoY (%)	Total April to September	YoY (%)	September	YoY (%)	Total April to September	YoY (%)
(Men's clothing)	3,404,955	98.1	19,851,477	98.4	658,451	117.7	4,794,862	109.9	397,817	112.6	2,537,208	108.7	4,461,223	101.8	27,183,547	101.2
(Women's clothing)	4,903,943	100.4	26,604,368	94.0	2,494,788	107.0	14,575,555	99.6	1,245,950	113.3	7,189,524	107.0	8,644,681	104.0	48,369,447	97.4
(Children's clothing)	442,686	89.3	2,536,515	93.9	175,861	97.8	1,429,961	87.2	84,005	124.5	590,958	123.2	702,552	94.6	4,557,434	94.6
(Formal wear and bedding)	530,216	110.4	2,962,986	97.5	211,095	89.0	1,076,800	83.5	42,718	106.1	335,573	104.9	784,029	103.5	4,375,359	94.2
Sales of apparel	9,281,800	99.5	51,955,346	95.8	3,540,195	107.0	21,877,178	99.8	1,770,491	113.4	10,653,263	108.2	14,592,486	102.8	84,485,787	98.2
Accessories	2,762,551	102.3	16,045,948	98.0	983,991	108.8	5,988,939	106.7	902,086	102.2	5,541,428	101.0	4,648,628	103.6	27,576,315	100.3
Sundry goods	3,488,057	96.3	19,281,333	92.7	2,157,410	90.5	12,640,370	90.4	1,167,959	114.8	6,585,971	106.1	6,813,426	97.0	38,507,674	93.9
Household	755,991	87.4	5,793,989	97.2	860,692	103.8	5,109,905	91.1	212,770	95.9	1,280,257	103.4	1,829,453	95.5	12,184,151	95.1
Foods	2,339,358	96.6	16,705,272	100.0	2,372,987	100.4	21,471,125	101.5	1,103,977	104.0	7,388,050	102.8	5,816,322	99.5	45,564,447	101.1
Restaurants & Cafés	410,490	96.9	2,546,832	94.1	189,535	101.0	1,203,430	105.0	57,969	96.1	359,777	95.5	657,994	98.0	4,110,039	97.2
Service	279,992	106.9	1,670,608	110.2	462,428	84.8	2,944,534	98.9	17,665	101.0	112,466	107.9	760,085	92.2	4,727,608	102.9
Others	215,167	85.4	1,994,615	116.1	716,903	106.9	4,939,840	104.6	71,622	95.8	512,494	96.3	1,003,692	100.6	7,446,949	106.8
Total	19,533,406	98.3	115,993,943	96.7	11,284,141	100.8	76,175,321	98.7	5,304,538	108.3	32,433,705	104.7	36,122,085	100.4	224,602,969	98.5
Operating Days	30	0	181	0	30	0	181	0	30	0	181	0	—	—	—	—

(Thousands of yen)	Total Isetan Mitsukoshi Ltd. branch stores			
Merchandise Category	September	YoY (%)	Total April to September	YoY (%)
(Men's clothing)	768,067	104.9	5,399,190	98.2
(Women's clothing)	2,747,125	109.1	16,296,372	97.1
(Children's clothing)	307,998	100.8	2,171,758	97.4
(Formal wear and bedding)	464,002	97.4	2,945,808	97.3
Sales of apparel	4,287,194	106.3	26,813,129	97.3
Accessories	1,403,480	107.7	8,515,707	98.7
Sundry goods	1,574,079	100.7	8,257,993	90.1
Household	448,424	103.8	2,601,878	93.7
Foods	3,346,562	99.6	21,676,037	95.5
Restaurants & Cafés	525,020	100.7	3,301,902	99.0
Service	141,777	87.4	836,956	89.2
Others	102,377	88.8	688,655	90.2
Total	11,828,913	103.0	72,692,254	95.8

(Thousands of yen)	Total Isetan Mitsukoshi Ltd.			
Merchandise Category	September	YoY (%)	Total April to September	YoY (%)
(Men's clothing)	5,229,291	102.2	32,582,738	100.7
(Women's clothing)	11,391,807	105.2	64,665,822	97.3
(Children's clothing)	1,010,551	96.4	6,729,191	95.5
(Formal wear and bedding)	1,248,033	101.1	7,321,171	95.4
Sales of apparel	18,879,682	103.6	111,298,921	98.0
Accessories	6,052,109	104.5	36,092,024	100.0
Sundry goods	8,387,504	97.7	46,765,663	93.2
Household	2,277,878	97.0	14,786,032	94.9
Foods	9,162,883	99.5	67,240,490	99.3
Restaurants & Cafés	1,183,013	99.2	7,411,939	98.0
Service	901,862	91.4	5,564,561	100.5
Others	1,106,067	99.4	8,135,594	105.2
Total	47,950,999	101.0	297,295,226	97.8

Details of branche stores (Thousands of yen)	Isetan Tachikawa store		Isetan Matsudo store		Isetan Urawa store		Isetan Sagamihara store		Isetan Fuchu store		Mitsukoshi Chiba store	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
September	2,912,394	104.0	1,415,975	102.4	3,224,016	107.5	1,811,021	102.3	1,440,465	97.4	1,025,042	97.0
Total April to September	17,721,926	98.7	9,113,214	93.8	19,316,690	97.7	11,062,107	95.3	9,081,651	94.8	6,396,666	88.7
Operating Days	30	0	30	0	30	0	30	0	30	0	30	0

Sales of each stores(regional department store subsidiaries)

(Thousands of yen)	Sapporo Marui Mitsukoshi		Hakodate Maruiimai		Sendai Mituskoshi		Nigata Isetan Mitsukoshi		Shizuoka Isetan		Nagoya Mitsukoshi		Hiroshima Mitsukoshi		Takamtsu Mitsukoshi		Matuyama Mitsukoshi		Iwataya Mitsukoshi	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
September	4,772,327	95.4	732,881	97.4	2,695,842	103.1	3,567,317	100.3	1,565,461	101.9	5,471,719	103.0	1,230,233	97.3	1,731,424	112.7	1,048,424	96.2	8,195,059	98.6
Total April to September	29,021,514	94.3	4,081,706	94.3	16,195,346	98.6	21,386,788	96.5	9,277,594	97.9	32,168,173	100.0	7,660,443	96.7	10,447,914	103.0	6,952,000	95.3	51,028,285	95.7

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