Isetan Mitsukoshi Holdings Ltd, Sales of Department Store Business Report January 2017

15-Feb-17

Sales of each stores(Isetan Mitsukoshi Ltd.)

(Thousands of yen)	Isetan Shinjuku Main store				Mitsukoshi Nihombashi Main store				Mitsukoshi Ginza store				Total of Flagship Stores			
Merchandise Category	January	YoY (%)	Total April to January	YoY (%)	January	YoY (%)	Total April to January	YoY (%)	January	YoY (%)	Total April to January	YoY (%)	January	YoY (%)	Total April to January	YoY (%)
(Men's clothing)	4,379,717	100.6	37,735,208	96.3	1,091,557	104.6	10,040,349	102.5	478,947	101.6	4,265,211	88.5	5,950,221	101.4	52,040,768	96.7
(Women's clothing)	5,972,784	101.1	48,120,160	97.2	3,220,352	99.8	26,354,038	97.8	1,435,383	101.9	11,570,257	90.7	10,628,519	100.8	86,044,455	96.5
(Children's clothing)	539,626	102.4	5,032,157	102.3	219,246	90.4	2,402,755	99.1	121,881	120.8	1,383,663	100.0	880,753	101.2	8,818,575	101.1
(Formal wear and bedding)	568,648	94.2	5,412,759	98.0	205,555	86.3	1,948,505	91.7	77,599	97.0	744,480	113.6	851,802	92.4	8,105,744	97.6
Sales of apparel	11,460,775	100.6	96,300,284	97.1	4,736,710	99.7	40,745,647	98.7	2,113,810	102.6	17,963,611	91.6	18,311,295	100.6	155,009,542	96.9
Accessories	3,277,813	97.0	30,955,356	95.4	1,187,896	104.7	11,309,372	100.9	1,177,901	97.0	10,548,139	86.9	5,643,610	98.5	52,812,867	94.7
Sundry goods	4,221,183	104.6	41,628,770	98.3	2,447,044	109.5	25,767,116	101.8	2,270,790	107.8	21,261,189	97.6	8,939,017	106.7	88,657,075	99.1
Household	1,039,887	99.2	9,474,893	93.7	1,004,561	89.5	8,243,140	88.8	263,873	126.9	1,802,814	89.0	2,308,321	97.0	19,520,847	91.1
Foods	2,741,065	85.9	32,204,303	98.7	2,519,150	96.8	40,935,334	98.5	1,261,672	103.2	13,949,598	99.3	6,521,887	93.0	87,089,235	98.7
Restaurants & Cafés	429,395	101.2	4,441,645	97.7	171,154	95.7	1,903,861	95.9	39,823	103.7	426,379	84.2	640,372	99.8	6,771,885	96.2
Service	293,368	91.3	3,170,499	101.0	86,257	94.2	1,097,074	47.1	22,313	133.1	259,483	123.7	401,938	93.5	4,527,056	79.7
Others	256,600	94.9	3,513,917	103.3	879,392	104.9	9,196,277	102.8	80,411	108.7	962,447	97.6	1,216,403	102.9	13,672,641	102.5
Total	23,720,086	98.6	221,689,667	97.3	13,032,164	100.6	139,197,821	98.1	7,230,593	104.2	67,173,660	94.2	43,982,843	100.1	428,061,148	97.1
Operating Days	29	0	301	−1	29	−1	302	−1	29	0	301	−1	—	—	—	—

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd, branch stores			
Merchandise Category	January	YoY (%)	Total April to January	YoY (%)
(Men's clothing)	1,352,056	98.0	9,375,353	92.8
(Women's clothing)	3,552,116	101.2	25,615,945	94.4
(Children's clothing)	429,116	94.6	3,494,849	94.1
(Formal wear and bedding)	674,362	98.9	5,142,887	95.0
Sales of apparel	6,007,650	99.7	43,629,034	94.1
Accessories	1,946,674	100.2	14,471,147	95.2
Sundry goods	1,699,893	106.7	16,329,882	100.0
Household	552,706	98.4	4,064,743	90.4
Foods	2,975,580	92.5	35,328,417	91.1
Restaurants & Cafés	526,683	98.8	5,228,432	95.7
Service	164,154	88.1	1,526,873	90.3
Others	63,090	68.8	803,256	74.6
Total	13,936,430	98.5	121,381,784	93.8

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd,			
Merchandise Category	January	YoY (%)	Total April to January	YoY (%)
(Men's clothing)	7,302,279	100.8	61,416,121	96.1
(Women's clothing)	14,180,634	100.9	111,660,394	96.0
(Children's clothing)	1,309,870	98.9	12,313,425	99.0
(Formal wear and bedding)	1,526,164	95.2	13,248,632	96.6
Sales of apparel	24,318,947	100.4	198,638,572	96.2
Accessories	7,590,281	99.0	67,284,005	94.8
Sundry goods	10,638,910	106.7	104,986,952	99.6
Household	2,861,026	97.3	23,585,598	91.0
Foods	9,497,467	92.8	122,417,654	96.4
Restaurants & Cafés	1,167,054	99.4	12,000,315	96.0
Service	566,089	91.9	6,053,926	82.2
Others	1,279,498	100.4	14,475,908	98.5
Total	57,919,272	99.7	549,442,930	96.3

Details of branche stores	Isetan Tachikawa store		Isetan Matsudo store		Isetan Urawa store		Isetan Sagamihara store		Isetan Fuchu store		Mitsukoshi Chiba store	
(Thousands of yen)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
January	3,479,968	98.9	1,647,053	94.6	3,746,236	96.4	1,859,329	88.5	1,498,288	83.4	1,705,556	154.6
Total April to January	30,185,517	95.7	15,372,722	94.4	34,112,926	96.8	17,389,012	89.3	13,403,449	83.3	10,918,158	101.3
Operating Days	29	0	29	0	29	0	29	0	29	−1	29	0

Sales of each stores(regional department store subsidiaries)

(Thousands of yen)	Sapporo Marui Mitsukoshi		Hakodate Maruiimai		Sendai Mituskoshi		Nigata Isetan Mitsukoshi		Shizuoka Isetan		Nagoya Mitsukoshi		Hiroshima Mitsukoshi		Takamatsu Mitsukoshi		Matsuyama Mitsukoshi		Iwataya Mitsukoshi		Sub Total	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
January	5,596,115	102.8	654,138	90.8	3,041,717	96.2	3,800,580	95.8	1,899,813	101.7	5,716,161	94.4	1,244,164	95.0	1,947,519	93.2	1,208,301	95.3	10,148,054	101.2	35,256,562	98.2
Total April to January	52,639,247	99.7	6,719,495	94.9	28,431,141	95.1	38,123,952	99.1	16,378,889	98.6	55,955,831	94.3	13,236,244	99.6	19,451,369	98.2	12,088,490	96.2	96,853,487	98.1	339,878,145	97.5

Grand Total

(Thousands of yen)		
	Sales	YoY (%)
January	93,175,834	99.1
Total April to January	889,321,075	96.8

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