Isetan Mitsukoshi Holdings Ltd. Sales of Department Store Business Report March 2016

三越伊勢丹ホールディングス

15-Apr-16

Sales of each stores(Isetan Mitsukoshi Ltd.)

(Thousands of yen)	Isetan Shinjuku Main store				Mitsukoshi Nihombashi Main store				Mitsukoshi Ginza store				Total of Flagship Stores			
Merchandise Category	March	YoY (%)	Total April to March	YoY (%)	March	YoY (%)	Total April to March	YoY (%)	March	YoY (%)	Total April to March	YoY (%)	March	YoY (%)	Total April to March	YoY (%)
(Men's clothing)	3,772,462	97.4	45,744,420	103.7	895,004	105.4	11,347,843	104.2	421,733	80.3	5,610,124	94.8	5,089,199	96.9	62,702,387	102.9
(Women's clothing)	5,367,697	87.8	59,016,142	99.9	2,861,240	99.3	31,968,009	101.0	1,330,052	83.7	15,100,844	94.0	9,558,989	90.3	106,084,995	99.3
(Children's clothing)	1,072,833	97.2	6,452,901	108.1	1,919,817	102.1	5,081,645	102.7	133,172	128.4	1,626,937	140.6	3,125,822	101.2	13,161,483	109.0
(Formal wear and bedding)	530,557	102.5	6,517,636	102.6	241,711	109.9	2,542,393	109.3	61,866	103.8	769,383	118.0	834,134	104.7	9,829,412	105.3
Sales of apparel	10,743,549	92.6	117,731,099	101.9	5,917,772	101.5	50,939,890	102.3	1,946,823	85.5	23,107,288	97.1	18,608,144	94.4	191,778,277	101.4
Accessories	3,374,874	90.1	38,559,188	104.9	1,260,929	107.8	13,379,608	104.6	1,176,832	90.2	14,298,502	112.1	5,812,635	93.5	66,237,298	106.3
Sundry goods	4,880,357	98.4	51,194,443	115.8	2,903,853	110.8	30,487,585	113.3	2,450,420	117.4	26,500,048	162.2	10,234,630	105.9	108,182,076	123.7
Household	1,149,437	103.3	12,051,453	105.1	861,307	89.6	10,832,722	100.2	238,695	77.8	2,415,748	85.0	2,249,439	94.5	25,299,923	100.7
Foods	3,302,246	105.4	39,037,938	103.1	2,936,751	101.1	47,119,773	101.2	1,453,949	99.1	16,970,002	101.7	7,692,946	102.5	103,127,713	102.0
Restaurants & Cafés	456,594	95.1	5,391,853	104.2	177,564	102.4	2,307,479	103.5	43,394	72.1	587,633	83.2	677,552	94.9	8,286,965	102.2
Service	438,803	102.5	3,914,731	103.6	156,959	30.6	2,593,417	45.1	28,155	99.5	254,682	109.5	623,917	64.4	6,762,830	69.3
Others	475,553	110.1	4,585,033	122.8	951,482	94.9	10,655,812	99.6	96,610	100.8	1,159,085	107.8	1,523,645	99.6	16,399,930	105.8
Total	24,821,413	95.8	272,465,738	105.4	15,166,617	99.9	168,316,286	101.7	7,434,878	97.5	85,292,988	114.6	47,422,908	97.4	526,075,012	105.5
Operating Days	31	0	360	1	31	0	361	1	31	0	360	0	—	—	—	—

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd. branch stores			
Merchandise Category	March	YoY (%)	Total April to March	YoY (%)
(Men's clothing)	959,151	88.9	11,728,177	93.5
(Women's clothing)	2,844,365	88.3	31,979,256	91.9
(Children's clothing)	945,884	101.4	4,974,230	97.7
(Formal wear and bedding)	486,177	98.9	6,351,642	102.0
Sales of apparel	5,235,577	91.4	55,033,305	93.8
Accessories	1,578,778	92.6	17,864,919	98.3
Sundry goods	1,885,857	101.3	19,693,550	106.9
Household	443,749	87.8	5,310,236	94.1
Foods	3,497,745	92.0	45,359,321	96.6
Restaurants & Cafés	546,778	93.5	6,457,767	97.0
Service	226,623	96.0	2,060,544	102.4
Others	90,003	76.5	1,231,281	91.5
Total	13,505,110	92.9	153,010,923	96.9

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd.			
Merchandise Category	March	YoY (%)	Total April to March	YoY (%)
(Men's clothing)	6,048,349	95.6	74,430,560	101.3
(Women's clothing)	12,403,354	89.9	138,064,249	97.5
(Children's clothing)	4,071,707	101.3	18,135,710	105.6
(Formal wear and bedding)	1,320,312	102.5	16,181,053	104.0
Sales of apparel	23,843,722	93.7	246,811,572	99.6
Accessories	7,391,413	93.3	84,102,211	104.5
Sundry goods	12,120,485	105.1	127,875,631	120.8
Household	2,693,184	93.3	30,610,151	99.5
Foods	11,190,688	99.0	148,487,032	100.3
Restaurants & Cafés	1,224,330	94.3	14,744,734	99.8
Service	850,541	70.6	8,823,371	74.9
Others	1,613,656	97.9	17,631,235	104.6
Total	60,928,019	96.3	679,085,937	103.5

Details of branche stores (Thousands of yen)	Isetan Tachikawa store		Isetan Matsudo store		Isetan Urawa store		Isetan Sagamihara store		Isetan Fuchu store		Mitsukoshi Chiba store	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
March	3,408,983	92.6	1,662,008	94.8	3,819,316	96.2	1,945,841	88.4	1,578,680	91.1	1,090,282	90.7
Total April to March	37,380,931	97.0	19,225,310	97.1	41,897,808	99.0	22,949,361	95.5	18,901,803	96.5	12,655,710	93.2
Operating Days	31	0	31	0	31	0	31	0	31	0	31	0

Sales of each stores(regional department store subsidiaries)

(Thousands of yen)	Sapporo Marui Mitsukoshi		Hakodate Maruiimai		Sendai Mituskoshi		Nigata Isetan Mitsukoshi		Shizuoka Isetan		Nagoya Mitsukoshi		Hiroshima Mitsukoshi		Takamatsu Mitsukoshi		Matsuyama Mitsukoshi		Iwataya Mitsukoshi		Sub Total	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
March	5,709,405	98.7	833,320	101.0	2,992,503	95.1	4,352,017	98.4	1,940,510	99.3	6,321,280	96.6	1,152,741	89.0	1,975,083	95.4	1,267,785	94.8	10,054,291	98.9	36,598,939	97.5
Total April to March	63,426,318	100.0	8,547,337	95.5	35,392,588	100.5	46,140,866	100.2	19,877,372	98.1	70,810,526	101.2	15,540,976	96.8	23,464,168	101.8	14,827,351	97.4	117,322,108	103.8	415,349,614	101.0

Grand Total

(Thousands of yen)		
	Sales	YoY (%)
March	97,526,959	96.8
Total April to March	1,094,435,550	102.5

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