# Isetan Mitsukoshi Holdings Monthly Sales Flash Report (March 2018)

(Domestic Department Store Business)

April 2,2018

## Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

| Store | YoY (%) | Total Apr to Mar |
|---|---|---|
| Isetan Shinjuku Main store | 99.4% | 104.0% |
| Mitsukoshi Nihombashi Main store | 99.9% | 102.5% |
| Mitsukoshi Ginza store | 105.7% | 108.4% |
| Isetan Tachikawa store | 100.7% | 100.3% |
| Isetan Matsudo store | 181.5% | 113.7% |
| Isetan Urawa store | 100.2% | 100.1% |
| Isetan Sagamihara store | 93.4% | 94.9% |
| Isetan Fuchu store | 96.1% | 94.3% |
| **SubTotal (A)** | 96.3% | 98.8% |
| **existing stores total ※** | 101.4% | 102.3% |

※excluding Mitsukoshi Chiba Store/Mitsukoshi Tama Store

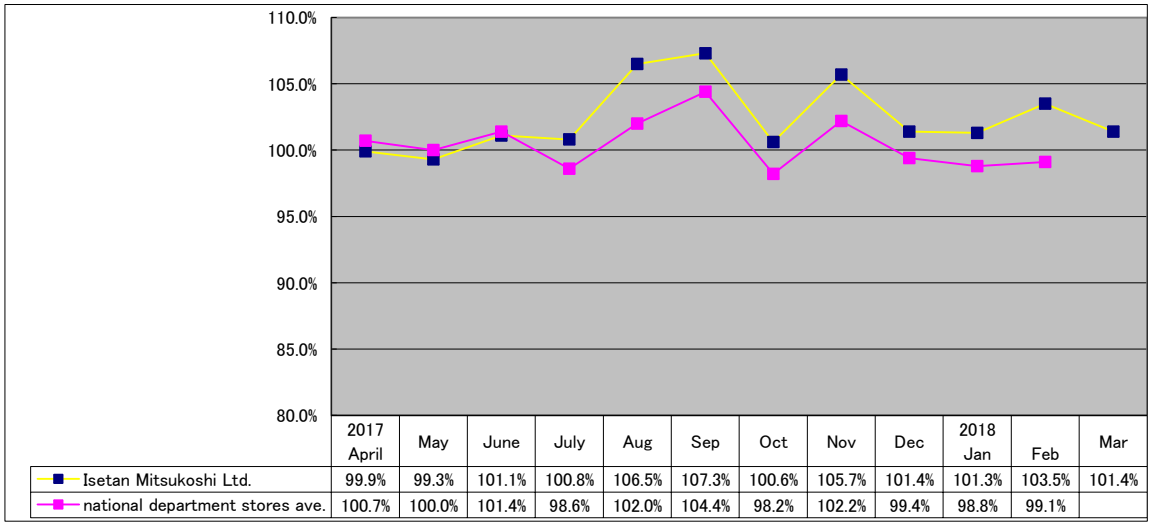
## Domestic Regional Companies Sales

| Company | YoY (%) | Total Apr to Mar |
|---|---|---|
| Sapporo Marui Mitsukoshi Ltd. | 102.0% | 103.3% |
| Hakodate Marui Imai Ltd. | 91.9% | 94.0% |
| Sendai Mitsukoshi Ltd. | 97.1% | 98.0% |
| Niigata Isetan Mitsukoshi Ltd. | 102.2% | 97.4% |
| Shizuoka Isetan Co., Ltd. | 97.1% | 100.8% |
| Nagoya Mitsukoshi Ltd. | 103.8% | 98.6% |
| Hiroshima Mitsukoshi Ltd. | 91.2% | 95.4% |
| Takamatsu Mitsukoshi Ltd. | 96.8% | 99.4% |
| Matsuyama Mitsukoshi Ltd. | 97.2% | 95.9% |
| Iwataya Mitsukoshi Ltd. | 101.7% | 102.6% |
| **SubTotal (B)** | 100.6% | 100.1% |

| | | |
|---|---|---|
| **Grand Total(A+B)** | 98.0% | 99.3% |
| **existing stores total ※** | 101.1% | 101.4% |

※excluding Mitsukoshi Chiba Store/Mitsukoshi Tama Store

**Monthly sales change for the past one year (year on year)**
**[Isetan Mitsukoshi Ltd.(Tokyo Metropolitan area)・national deparetment stores average]**




| | 2017 April | May | June | July | Aug | Sep | Oct | Nov | Dec | 2018 Jan | Feb | Mar |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Isetan Mitsukoshi Ltd. | 99.9% | 99.3% | 101.1% | 100.8% | 106.5% | 107.3% | 100.6% | 105.7% | 101.4% | 101.3% | 103.5% | 101.4% |
| national department stores ave. | 100.7% | 100.0% | 101.4% | 98.6% | 102.0% | 104.4% | 98.2% | 102.2% | 99.4% | 98.8% | 99.1% | |


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