Isetan Mitsukoshi Holdings Monthly Sales Report (February 2021)
(Domestic Department Store Business)

March 15, 2021

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2020
Isetan Shinjuku Main store	96.5%	72.0%
Mitsukoshi Nihombashi Main store	104.0%	73.5%
Mitsukoshi Ginza store	81.5%	49.9%
Isetan Tachikawa store	87.4%	72.3%
Isetan Urawa store	88.2%	74.7%

	YoY (%)	Total FY2020
Sub Total (Isetan Mitsukoshi) (A)	**95.2%**	**66.7%**
existing stores total ※ (B)	**95.2%**	**69.2%**

※excluding Isetan Sagamihara Store and Isetan Fuchu Store

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2020
Sapporo Marui Mitsukoshi Ltd.	92.0%	67.5%
Hakodate Marui Imai Ltd.	91.4%	76.9%
Sendai Mitsukoshi Ltd.	83.2%	79.0%
Niigata Isetan Mitsukoshi Ltd.	72.9%	71.9%
Shizuoka Isetan Co., Ltd.	89.1%	79.6%
Nagoya Mitsukoshi Ltd.	89.6%	78.6%
Hiroshima Mitsukoshi Ltd.	89.5%	83.4%
Takamatsu Mitsukoshi Ltd.	94.7%	81.5%
Matsuyama Mitsukoshi Ltd.	32.3%	51.8%
Iwataya Mitsukoshi Ltd.	91.5%	75.6%

	YoY (%)	Total FY2020
Sub Total (Regional Store) (C)	**86.3%**	**74.7%**
existing stores total ※ (D)	**91.0%**	**77.5%**

	YoY (%)	Total FY2020
Sub Total (Isetan Mitsukoshi) (A+C)	**91.5%**	**69.8%**
existing stores total ※ (B+D)	**93.5%**	**72.5%**

※excluding Isetan Sagamihara Store , Isetan Fuchu Store and Niigata Mitsukoshi Store

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	February	Total FY2020	February	Total FY2020	February	Total FY2020	February	Total FY2020	February	Total FY2020	February	Total FY2020
(Men's clothing)	83.0	64.5	75.3	58.4	60.8	47.9	80.3	62.3	80.4	61.3	78.5	62.7
(Women's clothing)	92.2	60.9	104.9	61.0	75.2	48.3	92.6	59.0	90.6	56.7	88.0	60.9
(Children's clothing)	83.1	67.2	120.3	87.4	71.2	37.2	101.6	68.0	100.2	66.3	95.7	69.7
(Formal wear and bedding)	83.8	70.6	69.6	53.8	40.8	44.0	76.4	63.6	79.5	63.1	82.6	67.8
Sales of apparel	87.6	63.1	100.3	62.6	69.8	47.0	88.5	60.9	87.5	59.2	85.8	62.4
Accessories	102.8	67.9	97.3	75.3	83.9	51.7	97.8	66.0	97.5	65.1	95.7	69.0
Sundry goods	103.7	75.0	126.7	72.1	93.2	40.8	107.6	66.0	106.4	65.6	100.6	68.7
Household	127.5	80.3	98.4	68.5	82.2	60.4	111.6	73.5	109.3	69.3	97.3	71.5
Foods	98.8	93.5	99.2	85.0	80.6	65.4	95.4	85.3	94.4	81.1	90.4	81.5
Restaurants & Cafés	70.9	49.1	78.3	45.8	68.5	56.6	72.2	48.4	72.1	46.5	70.2	48.9
Service	90.7	77.1	37.0	29.5	64.1	57.5	75.4	62.6	77.5	61.6	78.2	63.9
Others	119.0	89.4	94.9	75.0	68.1	67.3	98.6	77.9	97.6	77.4	86.7	81.0
Total	96.5	72.0	104.0	73.5	81.5	49.9	96.3	68.6	95.2	66.7	91.5	69.8
Operating Days	28	279	28	279	28	279	—	—		—	—	—

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