Isetan Mitsukoshi Holdings Ltd. Sales of Department Store Business Report September 2017

October 16, 2017

Sales of each stores(Isetan Mitsukoshi Ltd.)

(Thousands of yen)	Isetan Shinjuku Main store				Mitsukoshi Nihombashi Main store				Mitsukoshi Ginza store				Total of Flagship Stores			
Merchandise Category	September	YoY (%)	Total April to September	YoY (%)	September	YoY (%)	Total April to September	YoY (%)	September	YoY (%)	Total April to September	YoY (%)	September	YoY (%)	Total April to September	YoY (%)
(Men's clothing)	3,443,046	110.4	20,404,341	100.9	689,082	100.7	5,042,891	94.0	328,045	97.1	2,353,378	101.5	4,460,173	107.7	27,800,610	99.6
(Women's clothing)	4,944,757	102.9	27,174,810	103.1	2,077,609	90.7	12,063,254	83.1	1,154,546	111.1	6,623,005	102.7	8,176,912	100.5	45,861,069	96.9
(Children's clothing)	594,882	113.1	3,150,312	111.7	192,761	108.7	1,666,384	111.5	116,136	107.8	974,573	109.1	903,779	111.5	5,791,269	111.2
(Formal wear and bedding)	503,445	119.5	3,120,581	101.8	248,241	101.8	1,136,186	101.2	52,803	96.6	480,741	104.9	804,489	111.7	4,737,508	101.9
Sales of apparel	9,486,130	106.9	53,850,044	102.6	3,207,693	94.4	19,908,715	88.5	1,651,530	107.3	10,431,697	103.1	14,345,353	103.9	84,190,456	98.9
Accessories	2,984,917	107.5	17,388,029	99.2	1,061,865	105.9	6,491,811	100.2	1,042,080	118.8	6,157,437	104.6	5,088,862	109.3	30,037,277	100.4
Sundry goods	4,479,703	116.4	25,961,823	109.3	2,550,043	104.3	15,080,652	100.6	2,579,505	142.5	14,496,211	119.2	9,609,251	118.6	55,538,686	109.1
Household	826,461	88.5	5,498,670	101.6	763,574	107.0	4,634,434	100.4	172,412	93.6	1,012,133	104.8	1,762,447	96.2	11,145,237	101.3
Foods	2,530,089	99.9	17,186,596	101.1	2,304,305	93.4	20,465,078	95.1	1,162,431	103.8	7,812,716	103.4	5,996,825	98.0	45,464,390	98.7
Restaurants & Cafés	408,819	95.6	2,633,564	100.2	167,961	85.3	1,083,376	90.2	35,561	83.7	251,897	99.0	612,341	91.8	3,968,837	97.2
Service	274,894	81.5	1,538,706	87.6	105,284	99.6	627,104	96.3	23,825	103.3	154,972	110.9	404,003	86.7	2,320,782	91.1
Others	297,799	109.8	2,052,644	92.0	688,916	95.8	4,908,705	94.6	78,227	106.6	559,871	100.4	1,064,942	100.1	7,521,220	94.3
Total	21,288,812	106.4	126,110,076	102.7	10,849,641	98.2	73,199,875	94.9	6,745,571	119.0	40,876,934	108.6	38,884,024	105.9	240,186,885	101.1
Operating Days	30	0	180	0	30	0	181	0	30	0	180	0	—	—	—	—

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd. branch stores			
Merchandise Category	September	YoY (%)	Total April to September	YoY (%)
(Men's clothing)	569,227	95.6	4,273,251	89.6
(Women's clothing)	2,039,465	97.0	12,704,482	90.0
(Children's clothing)	247,442	97.6	1,788,612	89.1
(Formal wear and bedding)	438,669	98.9	2,756,454	94.0
Sales of apparel	3,294,803	97.0	21,522,799	90.3
Accessories	1,148,591	92.6	7,290,420	91.1
Sundry goods	1,457,537	93.1	8,435,902	92.1
Household	287,595	87.9	1,827,103	83.1
Foods	2,525,959	91.3	16,917,517	88.3
Restaurants & Cafés	435,122	91.7	2,887,772	93.7
Service	112,224	80.8	739,299	91.4
Others	47,929	71.8	260,114	56.3
Total	9,309,760	93.3	59,880,926	89.8

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd.			
Merchandise Category	September	YoY (%)	Total April to September	YoY (%)
(Men's clothing)	5,029,399	106.2	32,073,859	98.2
(Women's clothing)	10,216,376	99.8	58,565,551	95.3
(Children's clothing)	1,151,220	108.2	7,579,878	105.1
(Formal wear and bedding)	1,243,158	106.8	7,493,960	98.9
Sales of apparel	17,640,153	102.5	105,713,248	97.1
Accessories	6,237,452	105.8	37,327,699	98.5
Sundry goods	11,066,786	114.5	63,974,580	106.5
Household	2,050,041	95.0	12,972,342	98.3
Foods	8,522,781	95.9	62,381,897	95.6
Restaurants & Cafés	1,047,462	91.8	6,856,614	95.7
Service	516,228	85.3	3,060,082	91.2
Others	1,112,879	98.4	7,781,348	92.2
Total	48,193,782	103.2	300,067,810	98.6

Details of branche stores	Isetan Tachikawa store		Isetan Matsudo store		Isetan Urawa store		Isetan Sagamihara store		Isetan Fuchu store	
(Thousands of yen)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
September	2,621,109	104.2	1,246,490	102.6	2,994,250	105.9	1,405,898	96.0	1,042,013	93.1
Total April to September	16,521,451	99.5	8,316,666	97.9	18,795,534	100.0	9,188,661	95.1	7,058,614	94.5
Operating Days	30	0	30	0	30	0	30	0	30	0

Sales of each stores(regional department store subsidiaries)

(Thousands of yen)	Sapporo Marui Mitsukoshi		Hakodate Maruiimai		Sendai Mituskoshi		Nigata Isetan Mitsukoshi		Shizuoka Isetan		Nagoya Mitsukoshi		Hiroshima Mitsukoshi		Takamatsu Mitsukoshi		Matsuyama Mitsukoshi		Iwataya Mitsukoshi		Sub Total	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
September	5,116,938	105.3	606,528	94.1	2,414,772	98.7	3,439,959	97.9	1,526,706	110.0	4,992,587	102.4	1,185,261	96.0	1,650,494	104.4	921,934	97.4	8,626,377	105.3	30,481,556	102.7
Total April to September	30,194,813	104.6	3,552,325	93.9	15,676,928	99.6	20,842,789	97.4	9,241,524	103.2	30,339,770	96.7	7,264,820	96.0	10,580,278	100.1	6,418,248	97.0	54,899,891	103.1	189,011,386	100.5

Grand Total

(Thousands of yen)	Sales	YoY (%)
September	78,675,339	103.0
Total April to September	489,079,196	99.3

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