Isetan Mitsukoshi Holdings Monthly Sales Report (September 2019)
(Domestic Department Store Business)

October 15, 2019

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2019
Isetan Shinjuku Main store	124.8%	102.8%
Mitsukoshi Nihombashi Main store	125.9%	100.9%
Mitsukoshi Ginza store	113.1%	102.1%
Isetan Tachikawa store	111.7%	100.4%
Isetan Urawa store	117.2%	101.2%
Isetan Sagamihara store	249.6%	130.0%
Isetan Fuchu store	250.0%	128.2%
SubTotal (A)	128.5%	103.4%

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2019
Sapporo Marui Mitsukoshi Ltd.	132.3%	103.1%
Hakodate Marui Imai Ltd.	118.2%	108.8%
Sendai Mitsukoshi Ltd.	115.4%	99.0%
Niigata Isetan Mitsukoshi Ltd.	113.0%	100.4%
Shizuoka Isetan Co., Ltd.	113.3%	97.2%
Nagoya Mitsukoshi Ltd.	114.8%	102.1%
Hiroshima Mitsukoshi Ltd.	113.6%	103.9%
Takamatsu Mitsukoshi Ltd.	133.4%	103.7%
Matsuyama Mitsukoshi Ltd.	129.5%	100.4%
Iwataya Mitsukoshi Ltd.	115.9%	99.3%
SubTotal (B)	119.0%	101.0%
Grand Total(A+B)	124.8%	102.5%

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	September	Total FY2019	September	Total FY2019	September	Total FY2019	September	Total FY2019	September	Total FY2019	September	Total FY2019
(Men's clothing)	121.8	106.2	94.2	92.0	103.6	98.7	116.8	103.3	123.4	104.7	117.9	102.1
(Women's clothing)	126.4	99.0	99.0	85.3	103.9	99.9	116.9	96.0	122.3	98.1	118.9	98.4
(Children's clothing)	94.4	97.1	137.7	106.3	108.0	104.9	105.5	101.1	117.3	102.6	111.2	99.6
(Formal wear and bedding)	101.9	80.6	130.7	98.9	123.8	101.5	113.3	87.2	136.2	96.6	138.0	97.6
Sales of apparel	121.8	100.5	103.2	89.7	104.7	100.2	116.0	98.2	123.2	100.3	119.2	99.4
Accessories	117.9	93.8	177.3	123.6	120.5	102.4	128.7	101.1	139.8	104.3	135.6	105.1
Sundry goods	145.3	112.7	185.0	119.6	121.2	104.8	148.4	112.1	150.1	112.1	151.9	111.7
Household	132.7	92.2	114.4	91.6	112.0	94.1	122.4	92.1	141.7	97.5	130.2	95.6
Foods	109.9	108.2	99.0	97.2	105.1	103.2	104.9	102.6	108.5	102.1	102.9	99.9
Restaurants & Cafés	97.1	93.3	101.6	100.2	7.5	6.8	93.1	89.3	110.3	97.1	107.2	96.8
Service	91.5	88.3	79.2	95.9	98.4	101.6	88.4	91.3	92.9	93.2	93.3	92.9
Others	118.2	107.1	75.9	87.9	102.6	96.5	87.3	93.2	89.0	93.2	91.5	94.0
Total	124.8	102.8	125.9	100.9	113.1	102.1	123.0	102.2	128.5	103.4	124.8	102.5
Operating Days	30	183	30	183	30	183	-	-	-	-	—	—

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