Isetan Mitsukoshi Holdings Monthly Sales Report (April 2020)
(Domestic Department Store Business)

May 15, 2020

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2019
Isetan Shinjuku Main store	20.5%	20.5%
Mitsukoshi Nihombashi Main store	14.7%	14.7%
Mitsukoshi Ginza store	5.1%	5.1%
Isetan Tachikawa store	14.0%	14.0%
Isetan Urawa store	11.9%	11.9%

Sub Total (Isetan Mitsukoshi) (A)	**14.9%**	**14.9%**
existing stores total ※ (B)	**15.7%**	**15.7%**

※excluding Isetan Sagamihara Store and Isetan Fuchu Store

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2019
Sapporo Marui Mitsukoshi Ltd.	29.2%	29.2%
Hakodate Marui Imai Ltd.	48.9%	48.9%
Sendai Mitsukoshi Ltd.	35.1%	35.1%
Niigata Isetan Mitsukoshi Ltd.	35.4%	35.4%
Shizuoka Isetan Co., Ltd.	36.5%	36.5%
Nagoya Mitsukoshi Ltd.	36.4%	36.4%
Hiroshima Mitsukoshi Ltd.	36.6%	36.6%
Takamatsu Mitsukoshi Ltd.	34.0%	34.0%
Matsuyama Mitsukoshi Ltd.	32.9%	32.9%
Iwataya Mitsukoshi Ltd.	20.0%	20.0%

Sub Total (Regional Store) (C)	**30.4%**	**30.4%**
existing stores total ※ (D)	**31.4%**	**31.4%**

Sub Total (Isetan Mitsukoshi) (A+C)	**20.8%**	**20.8%**
existing stores total ※ (B+D)	**21.8%**	**21.8%**

※excluding Isetan Sagamihara Store , Isetan Fuchu Store and Niigata Mitsukoshi Store

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	February	Total FY2020	February	Total FY2020	February	Total FY2020	February	Total FY2020	February	Total FY2020	February	Total FY2020
(Men's clothing)	9.1	9.1	6.4	6.4	3.1	3.1	8.1	8.1	7.8	7.8	10.8	10.8
(Women's clothing)	8.4	8.4	6.5	6.5	3.3	3.3	7.2	7.2	6.7	6.7	11.4	11.4
(Children's clothing)	33.0	33.0	59.6	59.6	2.3	2.3	40.5	40.5	39.3	39.3	45.0	45.0
(Formal wear and bedding)	19.6	19.6	10.4	10.4	8.1	8.1	15.8	15.8	13.5	13.5	20.6	20.6
Sales of apparel	10.7	10.7	16.7	16.7	3.3	3.3	11.0	11.0	10.6	10.6	14.9	14.9
Accessories	11.5	11.5	7.5	7.5	3.2	3.2	8.7	8.7	8.4	8.4	12.5	12.5
Sundry goods	31.4	31.4	12.6	12.6	4.7	4.7	19.9	19.9	19.2	19.2	22.5	22.5
Household	21.5	21.5	13.0	13.0	6.6	6.6	16.9	16.9	15.6	15.6	21.6	21.6
Foods	45.5	45.5	16.9	16.9	9.6	9.6	27.8	27.8	23.5	23.5	34.9	34.9
Restaurants & Cafés	4.2	4.2	3.9	3.9	3.1	3.1	4.2	4.2	3.9	3.9	7.4	7.4
Service	23.3	23.3	4.3	4.3	7.1	7.1	16.8	16.8	15.0	15.0	18.4	18.4
Others	29.7	29.7	22.6	22.6	17.5	17.5	23.8	23.8	23.4	23.4	35.8	35.8
Total	20.5	20.5	14.7	14.7	5.1	5.1	16.1	16.1	14.9	14.9	20.8	20.8
Operating Days	5	5	5	5	5	5	-	-	-	-	—	—

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