Isetan Mitsukoshi Holdings Ltd. Sales of Department Store Business Report February 2015

三越伊勢丹ホールディングス

13-Mar-15

Sales of each stores(Isetan Mitsukoshi Ltd.)

(Thousands of yen)	Isetan Shinjuku Main store				Mitsukoshi Nihombashi Main store				Mitsukoshi Ginza store				Total of Flagship Stores			
Merchandise Category	February	YoY (%)	Total April to February	YoY (%)	February	YoY (%)	Total April to February	YoY (%)	February	YoY (%)	Total April to February	YoY (%)	February	YoY (%)	Total April to February	YoY (%)
(Men's clothing)	2,729,164	112.0	40,229,586	100.6	627,546	117.3	10,036,169	109.9	454,747	126.9	5,394,102	109.8	3,811,457	114.4	55,659,857	103.0
(Women's clothing)	4,211,595	112.6	52,952,416	97.7	2,142,934	112.4	28,772,873	100.4	1,200,889	125.3	14,477,281	109.6	7,555,418	114.4	96,202,570	100.2
(Children's clothing)	416,205	103.4	4,865,923	94.2	716,387	95.8	3,068,136	93.2	85,408	153.8	1,053,682	122.5	1,218,000	101.0	8,987,741	96.5
(Formal wear and bedding)	411,628	64.1	5,836,496	91.3	165,163	96.3	2,106,048	88.1	37,534	81.5	592,384	101.9	614,325	71.4	8,534,928	91.1
Sales of apparel	7,768,592	107.6	103,884,421	98.2	3,652,030	108.6	43,983,226	101.2	1,778,577	125.4	21,517,450	110.0	13,199,199	110.0	169,385,097	100.4
Accessories	2,767,892	111.0	33,015,294	101.9	935,134	105.9	11,622,172	107.1	1,058,874	127.3	11,452,224	106.2	4,761,900	113.2	56,089,690	103.8
Sundry goods	3,870,909	105.2	39,249,374	97.3	2,001,115	88.9	24,294,023	93.2	1,649,190	151.1	14,251,851	118.1	7,521,214	107.1	77,795,248	99.1
Household	775,657	85.2	10,354,734	91.1	746,426	95.7	9,852,077	92.0	220,864	122.2	2,535,675	105.9	1,742,947	93.1	22,742,486	92.9
Foods	2,930,325	108.1	34,744,889	100.3	2,501,621	103.9	43,646,359	101.2	1,453,118	103.3	15,215,199	102.9	6,885,064	105.5	93,606,447	101.1
Restaurants & Cafés	370,387	107.6	4,694,311	95.9	139,780	123.6	2,056,844	107.2	51,350	111.5	646,125	98.1	561,517	111.6	7,397,280	99.0
Service	296,423	95.7	3,351,101	106.2	326,439	108.8	5,238,622	101.4	13,982	117.1	204,288	102.6	636,844	102.4	8,794,011	103.2
Others	257,052	140.8	3,303,288	116.7	732,763	119.9	9,692,346	106.2	68,356	105.0	978,887	97.4	1,058,171	123.2	13,974,521	107.8
Total	19,037,237	106.6	232,597,412	98.8	11,035,308	103.1	150,385,669	100.0	6,294,311	124.6	66,801,697	108.7	36,366,856	108.2	449,784,778	100.6
Operating Days	26	0	329	0	26	0	329	0	26	0	329	0	—	—	—	—

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd. branch stores			
Merchandise Category	February	YoY (%)	Total April to February	YoY (%)
(Men's clothing)	754,993	101.6	11,462,319	97.2
(Women's clothing)	2,264,430	109.1	31,570,984	97.0
(Children's clothing)	340,906	108.3	4,160,024	98.1
(Formal wear and bedding)	458,417	92.0	5,735,141	95.8
Sales of apparel	3,818,747	105.1	52,928,469	97.0
Accessories	1,107,844	91.4	16,474,854	97.2
Sundry goods	1,403,129	98.8	16,560,416	94.2
Household	407,910	96.2	5,136,202	92.5
Foods	3,264,842	100.9	43,157,580	95.5
Restaurants & Cafés	463,710	110.4	6,074,467	99.1
Service	135,995	102.1	1,775,333	89.5
Others	85,423	98.1	1,228,010	87.6
Total	10,687,604	101.2	143,335,329	96.0

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd.			
Merchandise Category	February	YoY (%)	Total April to February	YoY (%)
(Men's clothing)	4,566,449	112.1	67,122,176	102.0
(Women's clothing)	9,819,847	113.1	127,773,555	99.4
(Children's clothing)	1,558,905	102.5	13,147,762	97.0
(Formal wear and bedding)	1,072,742	79.0	14,270,075	93.0
Sales of apparel	17,017,944	108.9	222,313,569	99.5
Accessories	5,869,745	108.3	72,564,546	102.2
Sundry goods	8,924,343	105.7	94,355,661	98.2
Household	2,150,857	93.7	27,878,687	92.9
Foods	10,149,908	104.0	136,764,037	99.3
Restaurants & Cafés	1,025,228	111.0	13,471,746	99.1
Service	772,839	102.4	10,569,340	100.6
Others	1,143,596	120.9	15,202,523	105.8
Total	47,054,458	106.5	593,120,108	99.4

Details of branche stores	Isetan Tachikawa store		Isetan Matsudo store		Isetan Urawa store		Isetan Sagamihara store		Isetan Fuchu store		Mitsukoshi Chiba store	
(Thousands of yen)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
February	2,579,055	106.2	1,317,929	100.3	2,882,032	99.6	1,664,530	103.9	1,366,233	99.3	877,825	92.3
Total April to February	34,856,296	98.7	18,043,548	93.7	38,356,313	97.6	21,838,673	96.0	17,858,361	95.1	12,382,138	88.5
Operating Days	26	0	26	0	26	0	26	0	27	0	26	0

Sales of each stores(regional department store subsidiaries)

(Thousands of yen)	Sapporo Marui Mitsukoshi		Hakodate Maruiimai		Sendai Mituskoshi		Nigata Isetan Mitsukoshi		Shizuoka Isetan		Nagoya Mitsukoshi		Hiroshima Mitsukoshi		Takamatsu Mitsukoshi		Matsuyama Mitsukoshi		岩田屋三越		国内グループ百貨店計	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	売上高	伸率	売上高	伸率
February	5,023,887	100.1	690,051	95.8	2,475,827	102.4	3,260,849	98.5	1,360,664	101.1	5,143,962	98.3	1,140,377	99.2	1,697,200	109.1	1,043,157	100.4	8,328,624	98.7	30,164,598	99.8
Total April to February	57,657,124	95.4	8,127,288	94.5	32,062,064	98.7	41,629,931	96.5	18,298,762	98.1	63,443,398	99.5	14,764,707	96.8	20,970,880	103.8	13,887,550	96.1	102,865,789	97.7	373,707,492	97.8

Grand Total

(Thousands of yen)		
	Sales	YoY (%)
February	77,219,056	103.8
Total April to February	966,827,600	98.8

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