Isetan Mitsukoshi Holdings Ltd, Sales of Department Store Business Report March 2015

三越伊勢丹ホールディングス

15-Apr-15

Sales of each stores(Isetan Mitsukoshi Ltd.)

(Thousands of yen)	Isetan Shinjuku Main store				Mitsukoshi Nihombashi Main store				Mitsukoshi Ginza store				Total of Flagship Stores			
Merchandise Category	March	YoY (%)	Total April to March	YoY (%)	March	YoY (%)	Total April to March	YoY (%)	March	YoY (%)	Total April to March	YoY (%)	March	YoY (%)	Total April to March	YoY (%)
(Men's clothing)	3,874,842	85.6	44,104,428	99.1	849,484	101.7	10,885,653	109.2	525,346	98.5	5,919,448	108.7	5,249,672	89.1	60,909,529	101.6
(Women's clothing)	6,111,026	91.7	59,063,442	97.1	2,880,400	86.1	31,653,273	98.9	1,588,689	94.9	16,065,970	108.0	10,580,115	90.6	106,782,685	99.1
(Children's clothing)	1,103,977	98.1	5,969,900	94.9	1,880,467	96.4	4,948,603	94.4	103,749	128.6	1,157,431	123.0	3,088,193	97.8	12,075,934	96.8
(Formal wear and bedding)	517,547	69.9	6,354,043	89.1	219,863	59.0	2,325,911	84.2	59,602	91.5	651,986	100.9	797,012	67.6	9,331,940	88.5
Sales of apparel	11,607,392	88.9	115,491,813	97.2	5,830,214	89.6	49,813,440	99.7	2,277,386	96.7	23,794,836	108.6	19,714,992	90.0	189,100,089	99.2
Accessories	3,745,936	85.8	36,761,230	100.0	1,169,283	84.5	12,791,455	104.5	1,304,441	91.8	12,756,665	104.6	6,219,660	86.7	62,309,350	101.8
Sundry goods	4,961,599	73.0	44,210,973	93.8	2,620,161	60.8	26,914,184	88.6	2,086,846	102.4	16,338,697	115.9	9,668,606	73.5	87,463,854	95.5
Household	1,112,261	78.3	11,466,995	89.6	961,544	77.2	10,813,621	90.5	306,666	103.3	2,842,341	105.6	2,380,471	80.3	25,122,957	91.6
Foods	3,132,727	103.9	37,877,616	100.6	2,905,102	98.2	46,551,461	101.0	1,466,713	98.7	16,681,912	102.5	7,504,542	100.6	101,110,989	101.1
Restaurants & Cafés	480,231	96.8	5,174,542	96.0	173,407	103.3	2,230,251	106.9	60,220	95.2	706,345	97.8	713,858	98.2	8,111,138	98.9
Service	428,205	99.0	3,779,306	105.3	512,899	101.1	5,751,521	101.4	28,291	108.7	232,579	103.3	969,395	100.4	9,763,406	102.9
Others	431,908	85.2	3,735,196	111.9	1,002,170	120.5	10,694,516	107.4	95,884	105.0	1,074,771	98.0	1,529,962	107.0	15,504,483	107.7
Total	25,900,259	86.1	258,497,671	97.4	15,174,780	84.7	165,560,449	98.4	7,626,447	98.1	74,428,144	107.5	48,701,486	87.3	498,486,264	99.1
Operating Days	31	0	360	0	31	0	360	0	31	0	360	0	—	—	—	—

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd, branch stores			
Merchandise Category	March	YoY (%)	Total April to March	YoY (%)
(Men's clothing)	1,078,648	84.8	12,540,967	96.0
(Women's clothing)	3,222,616	85.2	34,793,600	95.8
(Children's clothing)	932,565	90.8	5,092,589	96.7
(Formal wear and bedding)	491,631	74.7	6,226,772	93.7
Sales of apparel	5,725,460	85.0	58,653,929	95.7
Accessories	1,705,837	78.6	18,180,691	95.1
Sundry goods	1,862,510	65.8	18,422,926	90.3
Household	505,597	68.1	5,641,799	89.6
Foods	3,803,595	92.1	46,961,175	95.2
Restaurants & Cafés	584,782	93.5	6,659,249	98.6
Service	236,081	92.8	2,011,414	89.8
Others	117,727	85.8	1,345,737	87.5
Total	14,541,589	82.5	157,876,918	94.5

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd,			
Merchandise Category	March	YoY (%)	Total April to March	YoY (%)
(Men's clothing)	6,328,319	88.3	73,450,495	100.6
(Women's clothing)	13,802,731	89.2	141,576,286	98.3
(Children's clothing)	4,020,758	96.1	17,168,520	96.8
(Formal wear and bedding)	1,288,644	70.2	15,558,719	90.5
Sales of apparel	25,440,452	88.8	247,754,021	98.3
Accessories	7,925,499	84.8	80,490,045	100.2
Sundry goods	11,531,115	72.2	105,886,776	94.5
Household	2,886,068	77.9	30,764,755	91.2
Foods	11,308,137	97.6	148,072,174	99.1
Restaurants & Cafés	1,298,640	96.0	14,770,386	98.8
Service	1,205,476	98.8	11,774,816	100.4
Others	1,647,687	105.1	16,850,210	105.7
Total	63,243,074	86.2	656,363,182	98.0

Details of branche stores	Isetan Tachikawa store		Isetan Matsudo store		Isetan Urawa store		Isetan Sagamihara store		Isetan Fuchu store		Mitsukoshi Chiba store	
(Thousands of yen)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
March	3,682,714	84.8	1,753,058	84.0	3,969,388	82.2	2,200,474	79.8	1,733,708	83.4	1,202,247	78.5
Total April to March	38,539,010	97.2	19,796,606	92.8	42,325,701	95.9	24,039,147	94.3	19,592,069	93.9	13,584,385	87.5
Operating Days	31	0	31	0	31	0	31	0	31	0	31	0

Sales of each stores(regional department store subsidiaries)

(Thousands of yen)	Sapporo Marui Mitsukoshi		Hakodate Maruiimai		Sendai Mituskoshi		Nigata Isetan Mitsukoshi		Shizuoka Isetan		Nagoya Mitsukoshi		Hiroshima Mitsukoshi		Takamatsu Mitsukoshi		Matsuyama Mitsukoshi		岩田屋三越		国内グループ百貨店計	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	売上高	伸率	売上高	伸率
March	5,784,810	81.1	824,817	80.5	3,147,902	81.9	4,423,134	78.7	1,954,321	84.3	6,545,509	78.8	1,295,457	84.7	2,069,560	82.4	1,338,006	76.7	10,169,263	81.1	37,552,781	80.6
Total April to March	63,441,935	93.9	8,952,105	93.0	35,209,966	96.9	46,053,065	94.5	20,253,083	96.6	69,988,907	97.1	16,060,164	95.7	23,040,441	101.4	15,225,556	94.0	113,035,052	96.0	411,260,273	95.9

Grand Total

(Thousands of yen)		
	Sales	YoY (%)
March	100,795,855	84.0
Total April to March	1,067,623,455	97.2

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