Isetan Mitsukoshi Holdings Monthly Sales Flash Report November 2022
Domestic Department Store Business

December 1, 2022

■We have applied revenue recognition standard from FY2021. The disclosure of the Department Store Business sales by store remains on conventional standard.

Isetan Mitsukoshi Ltd. Stores Sales
(Tokyo Metropolitan Area)

Isetan Mitsukoshi	YoY (%)	Total Apr to Nov
Isetan Shinjuku Main Store	121.4%	137.4%
Mitsukoshi Nihombashi Main Store	107.6%	125.0%
Mitsukoshi Ginza Store	125.0%	137.5%
Isetan Tachikawa Store	95.2%	111.3%
Isetan Urawa Store	106.2%	106.7%

	YoY (%)	Total Apr to Nov
Sub Total (Isetan Mitsukoshi) (A)	115.2%	130.1%

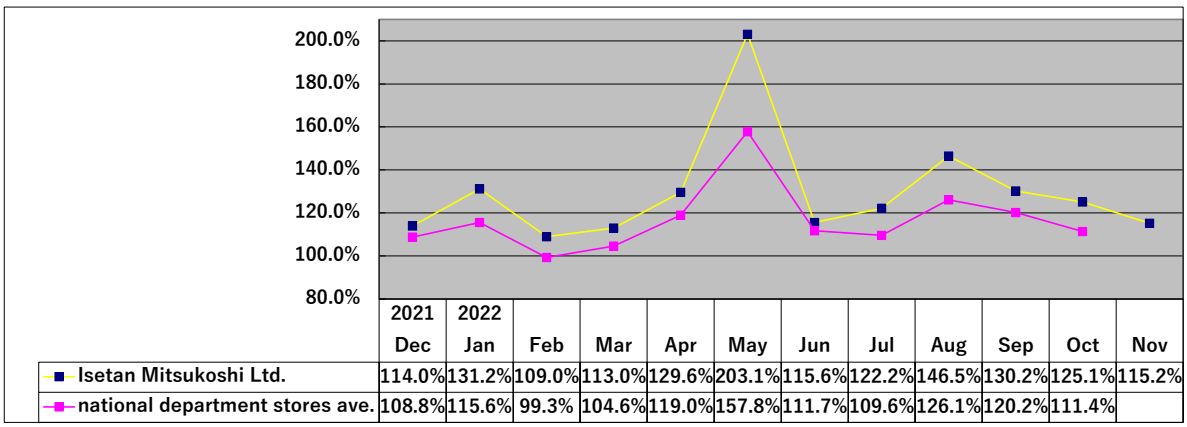
Domestic Regional Companies Sales

Regional Companies	YoY (%)	Total Apr to Nov
Sapporo Marui Mitsukoshi Ltd.	104.6%	117.9%
Hakodate Marui Imai Ltd.	95.2%	102.5%
Sendai Mitsukoshi Ltd.	92.0%	105.2%
Niigata Isetan Mitsukoshi Ltd.	97.5%	104.2%
Shizuoka Isetan Ltd.	98.3%	104.6%
Nagoya Mitsukoshi Ltd.	101.5%	103.0%
Hiroshima Mitsukoshi Ltd.	95.6%	103.1%
Takamatsu Mitsukoshi Ltd.	97.2%	105.5%
Matsuyama Mitsukoshi Ltd.	84.7%	109.1%
Iwataya Mitsukoshi Ltd.	105.0%	115.7%

	YoY (%)	Total Apr to Nov
Sub Total (Regional Store) (B)	100.7%	109.6%

	YoY (%)	Total Apr to Nov
Sub Total (Isetan Mitsukoshi Group) (A+B)	109.4%	121.4%

Monthly sales change for the past one year (year on year)
[Isetan Mitsukoshi Ltd. (Tokyo Metropolitan Area) ・national department stores average]



	2021 Dec	2022 Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov
Isetan Mitsukoshi Ltd.	114.0%	131.2%	109.0%	113.0%	129.6%	203.1%	115.6%	122.2%	146.5%	130.2%	125.1%	115.2%
national department stores ave.	108.8%	115.6%	99.3%	104.6%	119.0%	157.8%	111.7%	109.6%	126.1%	120.2%	111.4%	

■In addition to the continued strong consumption of high-priced items, due to the increase in tax-free sales, sales were driven mainly by Isetan Mitsukoshi (5 Tokyo metropolitan area stores), and YoY sales were 115.2% for the total of Isetan Mitsukoshi and were 109.4% for the total of Isetan Mitsukoshi Group tores (domestic department stores). Since April 2022, the Isetan Shinjuku Main Store has performed better than in 2018 for eight consecutive months.

■At the Isetan Shinjuku Main Store and the Mitsukoshi Nihombashi Main Store, the willingness to purchase high-value-added products such as luxury brands continues to be high, and jewelry, watches, and handbags remained strong. At the Isetan Shinjuku Main Store, purchases of outerwear such as ladies' courts and jackets also grew, and highly unique events supported sales.

■Tax-free sales have been on a recovery trend since the easing of entry restrictions in October, mainly at stores in the Tokyo metropolitan area. Sales were robust, particularly for luxury-brand clothing, jewelry, watches, and handbags. Sales at the Isetan Shinjuku Main Store and the Mitsukoshi Nihombashi Main Store surpassed 2018 results.

【Contact】
Corporate Communication and IR Division, General Affairs Department, Isetan Mitsukoshi Holdings Ltd.
E-mail:support_sh@imhds.co.jp