Isetan Mitsukoshi Holdings Ltd. Sales of Department Store Business Report November 2017

December 15, 2017

Sales of each stores(Isetan Mitsukoshi Ltd.)

(Thousands of yen)	Isetan Shinjuku Main store				Mitsukoshi Nihombashi Main store				Mitsukoshi Ginza store				Total of Flagship Stores			
Merchandise Category	November	YoY (%)	Total April to November	YoY (%)	November	YoY (%)	Total April to November	YoY (%)	November	YoY (%)	Total April to November	YoY (%)	November	YoY (%)	Total April to November	YoY (%)
(Men's clothing)	4,179,751	104.2	29,025,671	101.3	1,159,789	92.5	7,323,247	93.8	441,943	99.5	3,278,858	102.9	5,781,483	100.0	39,627,776	99.9
(Women's clothing)	5,362,445	108.5	37,815,227	103.7	2,422,762	84.6	16,570,637	82.0	1,286,386	109.4	9,187,558	104.7	9,071,593	99.9	63,573,422	97.1
(Children's clothing)	549,549	105.5	4,287,895	109.6	237,309	97.1	2,153,169	108.0	118,483	110.4	1,239,986	108.9	905,341	105.4	7,681,050	109.0
(Formal wear and bedding)	590,061	98.0	4,191,395	100.0	195,002	102.6	1,535,336	99.7	61,583	82.7	605,064	102.5	846,646	103.8	6,331,795	100.2
Sales of apparel	10,681,806	106.0	75,320,188	102.8	4,014,862	88.2	27,582,389	87.4	1,908,395	105.9	14,311,466	104.5	16,605,063	100.4	117,214,043	98.9
Accessories	3,037,020	108.8	23,153,844	100.6	1,144,329	101.7	8,710,429	100.3	1,062,310	111.4	8,290,956	105.1	5,243,659	99.6	40,155,229	101.4
Sundry goods	4,699,185	110.6	35,062,470	110.0	2,483,226	101.6	19,898,330	100.2	2,615,868	126.7	19,829,654	121.7	9,798,279	113.4	74,790,454	109.9
Household	1,051,756	105.5	7,361,137	101.1	790,935	100.0	6,121,789	99.0	165,282	106.6	1,327,400	103.9	2,007,973	96.6	14,810,326	100.5
Foods	4,253,510	102.0	24,015,745	101.1	6,587,721	103.2	29,519,894	96.2	1,696,849	103.8	10,713,088	102.8	12,538,080	104.2	64,248,727	99.1
Restaurants & Cafés	436,724	101.9	3,500,201	100.2	153,936	91.4	1,372,845	89.5	41,486	93.6	331,380	97.1	632,146	92.7	5,204,426	97.0
Service	353,578	95.5	2,195,260	86.2	131,788	102.6	860,550	96.9	41,049	106.0	226,142	106.4	526,415	92.1	3,281,952	90.0
Others	373,443	89.8	2,715,388	93.2	1,199,557	100.7	6,855,585	95.2	135,185	111.7	769,792	102.8	1,708,185	85.5	10,340,765	95.2
Total	24,887,022	105.9	173,324,233	103.1	16,506,354	98.3	100,921,811	94.7	7,666,424	112.5	55,799,878	109.7	49,059,800	102.6	330,045,922	101.4
Operating Days	30	0	241	0	30	0	242	0	30	0	241	0	—	—	—	—

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd. branch stores			
Merchandise Category	November	YoY (%)	Total April to November	YoY (%)
(Men's clothing)	1,024,302	87.7	6,153,024	90.6
(Women's clothing)	2,624,027	99.0	17,719,204	90.7
(Children's clothing)	288,552	85.4	2,401,645	89.3
(Formal wear and bedding)	493,950	98.1	3,703,176	94.7
Sales of apparel	4,430,831	95.1	29,977,049	91.0
Accessories	1,207,374	87.3	9,625,875	90.3
Sundry goods	1,527,791	91.2	11,430,172	92.1
Household	343,638	78.7	2,486,184	84.6
Foods	4,106,592	82.5	23,441,468	88.3
Restaurants & Cafés	482,313	88.2	3,815,546	93.4
Service	205,327	88.4	1,091,624	92.2
Others	44,193	36.0	340,668	53.9
Total	12,348,059	88.0	82,208,586	89.9

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd.			
Merchandise Category	November	YoY (%)	Total April to November	YoY (%)
(Men's clothing)	6,805,786	99.9	45,780,799	98.6
(Women's clothing)	11,695,619	100.9	81,292,626	95.6
(Children's clothing)	1,193,893	99.7	10,082,692	103.6
(Formal wear and bedding)	1,340,595	97.0	10,034,967	98.1
Sales of apparel	21,035,893	100.3	147,191,084	97.2
Accessories	6,451,033	104.6	49,781,104	99.1
Sundry goods	11,326,072	109.2	86,220,623	107.2
Household	2,351,612	101.4	17,296,514	97.8
Foods	16,644,671	98.9	87,690,184	95.9
Restaurants & Cafés	1,114,459	97.2	9,019,976	95.4
Service	731,741	99.9	4,373,578	90.5
Others	1,752,378	95.5	10,681,444	92.9
Total	61,407,859	101.7	412,254,507	98.9

Details of branche stores	Isetan Tachikawa store		Isetan Matsudo store		Isetan Urawa store		Isetan Sagamihara store		Isetan Fuchu store	
(Thousands of yen)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
November	3,432,809	104.5	1,767,684	101.4	3,853,941	104.1	1,889,508	99.1	1,404,117	96.0
Total April to November	22,754,427	100.2	11,489,114	98.3	25,802,003	100.1	12,584,734	95.4	9,578,308	93.9
Operating Days	30	0	30	0	30	0	30	0	30	0

Sales of each stores(regional department store subsidiaries)

(Thousands of yen)	Sapporo Marui Mitsukoshi		Hakodate Maruiimai		Sendai Mituskoshi		Nigata Isetan Mitsukoshi		Shizuoka Isetan		Nagoya Mitsukoshi		Hiroshima Mitsukoshi		Takamatsu Mitsukoshi		Matsuyama Mitsukoshi		Iwataya Mitsukoshi		Sub Total	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
November	5,634,658	100.8	653,657	95.2	2,941,722	101.1	4,053,533	99.7	1,751,556	103.7	5,844,649	99.9	1,364,660	96.3	2,071,211	100.1	1,359,314	99.0	11,053,947	104.4	36,728,908	101.4
Total April to November	41,328,326	103.9	4,842,928	94.9	21,148,419	99.6	28,435,611	97.5	12,594,034	102.8	41,485,497	97.5	9,746,008	95.9	14,499,029	99.8	8,884,231	96.1	75,467,266	103.3	258,431,349	100.5

Grand Total

(Thousands of yen)	Sales	YoY (%)
November	98,136,766	101.6
Total April to November	670,685,855	99.5

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