

Isetan Mitsukoshi Holdings Ltd. Sales of Department Store Business Report October 2017



November 15, 2017

Sales of each stores(Isetan Mitsukoshi Ltd.)

(Thousands of yen)	Isetan Shinjuku Main store				Mitsukoshi Nihombashi Main store				Mitsukoshi Ginza store				Total of Flagship Stores			
	October	YoY (%)	Total April to October	YoY (%)	October	YoY (%)	Total April to October	YoY (%)	October	YoY (%)	Total April to October	YoY (%)	October	YoY (%)	Total April to October	YoY (%)
Merchandise Category																
(Men' s clothing)	4,441,579	100.3	24,845,920	100.8	1,120,567	94.2	6,163,458	94.1	483,537	114.5	2,836,915	103.5	6,045,683	98.5	33,846,293	99.7
(Women' s clothing)	5,277,972	102.0	32,452,782	102.9	2,084,621	73.9	14,147,875	81.6	1,278,167	110.5	7,901,172	103.9	8,640,760	92.2	54,501,829	96.5
(Children' s clothing)	588,034	103.0	3,738,346	110.3	249,476	97.6	1,915,860	109.5	146,930	106.1	1,121,503	108.7	984,440	105.8	6,775,709	109.8
(Formal wear and bedding)	480,753	91.9	3,601,334	100.3	204,148	90.0	1,340,334	99.3	62,740	109.8	543,481	105.4	747,641	88.5	5,485,149	100.6
Sales of apparel	10,788,338	100.8	64,638,382	102.3	3,658,812	81.4	23,567,527	87.3	1,971,374	111.1	12,403,071	104.3	16,418,524	95.0	100,608,980	98.6
Accessories	2,728,795	101.5	20,116,824	99.5	1,074,289	99.5	7,566,100	100.1	1,071,209	102.6	7,228,646	104.3	4,874,293	93.0	34,911,570	100.6
Sundry goods	4,401,462	113.4	30,363,285	109.9	2,334,452	96.9	17,415,104	100.1	2,717,575	131.4	17,213,786	121.0	9,453,489	109.8	64,992,175	109.7
Household	810,711	93.5	6,309,381	100.4	696,420	89.6	5,330,854	98.8	149,985	95.8	1,162,118	103.5	1,657,116	89.9	12,802,353	100.0
Foods	2,575,639	99.4	19,762,235	100.9	2,467,095	89.2	22,932,173	94.4	1,203,523	98.2	9,016,239	102.7	6,246,257	93.5	51,710,647	98.2
Restaurants & Cafés	429,913	98.7	3,063,477	100.0	135,533	82.4	1,218,909	89.2	37,997	89.0	289,894	97.6	603,443	94.4	4,572,280	96.7
Service	302,976	72.1	1,841,682	84.6	101,658	93.8	728,762	95.9	30,121	88.1	185,093	106.5	434,755	101.1	2,755,537	88.6
Others	289,301	108.7	2,341,945	93.7	747,323	91.4	5,656,028	94.2	74,736	106.1	634,607	101.1	1,111,360	96.3	8,632,580	94.5
Total	22,327,135	102.2	148,437,211	102.6	11,215,582	88.9	84,415,457	94.0	7,256,520	113.1	48,133,454	109.3	40,799,237	97.4	280,986,122	100.9
Operating Days	31	0	211	0	31	0	212	0	31	0	211	0	—	—	—	—

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd. branch stores			
Merchandise Category	October	YoY (%)	Total April to October	YoY (%)
(Men' s clothing)	855,471	91.6	5,128,722	90.2
(Women' s clothing)	2,390,695	81.7	15,095,177	89.1
(Children' s clothing)	324,481	89.1	2,113,093	89.3
(Formal wear and bedding)	452,772	88.4	3,209,226	94.5
Sales of apparel	4,023,419	84.9	25,546,218	90.0
Accessories	1,128,081	80.8	8,418,501	89.9
Sundry goods	1,466,479	91.1	9,902,381	91.7
Household	315,443	77.4	2,142,546	83.6
Foods	2,417,359	77.5	19,334,876	88.2
Restaurants & Cafés	445,461	87.9	3,333,233	93.1
Service	146,998	79.3	886,297	89.6
Others	36,361	40.9	296,475	56.5
Total	9,979,601	82.8	69,860,527	89.4

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd.			
Merchandise Category	October	YoY (%)	Total April to October	YoY (%)
(Men' s clothing)	6,901,154	99.2	38,975,013	98.3
(Women' s clothing)	11,031,456	92.2	69,597,007	94.8
(Children' s clothing)	1,308,921	98.8	8,888,799	104.1
(Formal wear and bedding)	1,200,412	94.5	8,694,372	98.2
Sales of apparel	20,441,943	95.0	126,155,191	96.7
Accessories	6,002,372	97.2	43,330,071	98.3
Sundry goods	10,919,971	109.2	74,894,551	106.9
Household	1,972,560	91.2	14,944,902	97.3
Foods	8,663,616	92.7	71,045,513	95.3
Restaurants & Cafés	1,048,903	91.8	7,905,517	95.2
Service	581,755	78.3	3,641,837	88.8
Others	1,147,718	94.3	8,929,066	92.5
Total	50,778,838	97.1	350,846,648	98.4

Details of branches	Isetan Tachikawa store		Isetan Matsudo store		Isetan Urawa store		Isetan Sagamiyama store		Isetan Fuchu store	
(Thousands of yen)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
October	2,800,167	99.3	1,404,764	97.4	3,152,528	96.4	1,506,565	92.7	1,115,577	87.7
Total April to October	19,321,618	99.4	9,721,430	97.8	21,948,062	99.5	10,695,226	94.8	8,174,191	93.5
Operating Days	31	0	31	0	31	0	31	0	31	0

Sales of each stores(regional department store subsidiaries)

(Thousands of yen)	Sapporo Marui Mitsukoshi		Hakodate Maruiimai		Sendai Mitsukoshi		Niigata Isetan Mitsukoshi		Shizuoka Isetan		Nagoya Mitsukoshi		Hiroshima Mitsukoshi		Takamatsu Mitsukoshi		Matsuyama Mitsukoshi		Iwataya Mitsukoshi		Sub Total	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
October	5,498,856	103.1	636,947	100.4	2,529,768	97.5	3,539,288	95.6	1,600,955	100.0	5,301,077	98.9	1,116,528	94.9	1,847,539	97.5	1,106,669	88.0	9,513,428	103.0	32,691,055	99.7
Total April to October	35,693,669	104.4	4,189,271	94.8	18,206,697	99.3	24,382,077	97.1	10,842,479	102.7	35,640,848	97.1	8,381,348	95.9	12,427,817	99.7	7,524,917	95.6	64,413,318	103.1	221,702,441	100.4

Grand Total

(Thousands of yen)	Sales	YoY (%)
October	83,469,893	98.1
Total April to October	572,549,089	99.1