Isetan Mitsukoshi Holdings Monthly Sales Report (July 2020)
(Domestic Department Store Business)

August 17, 2020

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2020
Isetan Shinjuku Main store	72.0%	51.3%
Mitsukoshi Nihombashi Main store	83.4%	53.5%
Mitsukoshi Ginza store	49.2%	28.9%
Isetan Tachikawa store	80.7%	51.8%
Isetan Urawa store	87.0%	53.2%

	YoY (%)	Total FY2020
Sub Total (Isetan Mitsukoshi) (A)	**68.1%**	**45.8%**
existing stores total ※ (B)	**72.7%**	**48.4%**

※excluding Isetan Sagamihara Store and Isetan Fuchu Store

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2020
Sapporo Marui Mitsukoshi Ltd.	82.6%	51.8%
Hakodate Marui Imai Ltd.	89.2%	66.5%
Sendai Mitsukoshi Ltd.	84.3%	66.1%
Niigata Isetan Mitsukoshi Ltd.	76.4%	58.9%
Shizuoka Isetan Co., Ltd.	89.0%	65.1%
Nagoya Mitsukoshi Ltd.	87.1%	65.5%
Hiroshima Mitsukoshi Ltd.	94.2%	68.7%
Takamatsu Mitsukoshi Ltd.	85.4%	61.9%
Matsuyama Mitsukoshi Ltd.	80.3%	54.9%
Iwataya Mitsukoshi Ltd.	82.6%	58.8%

	YoY (%)	Total FY2020
Sub Total (Regional Store) (C)	**83.7%**	**60.3%**
existing stores total ※ (D)	**86.6%**	**62.3%**

	YoY (%)	Total FY2020
Sub Total (Isetan Mitsukoshi) (A+C)	**74.2%**	**51.4%**
existing stores total ※ (B+D)	**77.2%**	**53.1%**

※excluding Isetan Sagamihara Store , Isetan Fuchu Store and Niigata Mitsukoshi Store

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	July	Total FY2020	July	Total FY2020	July	Total FY2020	July	Total FY2020	July	Total FY2020	July	Total FY2020
(Men's clothing)	66.8	42.7	73.4	37.2	52.5	29.6	66.5	40.8	64.7	40.4	68.2	43.8
(Women's clothing)	60.1	38.1	65.7	39.2	49.9	28.8	59.5	36.9	56.7	35.4	64.7	41.7
(Children's clothing)	65.7	52.3	100.6	68.1	14.4	16.2	53.3	51.1	54.1	50.9	62.4	58.1
(Formal wear and bedding)	68.5	52.2	61.3	37.2	38.1	29.3	62.8	45.8	59.9	43.7	68.6	49.6
Sales of apparel	63.5	41.3	69.3	42.1	44.1	27.8	61.6	39.7	59.2	38.7	65.8	44.0
Accessories	74.8	46.1	90.5	48.3	55.0	30.8	73.4	43.0	70.3	41.9	76.8	47.4
Sundry goods	69.8	53.7	84.2	45.1	38.4	21.0	64.5	43.1	64.2	42.8	69.9	47.5
Household	75.7	53.8	73.0	47.3	61.7	37.7	73.2	49.6	66.6	46.3	75.1	51.3
Foods	92.1	78.3	92.0	70.7	68.3	42.3	88.7	69.1	83.3	62.9	85.9	67.1
Restaurants & Cafés	43.7	25.9	43.9	25.3	56.2	30.7	43.8	25.8	41.2	24.2	45.6	28.1
Service	73.4	54.5	30.8	17.8	72.4	34.9	61.3	42.1	58.8	39.6	62.9	44.0
Others	116.8	94.3	83.3	59.0	72.0	45.9	89.5	66.9	88.9	66.0	91.1	71.6
Total	72.0	51.3	83.4	53.5	49.2	28.9	71.1	47.8	68.1	45.8	74.2	51.4
Operating Days	31	68	31	68	31	68	-	-	-	-	—	—

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