

Isetan Mitsukoshi Holdings Ltd, Sales of Department Store Business Report May 2018



June 15, 2018

Sales of each stores(Isetan Mitsukoshi Ltd.)

(Thousands of yen)	Isetan Shinjuku Main store				Mitsukoshi Nihombashi Main store				Mitsukoshi Ginza store				Total of Flagship Stores			
	May	YoY (%)	Total April to May	YoY (%)	May	YoY (%)	Total April to May	YoY (%)	May	YoY (%)	Total April to May	YoY (%)	May	YoY (%)	Total April to May	YoY (%)
(Men's clothing)	3,796,244	100.9	7,455,108	103.7	812,672	84.5	1,684,264	86.5	461,639	109.9	948,955	105.5	5,070,555	98.6	10,088,327	100.5
(Women's clothing)	4,363,285	105.2	9,820,022	108.8	1,865,973	90.2	3,736,733	90.3	1,148,846	107.0	2,408,126	108.0	7,378,104	101.2	15,964,881	103.7
(Children's clothing)	591,374	101.7	1,219,992	103.0	437,624	100.2	965,013	99.3	107,039	96.4	263,869	96.8	1,136,037	100.6	2,448,874	100.8
(Formal wear and bedding)	441,018	104.1	940,520	103.1	190,750	108.4	391,322	108.5	71,305	105.5	135,962	91.9	703,073	105.4	1,467,804	103.3
Sales of apparel	9,191,921	103.1	19,435,642	106.1	3,307,019	90.8	6,777,332	91.3	1,788,829	106.9	3,756,912	105.8	14,287,769	100.4	29,969,886	102.3
Accessories	2,981,609	107.2	6,090,003	105.1	1,025,589	90.7	2,026,229	94.7	1,149,404	117.5	2,395,026	114.7	5,156,602	105.5	10,511,258	104.9
Sundry goods	5,058,367	119.4	9,921,332	117.3	2,519,051	97.3	4,408,143	89.1	2,604,669	118.0	5,511,216	118.7	10,182,087	112.7	19,840,691	109.9
Household	747,818	86.0	1,822,384	92.6	589,663	82.1	1,295,770	86.9	155,584	97.9	311,454	93.9	1,493,065	85.5	3,429,608	90.4
Foods	2,459,895	103.8	4,744,409	100.3	2,219,861	95.8	4,422,530	95.8	1,224,392	98.7	2,396,584	97.3	5,904,148	99.6	11,563,523	97.9
Restaurants & Cafés	439,030	102.8	889,300	103.0	135,263	77.1	262,210	79.8	39,293	87.3	78,809	89.2	613,586	94.8	1,230,319	96.1
Service	261,653	105.0	536,271	105.0	111,343	95.9	245,266	108.9	31,029	83.9	66,078	95.3	404,025	100.4	847,615	105.3
Others	255,214	64.3	455,660	67.1	681,175	86.5	1,345,937	85.2	90,350	94.8	175,430	98.1	1,026,739	80.2	1,977,027	81.1
Total	21,395,507	105.7	43,895,001	106.2	10,588,964	92.3	20,783,417	91.4	7,083,550	110.1	14,691,509	109.6	39,068,021	102.4	79,369,927	102.4
Operating Days	31	—	61	—	31	—	61	—	31	—	61	—	—	—	—	—

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd, branch stores			
	May	YoY (%)	Total April to May	YoY (%)
(Men's clothing)	628,381	84.3	1,316,461	86.5
(Women's clothing)	1,886,331	85.3	3,836,852	86.0
(Children's clothing)	270,990	78.7	619,463	82.1
(Formal wear and bedding)	315,788	75.2	676,201	81.3
Sales of apparel	3,101,490	83.4	6,448,977	85.2
Accessories	1,092,535	89.4	2,185,937	88.3
Sundry goods	1,246,220	89.8	2,462,264	92.2
Household	251,783	87.4	505,186	82.4
Foods	1,971,153	83.1	3,873,033	82.1
Restaurants & Cafés	413,872	85.0	814,614	85.9
Service	99,050	69.3	222,242	74.7
Others	48,400	85.9	80,518	84.6
Total	8,224,503	85.0	16,592,771	85.6

※existing stores total

(excluding Isetan Matsudo store)

May: 98.7 Total: 98.9
(Apr. to May)

Details of branche stores (Thousands of yen)	Isetan Tachikawa store		Isetan Urawa store		Isetan Sagamihara store		Isetan Fuchu store	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
May	2,741,847	100.8	3,029,669	100.7	1,384,933	95.1	1,068,054	92.7
Total April to May	5,533,836	102.2	6,090,680	100.7	2,828,936	95.2	2,139,319	91.6
Operating Days (May)	31	—	31	—	31	—	31	—

Sales of each stores(regional department store subsidiaries)

(Thousands of yen)	Sapporo Marui Mitsukoshi		Hakodate Maruiimai		Sendai Mituskoshi		Nigata Isetan Mitsukoshi		Shizuoka Isetan		Nagoya Mitsukoshi		Hiroshima Mitsukoshi		Takamatsu Mitsukoshi		Matsuyama Mitsukoshi		Iwataya Mitsukoshi		Sub Total	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
May	4,873,958	100.2	519,818	94.2	2,385,679	94.5	3,321,263	94.6	1,403,755	92.6	5,226,487	106.7	986,201	92.4	1,758,148	97.7	942,639	95.8	8,742,198	98.0	30,160,147	98.4
Total April to May	9,600,512	101.9	1,080,354	97.5	4,784,899	94.4	6,571,898	95.9	2,828,610	93.3	10,476,141	104.1	2,019,729	93.8	3,446,431	98.9	1,899,675	94.9	17,442,172	100.2	60,150,422	99.3

Grand Total

(Thousands of yen)	Sales	YoY (%)
May	77,452,672	98.7
Total April to May	156,113,120	99.1

※existing stores total

(excluding Isetan Matsudo store)

May: 100.4 Total: 100.8
(Apr. to May)

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd,			
	May	YoY (%)	Total April to May	YoY (%)
(Men's clothing)	5,698,935	96.8	11,404,787	98.7
(Women's clothing)	9,264,436	97.5	19,801,733	99.7
(Children's clothing)	1,407,027	95.5	3,068,336	96.4
(Formal wear and bedding)	1,018,860	93.7	2,144,006	95.2
Sales of apparel	17,389,258	96.9	36,418,862	98.8
Accessories	6,249,137	102.2	12,697,195	101.6
Sundry goods	11,428,304	109.7	22,302,953	107.7
Household	1,744,846	85.8	3,934,793	89.3
Foods	7,875,300	94.9	15,436,557	93.4
Restaurants & Cafés	1,027,458	90.6	2,044,933	91.7
Service	503,074	92.3	1,069,856	97.0
Others	1,075,147	80.5	2,057,548	81.2
Total	47,292,524	98.9	95,962,697	99.1

※existing stores total

(excluding Isetan Matsudo store)

May: 101.7 Total: 101.8
(Apr. to May)