Isetan Mitsukoshi Holdings Monthly Sales Report May 2022
Domestic Department Store Business

June 15, 2022

■We have applied revenue recognition standard since FY2021. The disclosure of the Department Store Business sales by store remains on conventional standard.

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2022
Isetan Shinjuku Main store	196.2%	158.5%
Mitsukoshi Nihombashi Main store	186.8%	153.7%
Mitsukoshi Ginza store	234.4%	173.1%
Isetan Tachikawa store	205.1%	139.8%
Isetan Urawa store	106.6%	104.5%

	YoY (%)	Total FY2022
Sub Total (Isetan Mitsukoshi) (A)	189.2%	153.3%

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2022
Sapporo Marui Mitsukoshi Ltd.	150.7%	127.6%
Hakodate Marui Imai Ltd.	105.1%	100.2%
Sendai Mitsukoshi Ltd.	113.5%	114.4%
Niigata Isetan Mitsukoshi Ltd.	108.6%	105.7%
Shizuoka Isetan Co., Ltd.	106.3%	106.7%
Nagoya Mitsukoshi Ltd.	115.7%	106.4%
Hiroshima Mitsukoshi Ltd.	118.5%	107.2%
Takamatsu Mitsukoshi Ltd.	125.6%	117.2%
Matsuyama Mitsukoshi Ltd.	141.1%	152.7%
Iwataya Mitsukoshi Ltd.	146.0%	128.2%

	YoY (%)	Total FY2022
Sub Total (Regional Store) (B)	127.8%	117.4%

	YoY (%)	Total FY2022
Sub Total (Isetan Mitsukoshi group) (A+B)	160.3%	137.7%

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	May	Total FY2022	May	Total FY2022	May	Total FY2022	May	Total FY2022	May	Total FY2022	May	Total FY2022
(Men's clothing)	250.6	178.2	259.5	171.3	384.8	238.9	258.0	180.2	243.5	174.8	206.1	160.0
(Women's clothing)	267.6	182.4	291.4	188.4	356.2	200.8	280.7	185.6	256.1	176.6	194.1	153.0
(Children's clothing)	146.2	121.7	128.0	139.0	255.4	170.1	142.8	132.0	135.8	126.4	123.9	115.9
(Formal wear and bedding)	172.6	137.2	202.4	166.5	193.9	157.7	180.5	145.0	166.2	134.7	140.2	118.3
Sales of apparel	244.8	173.6	231.6	168.3	348.0	204.5	250.1	175.2	230.5	167.0	185.4	148.2
Accessories	249.3	185.6	253.7	179.3	333.4	212.9	262.6	188.4	229.8	175.4	184.8	153.7
Sundry goods	194.0	159.6	228.9	176.7	250.0	179.7	210.2	166.8	205.0	161.6	169.7	143.0
Household	149.2	120.8	176.9	155.7	302.9	186.7	166.7	136.5	165.1	135.3	141.3	123.3
Foods	119.4	115.1	126.5	117.5	138.6	126.1	124.3	117.5	122.8	115.5	119.2	112.5
Restaurants & Cafés	289.2	195.6	343.2	204.2	222.3	193.4	296.3	196.9	243.3	177.3	209.2	162.8
Service	260.6	271.3	178.0	153.5	132.0	127.2	238.1	242.8	219.3	221.5	196.9	197.8
Others	178.2	150.4	120.4	111.5	135.9	135.5	134.2	123.3	135.2	124.2	119.3	110.8
Total	196.2	158.5	190.5	155.0	234.4	173.1	199.4	159.5	189.2	153.3	160.3	137.7
Operating Days	31	61	31	61	31	61	—	—		—	—	—

May over view

■Sales at domestic department stores were 160.3% YoY, driven mainly by Isetan Mitsukoshi (5 Tokyo metropolitan area stores),which had a large impact from the previous year's suspension of operations. As in the previous month, Isetan Shinjuku Main Store, in particular, exceeded the results before Covid-19 at a high level.Domestic group department store sales rose by double digits for the first time in 4 months, and are on a recovery track.

■At the Isetan Shinjuku Main Store and Mitsukoshi Nihombashi Main Store, there continued to be a high appetite for luxury brands and other high-value-added products, and jewelry, watches, handbags and purses posted double-digit growth even compared to Covid-19's previous level.Continuing from the previous month, buying appetite was high due to increased opportunities to go out, and summer apparel and fashion goods were strong.

Current Overview in June

■High value-added products such as jewelry watches, luxury brands, and designer brands continued to drive sales.Therefore cumulative In-store sales up to 14th were 123.9% YoY at Isetan Mitsukoshi (5 Tokyo metropolitan area stores) and 121.4 %YoY at Isetan Mitsukoshi Group Stores (domestic department stores), respectively, exceeding the previous year's results.

【Contact】
Corporate Communication and IR Division, General Affairs Department, Isetan Mitsukoshi Holdings Ltd.
E-mail:support_sh@imhds.co.jp