Isetan Mitsukoshi Holdings Monthly Sales Report June 2022
Domestic Department Store Business

July 15, 2022

■We have applied revenue recognition standard since FY2021. The disclosure of the Department Store Business sales by store remains on conventional standard.

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2022
Isetan Shinjuku Main store	115.1%	139.8%
Mitsukoshi Nihombashi Main store	113.6%	134.8%
Mitsukoshi Ginza store	124.2%	151.9%
Isetan Tachikawa store	97.7%	120.8%
Isetan Urawa store	102.6%	103.8%

	YoY (%)	Total FY2022
Sub Total (Isetan Mitsukoshi) (A)	113.8%	135.8%

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2022
Sapporo Marui Mitsukoshi Ltd.	123.9%	126.2%
Hakodate Marui Imai Ltd.	111.6%	104.3%
Sendai Mitsukoshi Ltd.	102.4%	109.8%
Niigata Isetan Mitsukoshi Ltd.	101.1%	104.0%
Shizuoka Isetan Co., Ltd.	98.6%	103.5%
Nagoya Mitsukoshi Ltd.	103.7%	105.4%
Hiroshima Mitsukoshi Ltd.	108.0%	107.5%
Takamatsu Mitsukoshi Ltd.	114.3%	116.0%
Matsuyama Mitsukoshi Ltd.	112.1%	132.2%
Iwataya Mitsukoshi Ltd.	113.5%	122.5%

	YoY (%)	Total FY2022
Sub Total (Regional Store) (B)	109.8%	114.5%

	YoY (%)	Total FY2022
Sub Total (Isetan Mitsukoshi group) (A+B)	112.3%	127.2%

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	June	Total FY2022	June	Total FY2022	June	Total FY2022	June	Total FY2022	June	Total FY2022	June	Total FY2022
(Men's clothing)	118.0	151.6	113.9	145.8	128.2	188.3	118.0	152.6	115.5	148.6	113.2	140.3
(Women's clothing)	120.7	155.1	105.4	148.7	119.4	163.4	117.6	155.0	114.1	148.9	110.9	135.6
(Children's clothing)	78.8	107.9	111.8	135.0	120.5	150.5	90.3	121.6	88.9	116.9	87.9	109.2
(Formal wear and bedding)	100.8	120.8	112.5	141.8	88.6	126.2	102.7	125.8	98.9	119.0	96.4	109.3
Sales of apparel	116.5	148.8	108.6	144.6	120.0	166.0	115.4	149.5	112.0	143.7	109.3	132.7
Accessories	128.8	160.3	137.4	161.0	132.1	175.8	131.5	163.0	129.4	155.6	127.3	143.2
Sundry goods	121.8	144.2	136.2	160.6	139.2	163.1	127.9	151.1	125.7	147.2	123.6	135.6
Household	94.0	111.1	113.4	135.3	102.9	152.7	102.7	122.7	101.2	121.4	101.4	114.8
Foods	101.0	108.7	102.2	107.9	111.0	119.6	102.7	109.9	102.0	108.7	102.3	107.6
Restaurants & Cafés	160.2	182.0	134.1	172.9	161.1	180.5	155.1	180.4	148.6	166.4	143.7	155.8
Service	112.1	224.2	218.7	171.4	103.2	120.2	125.4	208.4	123.2	192.8	118.5	174.1
Others	104.9	123.7	98.1	105.2	107.7	122.9	101.1	112.1	102.0	113.1	104.1	107.8
Total	115.1	139.8	113.6	134.8	124.2	151.9	115.8	139.9	113.8	135.8	112.3	127.2
Operating Days	30	91	30	91	30	91	—	—		—	—	—

June over view

■Sales at domestic department stores were 112.3% YoY, driven mainly by Isetan Mitsukoshi (5 Tokyo metropolitan area stores), due to a reactionary decline in operating conditions in the previous year.
Especially, Isetan Shinjuku Main Store and Mitsukoshi Nihombashi Main Store performed strongly, exceeding the results in 2019.

■At Isetan Shinjuku Main Store and Mitsukoshi Nihombashi Main Store, there continued to be a high appetite for high-valueadded products such as luxury brands, and jewelry, watches, handbags, and wallets saw double-digit growth compared to the results in 2019.In particular, the Isetan Shinjuku Main Store held limited events for luxury brands and other events, and limitededition products, innovator products, and symbol items attracted popularity and drove sales.
Actual demand purchasing also grew for summer apparel and fashion goods as more opportunities to go out and temperatures rose from the second half of the month.

Current Overview in July

■High value-added products such as jewelry watches, luxury brands, and designer brands continued to drive sales.Therefore cumulative In-store sales up to 14th were 124.2% YoY at Isetan Mitsukoshi (5 Tokyo metropolitan area stores) and 117.1 %YoY at Isetan Mitsukoshi Group Stores (domestic department stores), respectively, exceeding the previous year's results.

【Contact】
Corporate Communication and IR Division, General Affairs Department, Isetan Mitsukoshi Holdings Ltd.

Corporate Communication and IR Division, General Affairs Department, Isetan Mitsukoshi Holdings Ltd.
E-mail:support_sh@imhds.co.jp