Isetan Mitsukoshi Holdings Ltd, Sales of Department Store Business Report August 2018

September 14, 2018

Sales of each stores(Isetan Mitsukoshi Ltd.)

(Thousands of yen)	Isetan Shinjuku Main store				Mitsukoshi Nihombashi Main store				Mitsukoshi Ginza store				Total of Flagship Stores			
Merchandise Category	August	YoY (%)	Total April to August	YoY (%)	August	YoY (%)	Total April to August	YoY (%)	August	YoY (%)	Total April to August	YoY (%)	August	YoY (%)	Total April to August	YoY (%)
(Men's clothing)	2,765,397	104.4	17,703,286	104.4	439,526	82.7	3,693,991	84.8	366,113	110.8	2,107,570	104.1	3,571,036	101.7	23,504,847	100.7
(Women's clothing)	4,454,838	122.7	25,394,385	114.2	1,379,168	95.3	9,293,594	93.1	996,023	109.6	6,014,478	110.0	6,830,029	114.1	40,702,457	108.0
(Children's clothing)	419,560	101.6	2,691,243	105.3	147,335	105.4	1,480,597	100.5	292,401	129.0	985,493	114.8	859,296	110.2	5,157,333	105.5
(Formal wear and bedding)	420,528	113.0	2,647,586	101.2	170,968	111.8	919,715	103.6	70,553	110.7	404,009	94.4	662,049	112.5	3,971,310	101.0
Sales of apparel	8,060,323	114.1	48,436,500	109.2	2,136,997	94.1	15,387,897	92.1	1,725,090	112.8	9,511,550	108.3	11,922,410	109.7	73,335,947	105.0
Accessories	2,885,106	112.8	15,504,596	107.6	825,737	83.1	4,839,441	89.1	1,039,966	121.4	5,897,786	115.3	4,750,809	107.8	26,241,823	105.2
Sundry goods	4,684,933	115.5	25,329,129	117.9	2,118,874	84.2	11,083,333	88.5	2,718,354	110.9	13,690,651	114.9	9,522,161	105.5	50,103,113	109.1
Household	643,811	92.3	4,353,999	93.2	567,529	94.6	3,398,929	87.8	138,960	105.9	821,353	97.8	1,350,300	94.5	8,574,281	91.4
Foods	2,516,826	107.8	15,236,779	104.0	2,299,191	96.9	17,698,054	97.5	1,209,467	109.0	6,673,507	100.3	6,025,484	103.6	39,608,340	100.4
Restaurants & Cafés	492,026	112.9	2,364,867	106.3	127,920	67.4	661,603	72.3	43,067	101.5	205,601	95.0	663,013	99.2	3,232,071	96.3
Service	232,994	98.6	1,305,623	103.3	92,779	105.5	542,628	104.0	22,482	117.3	136,167	103.8	348,255	101.4	1,984,418	103.5
Others	257,665	102.9	1,336,333	76.2	572,208	86.1	3,737,874	88.6	81,313	117.4	511,405	106.2	911,186	92.6	5,585,612	86.5
Total	19,773,684	112.1	113,867,826	108.6	8,741,235	90.1	57,349,759	92.0	6,978,699	112.4	37,448,020	109.7	35,493,618	105.8	208,665,605	103.7
Operating Days	31	–	153	–	31	–	153	–	31	–	153	–	—	—	—	—

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd, branch stores			
Merchandise Category	August	YoY (%)	Total April to August	YoY (%)
(Men's clothing)	416,506	87.5	3,221,586	87.0
(Women's clothing)	1,315,568	89.2	9,144,487	85.7
(Children's clothing)	192,905	91.9	1,321,011	85.7
(Formal wear and bedding)	341,068	81.8	1,891,554	81.6
Sales of apparel	2,266,047	87.9	15,578,638	85.5
Accessories	924,785	91.1	5,546,692	90.3
Sundry goods	1,279,725	95.6	6,474,294	92.8
Household	236,119	89.7	1,290,734	83.8
Foods	2,137,383	83.1	11,800,538	82.0
Restaurants & Cafés	445,549	92.8	2,130,775	86.9
Service	71,597	72.1	458,103	73.1
Others	35,332	96.9	198,830	93.7
Total	7,396,537	88.2	43,478,604	86.0

※existing stores total
(excluding Isetan Matsudo store)
August: 103.2 Total: 99.9
(Apr. to Aug.)

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd,			
Merchandise Category	August	YoY (%)	Total April to August	YoY (%)
(Men's clothing)	3,987,542	100.0	26,726,430	98.8
(Women's clothing)	8,145,596	109.2	49,846,943	103.1
(Children's clothing)	1,052,201	106.3	6,478,342	100.8
(Formal wear and bedding)	1,003,117	99.7	5,862,863	93.8
Sales of apparel	14,188,456	105.6	88,914,578	101.0
Accessories	5,675,594	104.7	31,788,514	102.2
Sundry goods	10,801,886	104.2	56,577,406	106.9
Household	1,586,418	93.8	9,865,013	90.3
Foods	8,162,866	97.3	51,408,875	95.5
Restaurants & Cafés	1,108,562	96.5	5,362,846	92.3
Service	419,852	94.9	2,442,519	96.0
Others	946,519	92.8	5,784,456	86.7
Total	42,890,153	102.3	252,144,207	100.1

※existing stores total
(excluding Isetan Matsudo store)
August: 105.4 Total: 103.0
(Apr. to Aug.)

Details of branche stores (Thousands of yen)	Isetan Tachikawa store		Isetan Urawa store		Isetan Sagamihara store		Isetan Fuchu store	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
August	2,381,660	105.4	2,717,936	104.0	1,317,898	102.1	979,043	97.3
Total April to August	14,343,812	103.2	15,960,057	101.0	7,527,012	96.7	5,647,723	93.9
Operating Days (Aug.)	31	–	31	–	31	–	31	–

Sales of each stores(regional department store subsidiaries)

(Thousands of yen)	Sapporo Marui Mitsukoshi		Hakodate Maruiimai		Sendai Mituskoshi		Nigata Isetan Mitsukoshi		Shizuoka Isetan		Nagoya Mitsukoshi		Hiroshima Mitsukoshi		Takamatsu Mitsukoshi		Matsuyama Mitsukoshi		Iwataya Mitsukoshi		Sub Total	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
August	4,977,889	100.8	489,240	96.5	2,259,576	100.0	2,943,315	100.9	1,297,351	98.9	4,551,347	105.9	1,010,388	91.7	1,463,941	99.4	865,807	94.4	8,452,880	99.5	28,311,733	100.3
Total April to August	25,420,813	101.4	2,833,707	96.2	12,827,578	96.7	17,152,749	98.6	7,417,142	96.1	26,611,430	105.0	5,607,426	92.2	8,980,198	100.6	5,188,606	94.4	46,051,616	99.5	158,091,265	99.7

Grand Total

(Thousands of yen)	Sales	YoY (%)
August	71,201,887	101.5
Total April to August	410,235,474	100.0

※existing stores total
(excluding Isetan Matsudo store)
August: 103.3 Total: 101.7
(Apr. to Aug.)

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