Isetan Mitsukoshi Holdings Monthly Sales Report (December 2020)
(Domestic Department Store Business)

January 15, 2021

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2020
Isetan Shinjuku Main store	87.8%	69.6%
Mitsukoshi Nihombashi Main store	92.1%	71.3%
Mitsukoshi Ginza store	70.4%	47.7%
Isetan Tachikawa store	87.1%	71.9%
Isetan Urawa store	92.3%	73.9%

	YoY (%)	Total FY2020
Sub Total (Isetan Mitsukoshi) (A)	**86.6%**	**64.2%**
existing stores total ※ (B)	**86.6%**	**67.1%**

※excluding Isetan Sagamihara Store and Isetan Fuchu Store

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2020
Sapporo Marui Mitsukoshi Ltd.	77.9%	66.2%
Hakodate Marui Imai Ltd.	87.1%	76.4%
Sendai Mitsukoshi Ltd.	90.0%	78.9%
Niigata Isetan Mitsukoshi Ltd.	88.2%	73.3%
Shizuoka Isetan Co., Ltd.	93.0%	79.3%
Nagoya Mitsukoshi Ltd.	91.6%	77.8%
Hiroshima Mitsukoshi Ltd.	86.6%	83.1%
Takamatsu Mitsukoshi Ltd.	105.7%	80.0%
Matsuyama Mitsukoshi Ltd.	56.6%	55.9%
Iwataya Mitsukoshi Ltd.	92.6%	74.8%

	YoY (%)	Total FY2020
Sub Total (Regional Store) (C)	**88.6%**	**74.3%**
existing stores total ※ (D)	**91.6%**	**76.8%**

	YoY (%)	Total FY2020
Sub Total (Isetan Mitsukoshi) (A+C)	**87.4%**	**68.1%**
existing stores total ※ (B+D)	**88.6%**	**70.9%**

※excluding Isetan Sagamihara Store , Isetan Fuchu Store and Niigata Mitsukoshi Store

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	December	Total FY2020	December	Total FY2020	December	Total FY2020	December	Total FY2020	December	Total FY2020	December	Total FY2020
(Men's clothing)	81.1	62.9	72.4	57.6	61.4	47.3	78.2	60.9	78.7	59.8	78.5	61.9
(Women's clothing)	80.2	58.4	80.7	58.2	62.3	47.0	77.5	56.6	77.4	54.2	79.8	59.4
(Children's clothing)	77.9	66.3	132.1	79.6	45.2	36.5	82.4	64.4	83.5	63.0	82.9	67.8
(Formal wear and bedding)	79.4	70.3	104.3	52.4	55.3	43.3	81.5	62.9	89.8	61.4	92.5	66.6
Sales of apparel	80.4	61.1	82.0	59.7	60.7	46.0	78.2	58.9	78.9	57.1	80.2	61.0
Accessories	85.6	65.1	94.8	73.0	76.1	49.8	85.6	63.5	87.8	62.4	88.6	66.9
Sundry goods	94.6	71.4	101.9	67.0	65.3	38.0	89.3	62.0	89.9	61.6	91.6	65.4
Household	89.2	76.1	88.1	65.8	83.8	60.0	88.2	70.4	88.2	65.7	88.3	69.0
Foods	96.1	92.0	95.1	84.3	79.7	63.3	93.2	84.1	92.6	79.4	91.4	80.5
Restaurants & Cafés	64.9	47.5	55.3	43.9	136.9	56.9	63.1	46.7	67.9	44.4	67.9	47.2
Service	94.1	77.1	39.8	28.7	84.5	58.6	80.1	62.0	83.0	60.4	83.4	62.8
Others	108.8	88.5	85.2	73.0	88.7	66.1	90.2	76.3	90.0	75.8	91.3	80.7
Total	87.8	69.6	92.1	71.3	70.4	47.7	86.2	66.2	86.6	64.2	87.4	68.1
Operating Days	31	221	31	221	31	221	—	—	—	—	—	—

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