

Isetan Mitsukoshi Holdings Monthly Sales Report (December 2019) (Domestic Department Store Business)



January 15, 2020

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2019
Isetan Shinjuku Main store	97.7%	98.6%
Mitsukoshi Nihombashi Main store	91.4%	95.3%
Mitsukoshi Ginza store	94.3%	97.9%
Isetan Tachikawa store	98.7%	99.1%
Isetan Urawa store	93.3%	97.2%

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2019
Sapporo Marui Mitsukoshi Ltd.	97.4%	99.2%
Hakodate Marui Imai Ltd.	104.9%	107.1%
Sendai Mitsukoshi Ltd.	92.0%	95.1%
Niigata Isetan Mitsukoshi Ltd.	95.6%	96.5%
Shizuoka Isetan Co., Ltd.	92.1%	95.2%
Nagoya Mitsukoshi Ltd.	92.8%	98.1%
Hiroshima Mitsukoshi Ltd.	93.8%	99.7%
Takamatsu Mitsukoshi Ltd.	91.4%	97.1%
Matsuyama Mitsukoshi Ltd.	86.5%	93.0%
Iwataya Mitsukoshi Ltd.	91.5%	95.0%

SubTotal (A)	90.5%	96.8%
existing stores total ※	95.3%	97.6%

※excluding Isetan Sagamiara store, Isetan Fuchu store

SubTotal (B)	93.3%	96.8%
---------------------	-------	-------

Grand Total(A+B)	92.0%	97.0%
existing stores total ※	94.7%	97.4%

※excluding Isetan Sagamiara store, Isetan Fuchu store

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	December	Total FY2019	December	Total FY2019	December	Total FY2019	December	Total FY2019	December	Total FY2019	December	Total FY2019
(Men's clothing)	98.2	99.3	90.9	87.8	93.6	95.7	96.7	97.2	93.3	97.2	92.2	95.7
(Women's clothing)	90.1	94.3	85.4	83.1	98.9	97.9	90.4	92.3	85.9	92.1	88.4	93.0
(Children's clothing)	98.6	96.2	84.3	97.8	103.7	104.5	96.4	98.1	88.5	97.2	88.5	95.0
(Formal wear and bedding)	95.5	82.5	72.5	91.1	90.8	97.0	90.2	85.9	83.1	90.7	83.7	91.4
Sales of apparel	93.9	95.7	86.2	86.0	97.6	97.9	92.9	94.0	88.4	94.0	89.3	93.8
Accessories	87.5	90.8	99.2	108.7	92.2	97.3	90.8	95.7	88.1	96.9	90.8	98.3
Sundry goods	103.2	104.7	79.5	101.2	89.5	97.5	93.9	102.0	90.9	101.2	91.0	101.3
Household	94.7	91.7	84.9	90.0	84.5	91.3	89.6	91.0	83.0	92.3	83.3	91.6
Foods	108.0	107.6	98.2	97.7	101.9	102.6	102.6	102.4	95.4	99.0	95.8	98.0
Restaurants & Cafés	94.9	92.9	88.3	95.7	7.1	6.7	89.0	88.3	76.7	89.5	81.2	91.2
Service	93.0	88.5	96.8	95.9	71.6	95.0	92.2	91.0	84.2	89.4	85.7	89.4
Others	107.9	107.2	93.5	88.7	97.9	93.3	96.5	93.2	94.8	92.7	95.3	93.9
Total	97.7	98.6	91.4	95.3	94.3	97.9	95.3	97.5	90.5	96.8	91.6	96.8
Operating Days	31	274	31	274	31	274	-	-	-	-	-	-

【Contact】

Group Corporate Strategy Office Division Isetan Mitsukoshi Holdings Ltd.
E-mail:support_sh@imhds.co.jp