Isetan Mitsukoshi Holdings Ltd. Sales of Department Store Business Report June 2017

ISETAN MITSUKOSHI GROUP

July 14, 2017

Sales of each stores(Isetan Mitsukoshi Ltd.)

(Thousands of yen)	Isetan Shinjuku Main store				Mitsukoshi Nihombashi Main store				Mitsukoshi Ginza store				Total of Flagship Stores			
Merchandise Category	June	YoY (%)	Total April to June	YoY (%)	June	YoY (%)	Total April to June	YoY (%)	June	YoY (%)	Total April to June	YoY (%)	June	YoY (%)	Total April to June	YoY (%)
(Men's clothing)	3,037,578	103.9	10,227,176	97.0	936,044	93.6	2,884,188	92.1	362,153	96.5	1,261,214	97.8	4,335,775	100.9	14,372,578	96.1
(Women's clothing)	3,900,614	98.1	12,929,674	101.8	2,007,112	81.3	6,147,154	82.3	946,532	99.0	3,176,919	97.4	6,854,258	92.6	22,253,747	94.9
(Children's clothing)	436,727	123.4	1,620,861	111.8	196,687	110.2	1,168,837	113.6	92,155	87.9	364,654	100.4	725,569	113.9	3,154,352	111.0
(Formal wear and bedding)	577,692	100.9	1,489,601	98.9	175,253	95.9	535,787	100.3	88,128	106.5	236,122	115.2	841,073	100.3	2,261,510	100.7
Sales of apparel	7,952,611	101.6	26,267,312	100.3	3,315,096	86.6	10,735,966	88.2	1,488,968	98.0	5,038,909	98.4	12,756,675	96.8	42,042,187	96.7
Accessories	2,626,324	100.5	8,418,132	97.9	1,039,825	99.8	3,179,588	97.7	946,347	103.1	3,034,554	99.2	4,612,496	100.9	14,632,274	98.1
Sundry goods	4,322,008	102.6	12,779,942	106.2	2,327,743	97.6	7,276,034	98.9	2,219,296	110.8	6,860,767	108.6	8,869,047	103.1	26,916,743	104.7
Household	1,005,897	108.6	2,974,472	106.9	825,502	104.4	2,317,111	97.6	159,326	113.4	490,919	106.6	1,990,725	107.1	5,782,502	102.9
Foods	3,796,763	102.3	8,528,062	101.9	5,722,653	98.3	10,339,279	95.7	1,561,078	103.0	4,023,236	104.5	11,080,494	100.3	22,890,577	99.4
Restaurants & Cafés	407,590	97.5	1,271,065	100.5	184,497	92.1	512,968	91.6	39,310	98.5	127,616	102.7	631,397	95.9	1,911,649	98.1
Service	281,054	90.3	791,612	89.8	99,812	92.8	324,942	93.0	23,558	112.6	92,918	120.2	404,424	92.0	1,209,472	92.5
Others	497,168	114.0	1,176,187	99.7	1,086,130	99.3	2,666,685	94.9	123,621	100.3	302,401	96.9	1,706,919	103.3	4,145,273	96.4
Total	20,889,415	102.1	62,206,784	101.5	14,601,258	95.6	37,352,573	94.1	6,561,504	104.5	19,971,320	103.3	42,052,177	100.1	119,530,677	99.3
Operating Days	30	0	91	0	30	0	91	0	30	0	91	0	—	—	—	—

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd. branch stores			
Merchandise Category	June	YoY (%)	Total April to June	YoY (%)
(Men's clothing)	805,654	88.0	2,326,960	87.7
(Women's clothing)	1,989,632	87.7	6,449,258	88.3
(Children's clothing)	224,394	85.5	979,180	84.6
(Formal wear and bedding)	478,371	95.3	1,309,822	91.6
Sales of apparel	3,498,051	88.6	11,065,220	88.2
Accessories	1,183,486	89.7	3,658,565	88.9
Sundry goods	1,465,459	93.9	4,135,445	92.2
Household	313,282	90.9	926,275	82.1
Foods	3,856,629	86.4	8,574,886	87.1
Restaurants & Cafés	472,236	94.5	1,421,051	93.7
Service	121,561	98.8	419,047	95.5
Others	48,338	45.0	143,548	52.6
Total	10,959,042	88.6	30,344,037	88.3

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd.			
Merchandise Category	June	YoY (%)	Total April to June	YoY (%)
(Men's clothing)	5,141,428	98.6	16,699,536	94.8
(Women's clothing)	8,843,889	91.5	28,703,006	93.3
(Children's clothing)	949,962	105.6	4,133,530	103.4
(Formal wear and bedding)	1,319,445	98.4	3,571,331	97.2
Sales of apparel	16,254,724	94.9	53,107,403	94.8
Accessories	5,795,982	98.4	18,290,839	96.1
Sundry goods	10,334,505	101.7	31,052,185	102.8
Household	2,304,009	104.6	6,708,779	99.4
Foods	14,937,126	96.3	31,465,460	95.7
Restaurants & Cafés	1,103,635	95.3	3,332,701	96.1
Service	525,985	93.5	1,628,519	93.2
Others	1,755,253	99.7	4,288,830	93.8
Total	53,011,219	97.5	149,874,716	96.9

Details of branche stores	Isetan Tachikawa store		Isetan Matsudo store		Isetan Urawa store		Isetan Sagamihara store		Isetan Fuchu store	
(Thousands of yen)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
June	2,957,110	98.5	1,585,957	96.4	3,408,935	97.3	1,712,069	95.3	1,294,971	96.7
Total April to June	8,373,077	98.2	4,196,634	95.4	9,458,589	97.3	4,684,255	93.9	3,631,484	95.0
Operating Days	30	0	30	0	30	0	30	0	30	0

Sales of each stores(regional department store subsidiaries)

(Thousands of yen)	Sapporo Marui Mitsukoshi		Hakodate Maruimai		Sendai Mituskoshi		Nigata Isetan Mitsukoshi		Shizuoka Isetan		Nagoya Mitsukoshi		Hiroshima Mitsukoshi		Takamatsu Mitsukoshi		Matsuyama Mitsukoshi		Iwataya Mitsukoshi		Sub Total	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
June	5,081,545	103.6	651,482	100.1	2,622,108	98.8	3,454,659	97.3	1,592,682	100.4	5,193,107	96.6	1,258,204	98.8	1,674,151	98.9	1,172,784	94.0	9,181,902	105.0	31,882,625	100.6
Total April to June	14,506,271	103.8	1,759,354	95.8	7,692,350	100.5	10,304,561	97.6	4,625,263	102.1	15,254,112	95.5	3,412,175	95.9	5,160,192	100.4	3,175,087	95.3	26,590,538	103.7	92,479,904	100.3

Grand Total

(Thousands of yen)	Sales	YoY (%)
June	84,893,844	98.7
Total April to June	242,354,619	98.2

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