Isetan Mitsukoshi Holdings Monthly Sales Report (June 2019)
(Domestic Department Store Business)

July. 16, 2019

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2019
Isetan Shinjuku Main store	98.7%	98.3%
Mitsukoshi Nihombashi Main store	94.4%	94.7%
Mitsukoshi Ginza store	98.2%	100.1%
Isetan Tachikawa store	101.0%	98.8%
Isetan Urawa store	98.2%	98.2%
Isetan Sagamihara store	95.8%	95.9%
Isetan Fuchu store	92.5%	92.3%

SubTotal (A)	97.4%	97.5%

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2019
Sapporo Marui Mitsukoshi Ltd.	97.6%	99.2%
Hakodate Marui Imai Ltd.	107.0%	106.9%
Sendai Mitsukoshi Ltd.	95.9%	95.7%
Niigata Isetan Mitsukoshi Ltd.	94.6%	97.2%
Shizuoka Isetan Co., Ltd.	97.0%	95.4%
Nagoya Mitsukoshi Ltd.	99.8%	100.5%
Hiroshima Mitsukoshi Ltd.	101.4%	101.8%
Takamatsu Mitsukoshi Ltd.	104.4%	100.6%
Matsuyama Mitsukoshi Ltd.	101.5%	98.0%
Iwataya Mitsukoshi Ltd.	96.3%	96.7%

SubTotal (B)	97.9%	98.3%

Grand Total(A+B)	97.6%	97.8%

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	June	Total FY2019	June	Total FY2019	June	Total FY2019	June	Total FY2019	June	Total FY2019	June	Total FY2019
(Men's clothing)	101.3	99.6	87.8	91.9	103.5	96.6	99.2	98.0	99.6	98.0	98.8	107.1
(Women's clothing)	102.7	98.3	78.1	81.4	98.2	100.1	95.7	94.5	96.4	94.7	96.6	95.8
(Children's clothing)	88.8	94.5	96.2	104.3	102.2	104.7	92.3	99.1	93.5	98.3	93.4	96.9
(Formal wear and bedding)	71.6	73.2	91.1	84.9	101.5	98.5	78.2	78.3	85.3	84.3	87.5	87.3
Sales of apparel	99.4	97.2	82.3	86.8	99.8	99.5	95.6	95.2	96.4	95.3	96.4	95.7
Accessories	91.8	89.8	110.7	109.5	97.3	98.3	96.5	95.5	97.5	96.2	99.9	98.4
Sundry goods	99.6	103.4	103.1	101.3	98.3	101.5	100.0	102.4	99.5	101.9	99.9	101.8
Household	88.2	84.3	81.5	85.2	89.4	94.5	85.6	85.6	86.4	86.5	89.1	87.9
Foods	102.9	106.9	97.5	97.0	100.7	103.5	99.9	102.0	99.0	100.8	98.3	99.8
Restaurants & Cafés	93.1	94.5	100.3	94.1	7.2	6.3	89.4	88.9	94.1	93.8	94.0	94.5
Service	77.2	83.9	113.8	96.4	105.2	102.2	88.1	88.7	89.9	89.8	90.3	90.0
Others	129.9	110.3	90.1	89.8	89.9	97.4	99.7	95.3	98.9	95.0	94.8	94.6
Total	98.7	98.3	94.4	94.7	98.2	100.1	97.3	97.6	97.4	97.5	97.6	97.8
Operating Days	30	91	30	91	30	91	-	-	-	-	—	—

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